

Financial Results Q1 2022

27 April 2022

Johan Torgeby, President & CEO
Masih Yazdi, CFO

Highlights in Q1 2022

- Robust operating result in a quarter marked by the war in Ukraine and a less favourable macroeconomic outlook
- Return on equity amounted to 13.4 per cent, on a capital management buffer above the regulatory requirement of 490 basis points
- Stable underlying asset quality, with net expected credit losses of 8 basis points

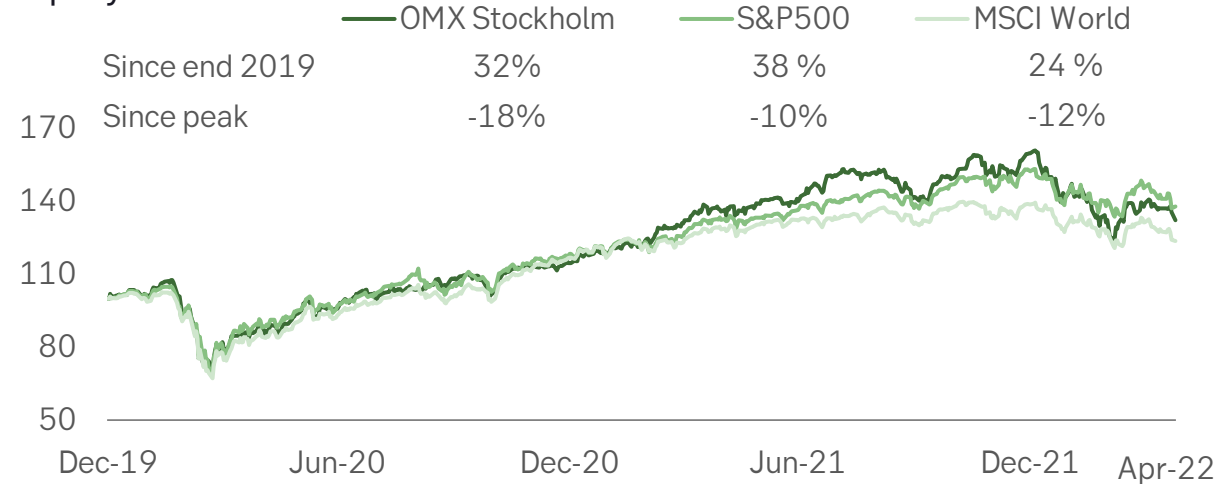


SEB in Russia and Ukraine

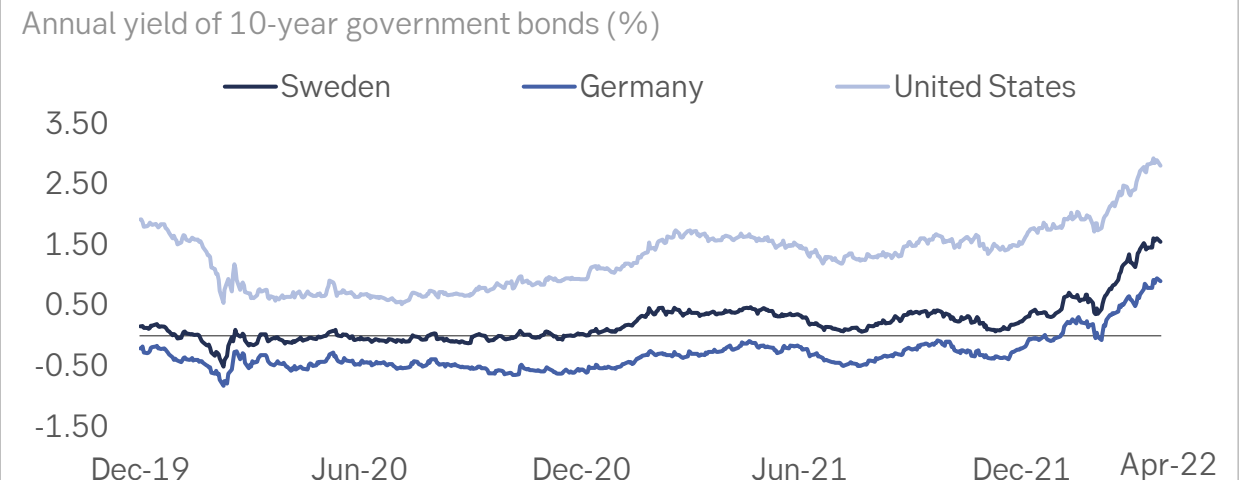
Per Q1 2022	Russia	Ukraine
Number of full-time employees	79	51
Number of offices	2	1
Number of customers	170	76
Profit as share of SEB Group	1%	0%
Credit exposure as share of total credit portfolio	0.1%	0.01%

Development in financial markets

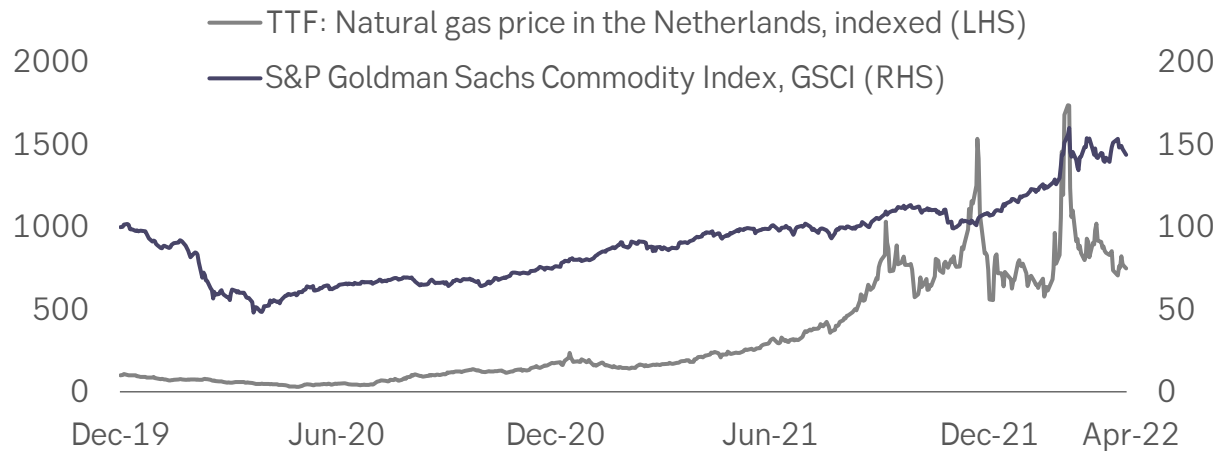
Equity markets



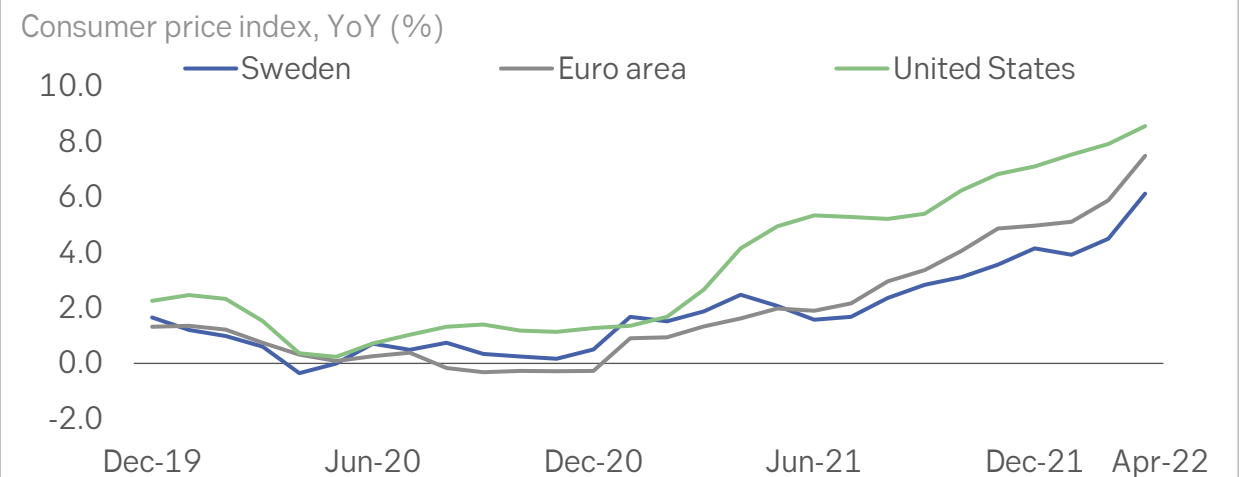
Interest rates



Commodity and energy prices



Inflation rates



Note: equity market data, commodity price and energy price series are indexed assuming 2019-12-31 = 100. Data as per 25 April. Source: Macrobond.

A northern European corporate and investment bank with international reach



26

Number of locations where SEB is present

Our operating model

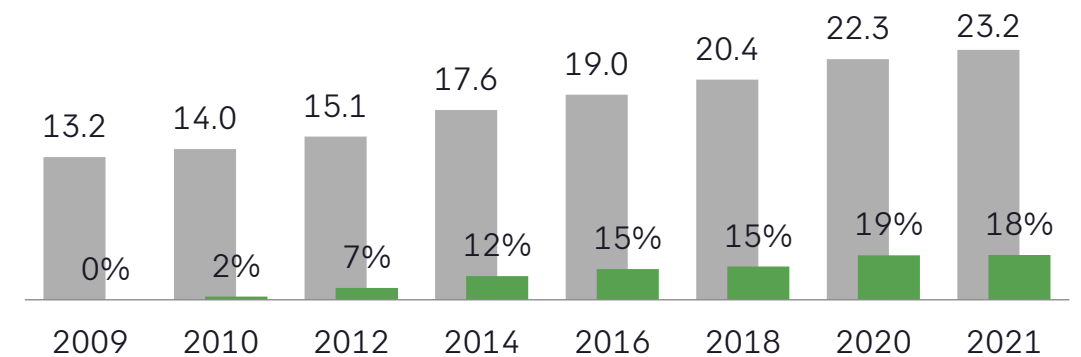
To serve our customers locally

- Home markets including Nordics, Baltics, Germany and UK
- Geographical expansion to the Netherlands, Austria and Switzerland
- International Network spanning from New York to Shanghai ¹
- International business mainly focused on large corporate and financial institution customers
- Nordic and German expansion from 2010

Successful geographical expansion

LC&FI client income, SEK bn

■ Total
■ New clients ²

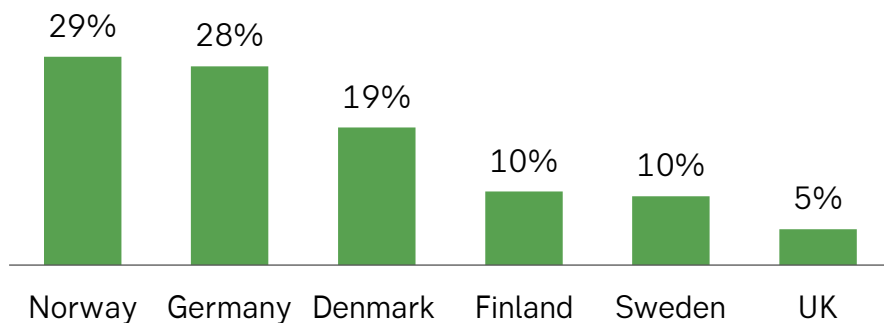


Note: client income based on internal definition. ¹ Including Poland, Russia, Ukraine, China, Hong Kong, Singapore, India, the United States and Brazil.

² New clients since 2010. Including Sweden, Norway, Denmark, Finland, Germany and United Kingdom.

Increased growth outside of Sweden over time

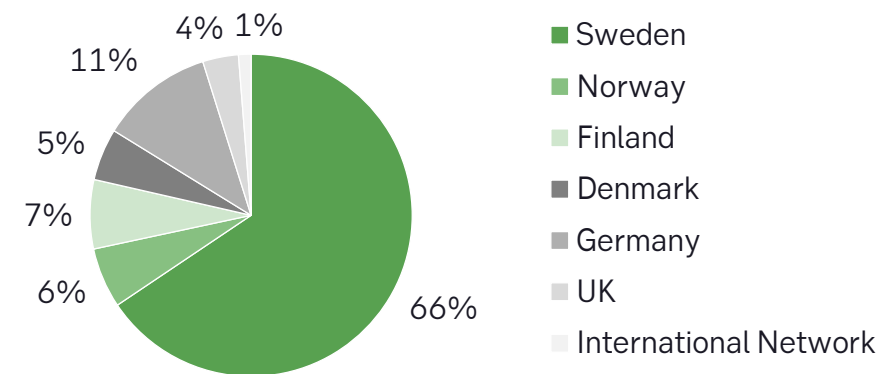
LC&FI new client income (from Nordic and German expansion)
SEK 4.2bn, 2021



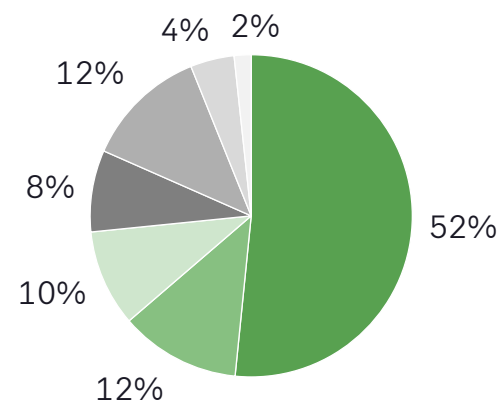
Key ratios
2021¹

	Norway	Germany	Denmark	Finland	UK	Intl. Network	LC&FI division
RoBE	16%	12%	16%	17%	18%	15%	14%
C/I	0.34	0.31	0.38	0.31	0.29	0.57	0.41
FTEs	218	157	144	156	74	256	2,155

LC&FI total client income
SEK 14.0bn, 2010



SEK 23.2bn, 2021

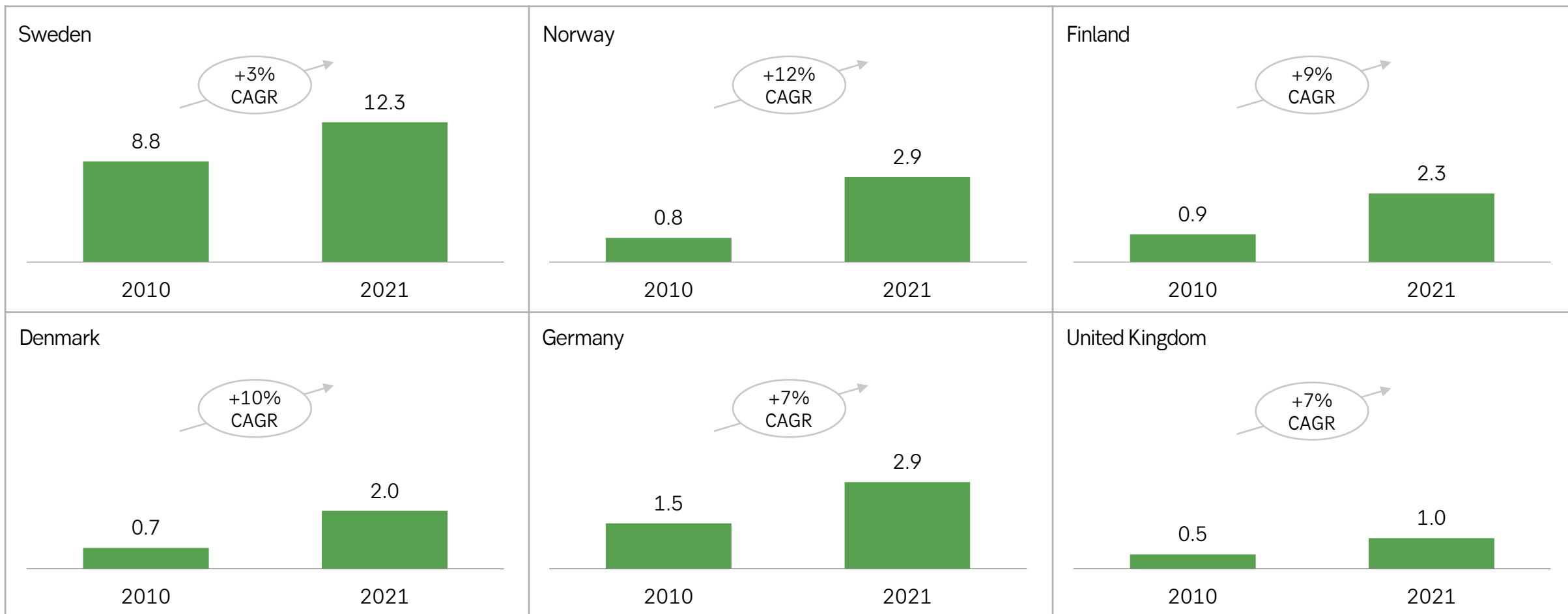


Note: client income based on internal definition. Based on local customer relations. ¹ Numbers representing LC&FI division, based on Management reporting.

Strong development in total client income across geographies

Large Corporates & Financial Institutions

2021 vs. 2010, SEK bn



Note: client income based on internal definition. Based on local customer relations.

Strategic partnership to strengthen the PWM&FO division's growth strategy

Partnering with Ringkjøbing Landbobank to:

- Strengthen our footprint in Danish private banking market
- Increase growth in Professional Family Office segment

SEB offering its customers a complete range of private banking services in the Danish market

Ringkjøbing Landbobank offering its customers access to SEB's international range of services and full product range



Example:



*Private Banking &
Private Wealth
Management client*



*Professional
Family Office client*



- Client responsibility
- Daily banking



- Client responsibility
- Financing, investments and financial infrastructure



- Specialised investment management
- International products and services



- Private banking services to family members
- SME banking services

Exploring new technology

Banking-as-a-Service (BaaS)

Banking-as-a-Service is the provision of retail or wholesale banking products and services as a service, using an existing licensed institution's secure and regulated infrastructure with modern API-driven platforms.¹



Consumers of the financial product



Distributors embedding banking services directly into their existing customer journeys



Enablers embedding financial services into third-party platforms



Providers holding a banking license and offering regulated and compliant financial products

¹ Finastra Banking-as-a-Service: Outlook 2022 | Paving the way for Embedded Finance. "API" abbreviation for Application Programming Interface.

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Consumers of the financial product



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Axel Johnson

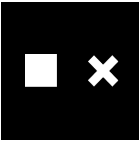


Humla

1.5 million customer interactions every day



Enablers embedding financial services into third-party platforms



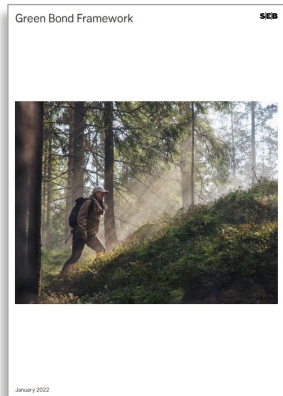
Providers holding a banking license and offering regulated and compliant financial products



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Ambition to be a leading catalyst in the sustainability transition

Widening the scope of our green bond framework



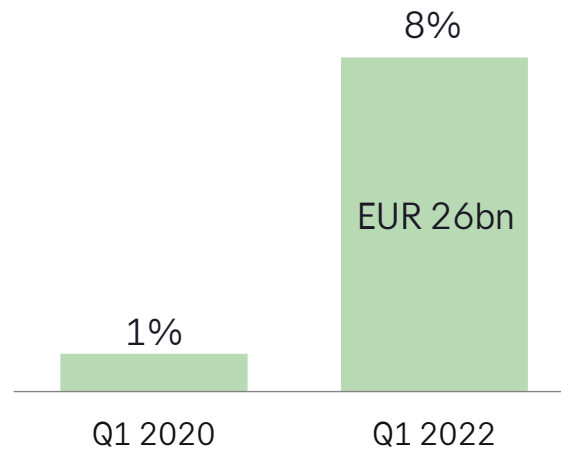
Including areas such as biodiversity and the transition to a circular economy

EUR 1bn

Green bond
issued by SEB

Strong growth in sustainability-linked bond market over time...

Sustainability-linked bonds as share of total sustainable debt, global issuance volume



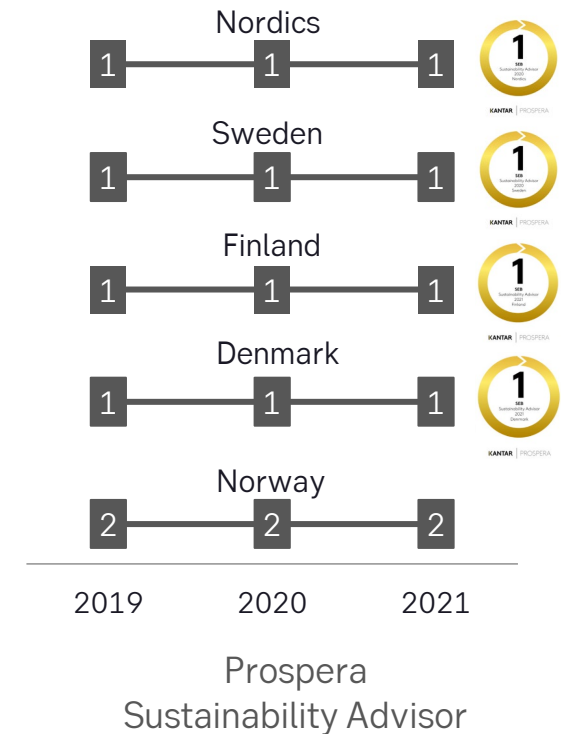
... where we continue to support our customers

Nordic peers	Volume Q1 (EUR m)
SEB	496
Nordic peer 1	250
Nordic peer 2	200
Nordic peer 3	95
Nordic peer 4	47

Vestas **Wallenius Wilhelmsen**

Transactions where SEB acted as sole sustainability structuring advisor ¹

We appreciate the positive feedback we have received



Source: Bloomberg. ¹ Wallenius Wilhelmsen transaction finalised on 6 April.

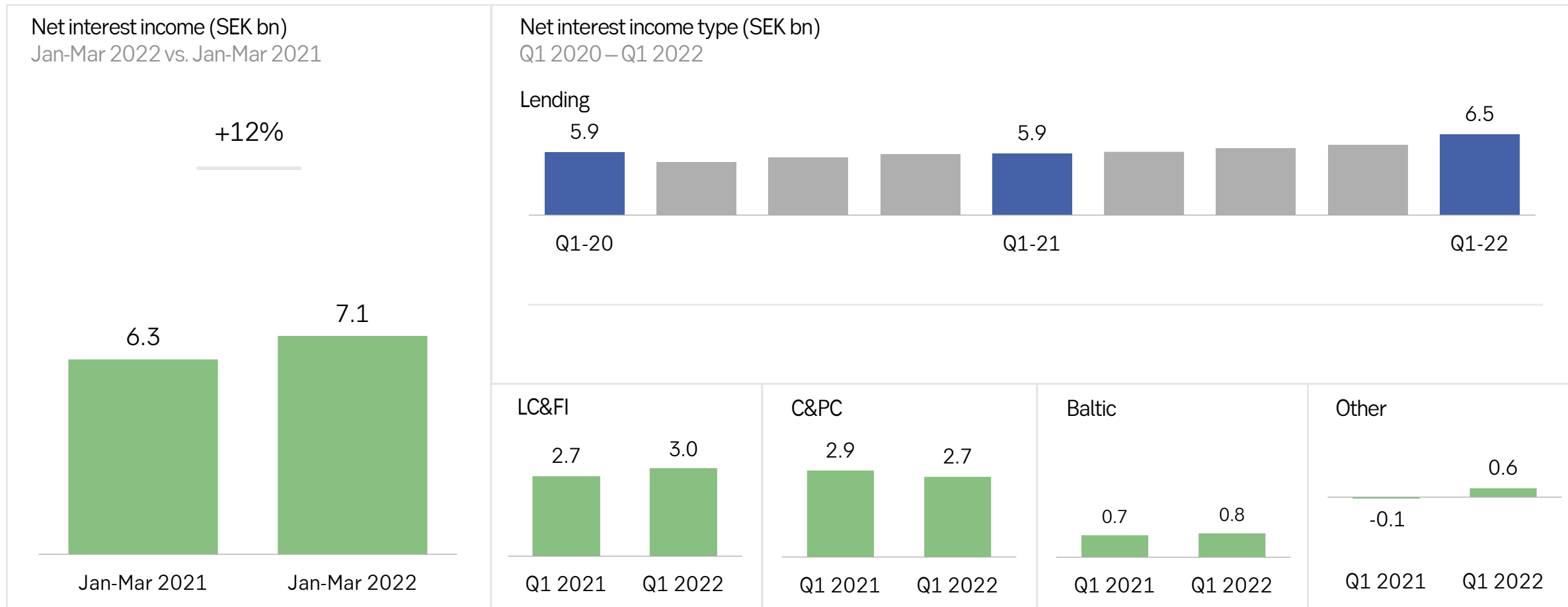
A woman with her hair in a bun, wearing a patterned sweater, is seated at a table in a dimly lit room. She is looking at a tablet computer. On the table in front of her is a bowl of cereal with fruit, a plate of pastries, a white mug, and a newspaper. The scene is bathed in warm, low-key light, likely from a window out of frame.

Masih Yazdi, CFO

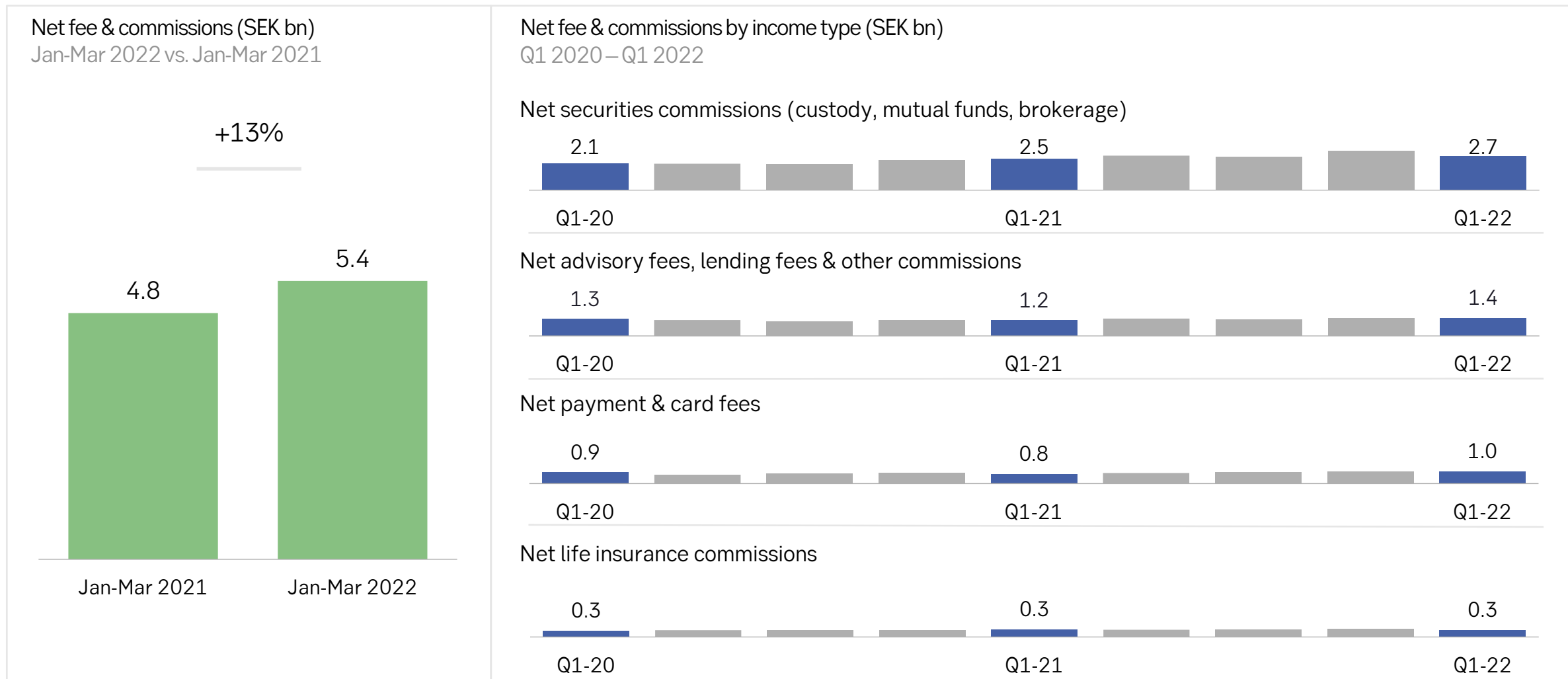
Financial summary Q1 2022

SEK m	Q1 2022	Q4 2021		Q1 2021		
Total operating income	14,768	14,127	+5%	13,616	+8%	Net ECL level 8 bps C/I 0.39 CET1 18.7% RoE 13.4%
Net interest income	7,062	6,717	+5%	6,300	+12%	
Net fee and commission income	5,398	5,885	-8%	4,776	+13%	
Net financial income	2,334	1,517	+54%	2,543	-8%	
Total operating expenses	-5,793	-6,097	-5%	-5,718	+1%	
Profit before ECL and imposed levies	8,974	8,030	+12%	7,898	+14%	
Net expected credit losses	-535	-299		-156		
Imposed levies	-582	-255		-267		
Operating profit	7,857	7,476	+5%	7,475	+5%	

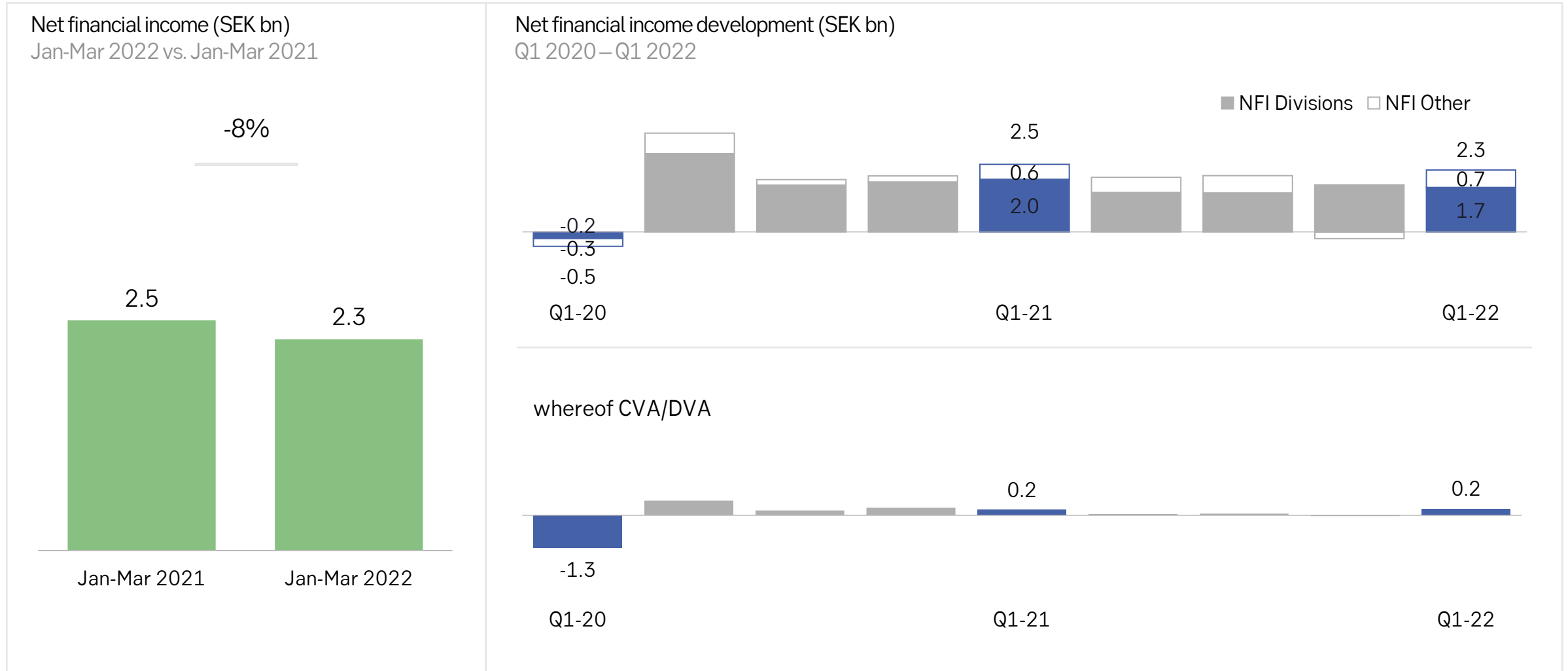
Net interest income development



Net fee & commission income development

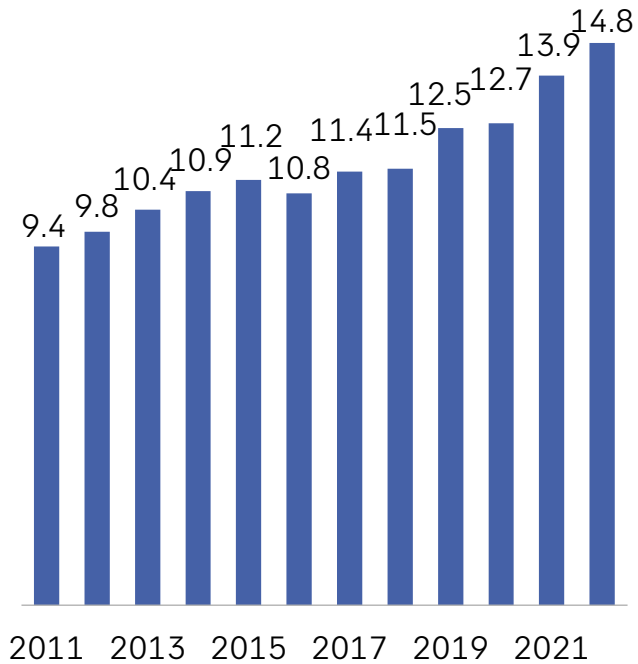


Net financial income development

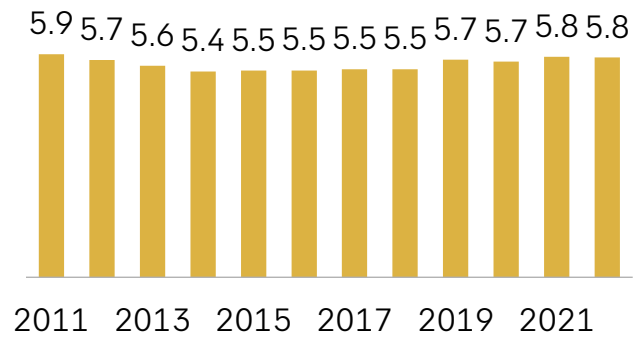


Operating leverage

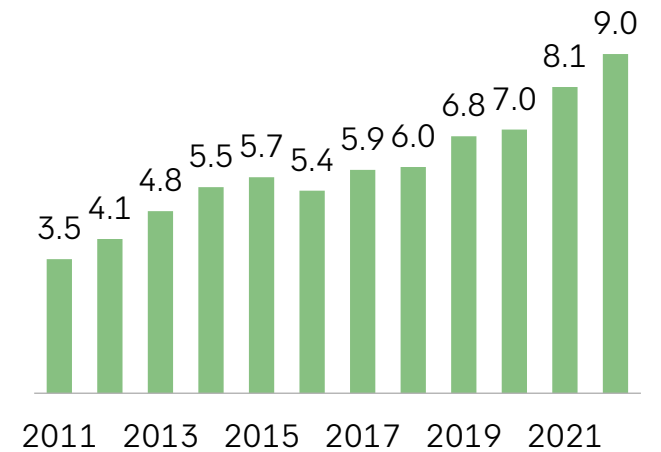
Average quarterly income (SEK bn)



Average quarterly expenses (SEK bn)

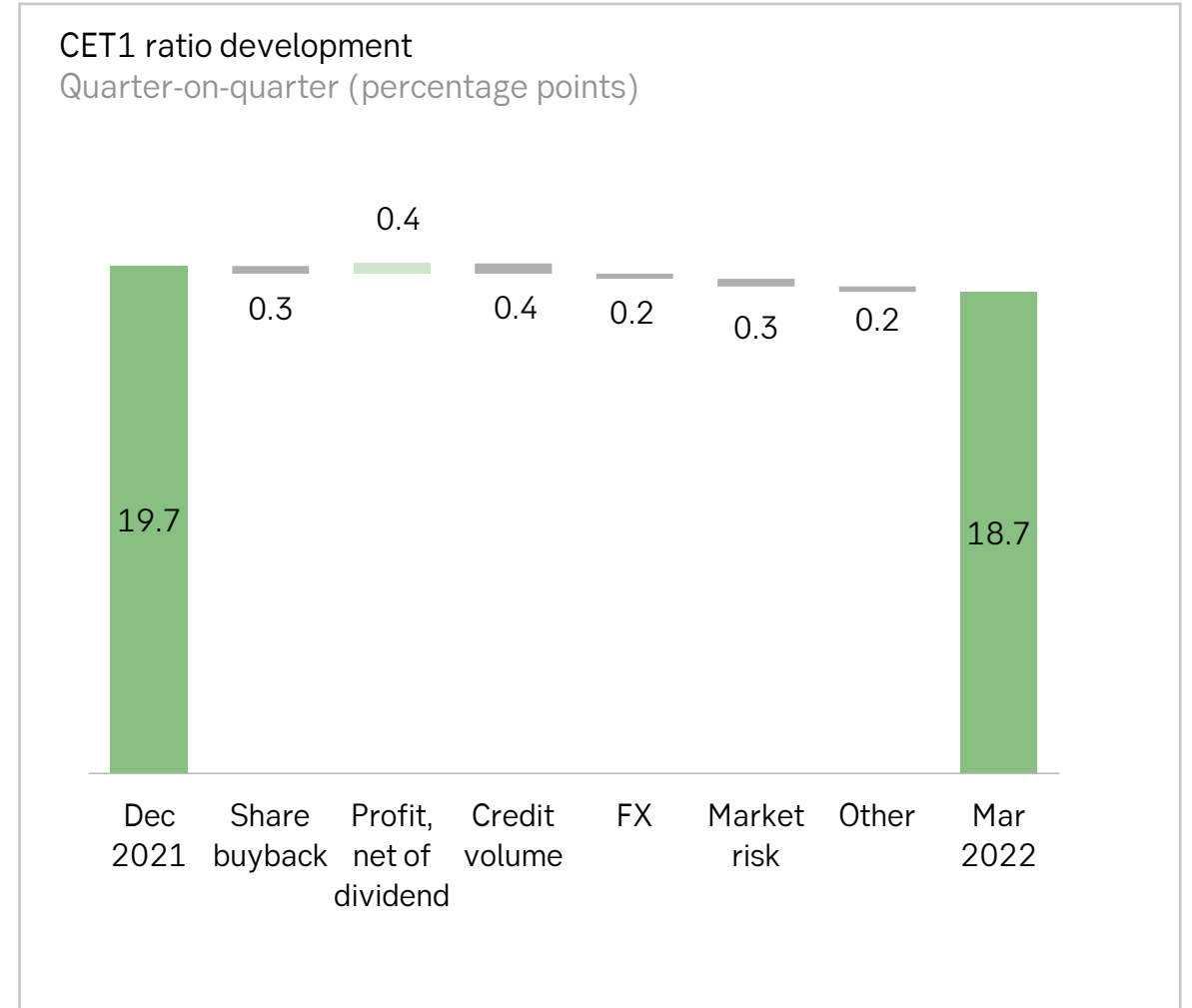
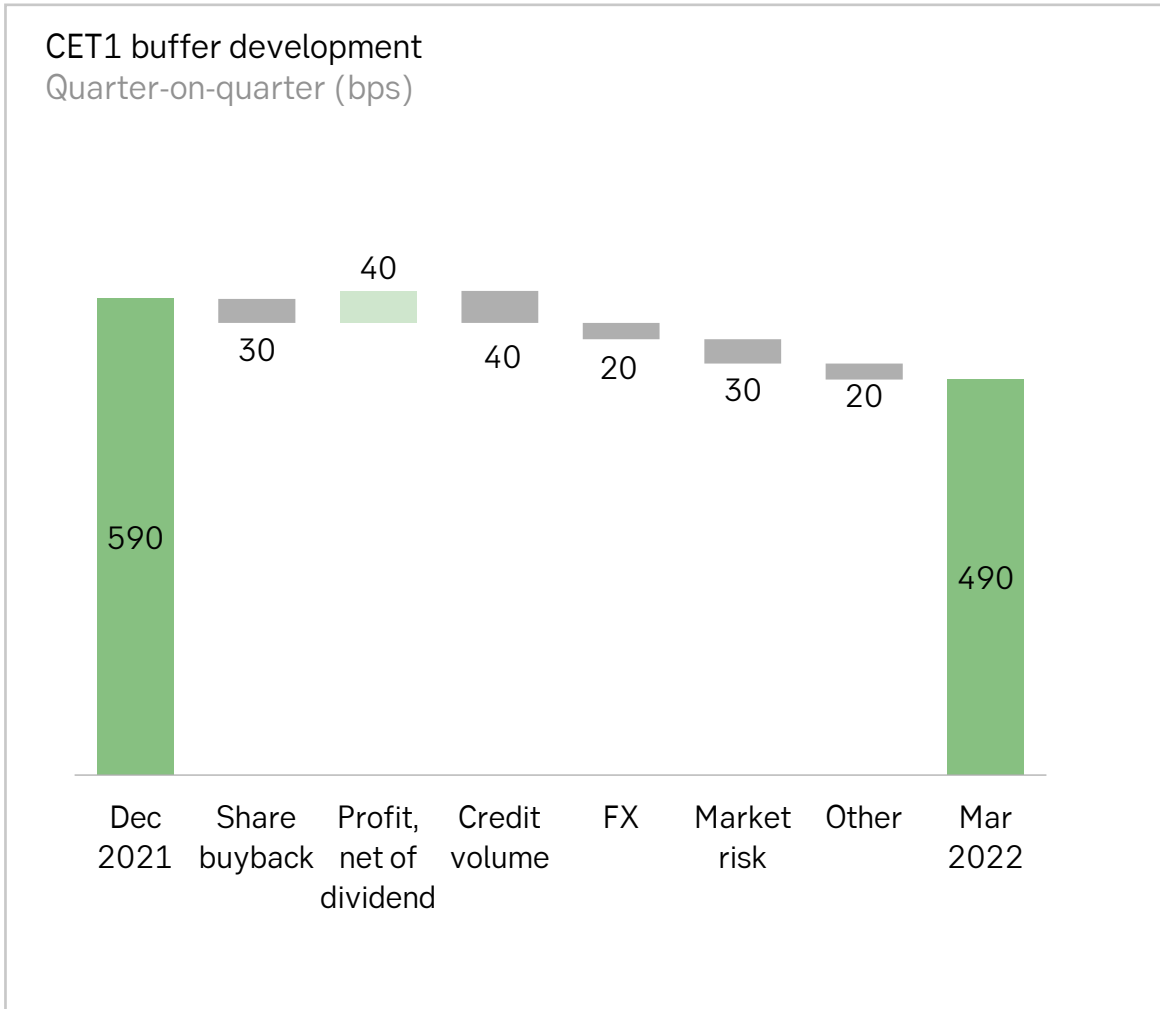


Average quarterly profit before credit losses (SEK bn)

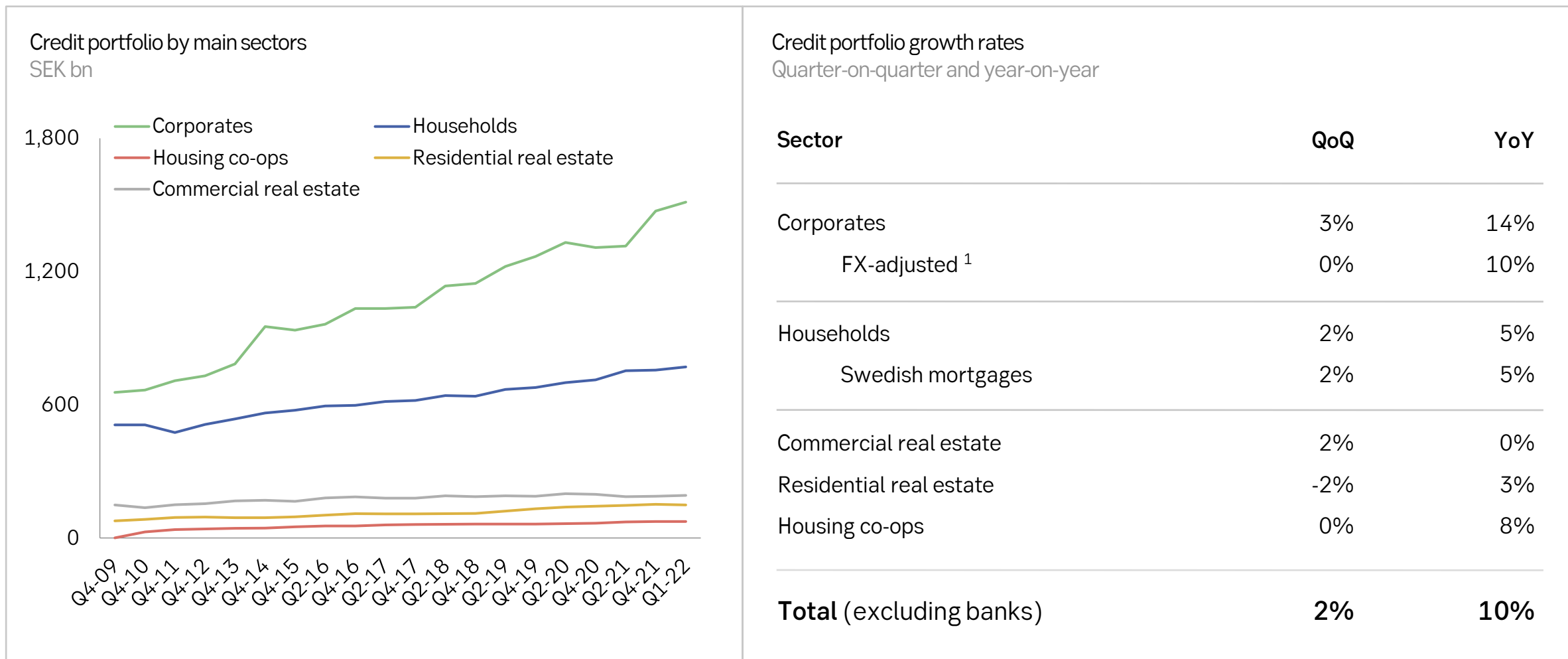


Note: data exclude items affecting comparability.

Capital development in Q1



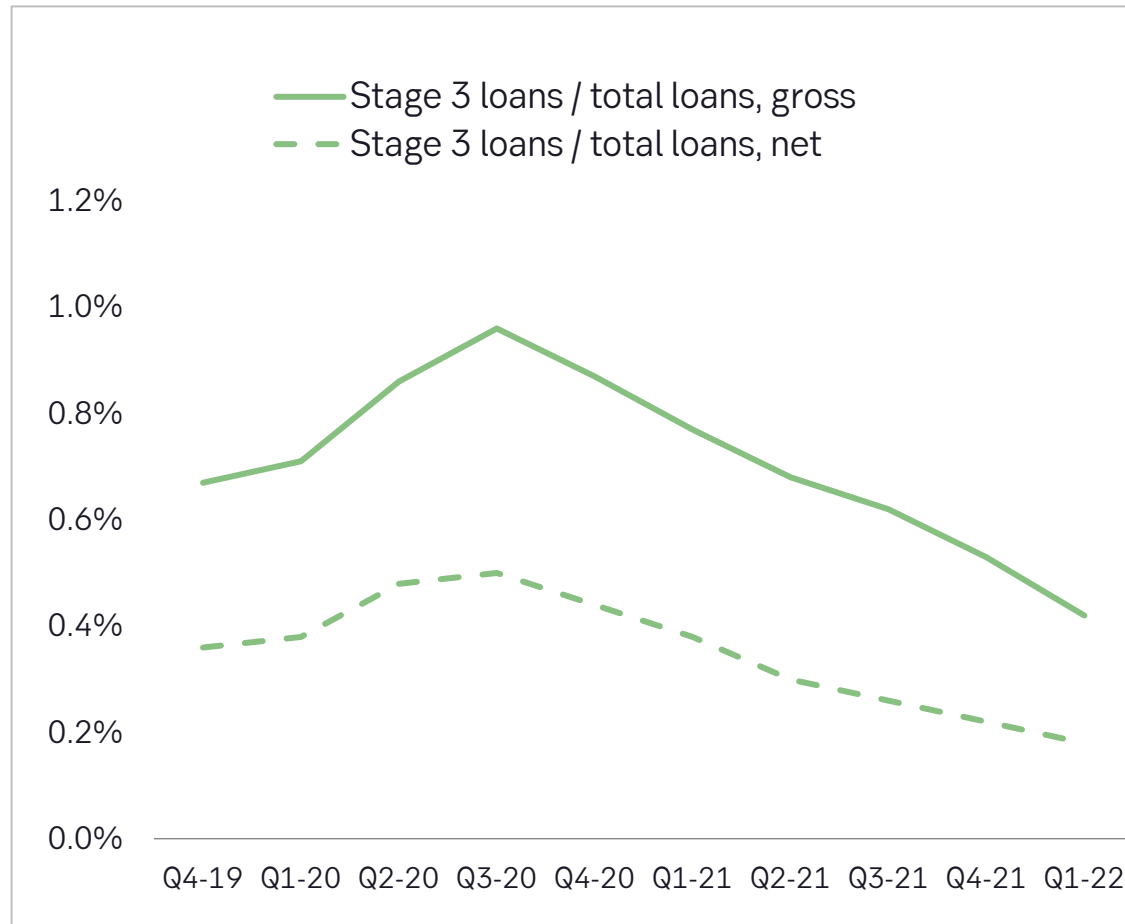
Development of credit portfolio



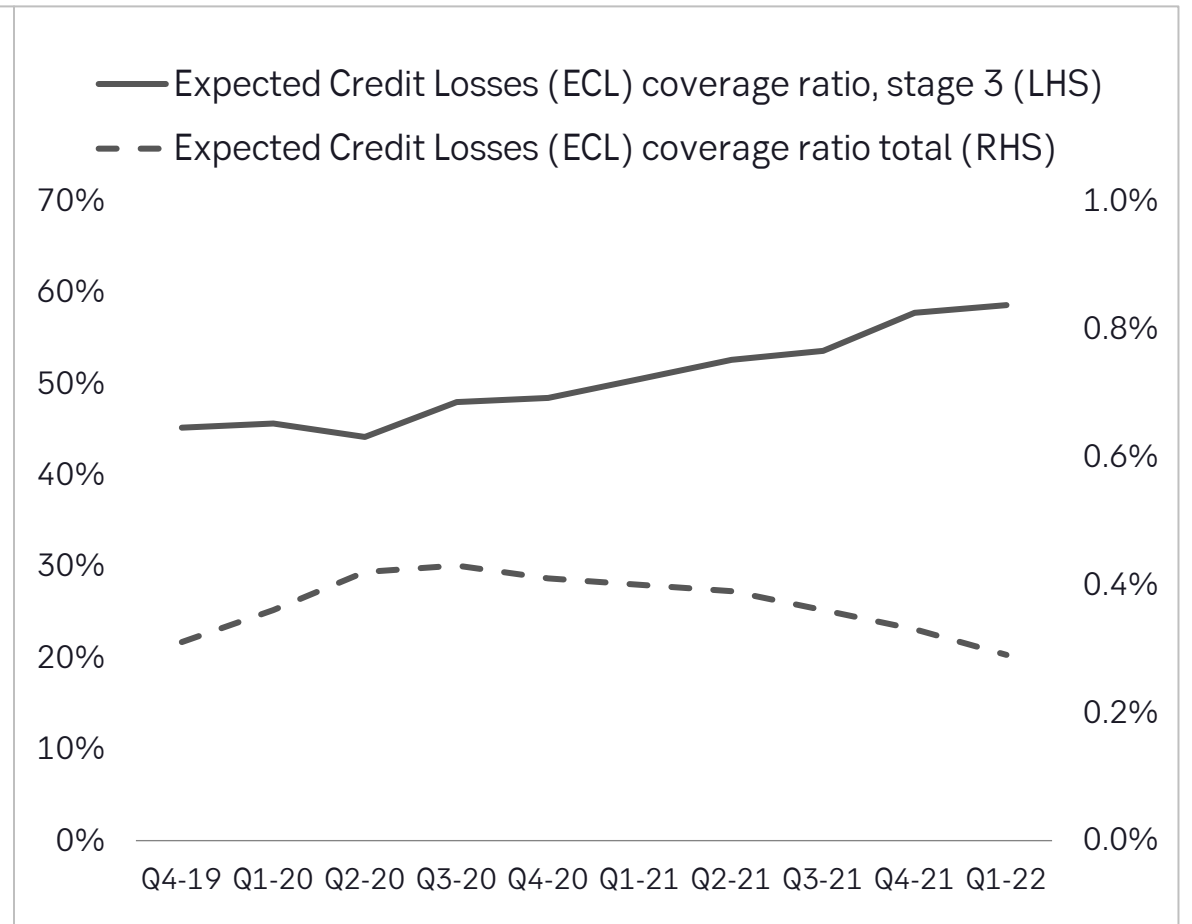
Note: data include on- and off-balance sheet exposures. ¹ Corporate FX-adjusted excluding trading products.

Asset quality and risk management

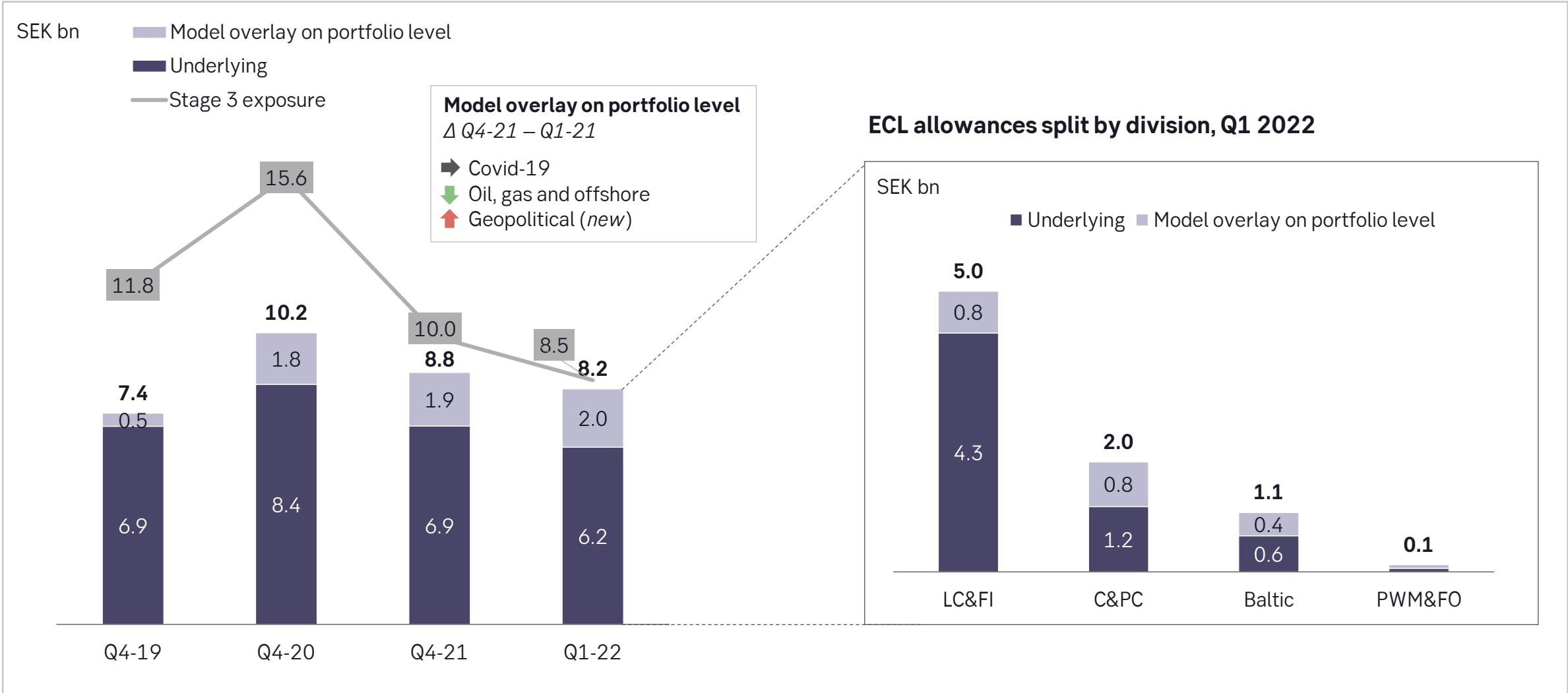
Development of Stage 3 loans



Development of ECL coverage ratios



ECL allowances for future expected credit losses



Strong asset quality and balance sheet

2021

Asset quality

Net expected credit loss level 2 bps

Funding & liquidity

Customer deposits (SEK) 1,597bn

Liquidity coverage ratio 145%

Net Stable Funding Ratio (NSFR) 111%

Capital

CET1 ratio (Basel 3) 19.7%

CET1 buffer above requirement 590 bps

Total capital ratio (Basel 3) 23.1%

Leverage ratio (Basel 3) 5.0%

March 2022

Asset quality

Net expected credit loss level 8 bps

Funding & liquidity

Customer deposits (SEK) 1,854bn

Liquidity coverage ratio 122%

Net Stable Funding Ratio (NSFR) 108%

Capital

CET1 ratio (Basel 3) 18.7%

CET1 buffer above requirement 490 bps

Total capital ratio (Basel 3) 21.4%

Leverage ratio (Basel 3) 4.3%

SEB Group financial targets

~50%

Dividend payout ratio of EPS ¹

100-300_{bps}

CET1 ratio above requirement

Return on Equity
competitive with peers
(Long-term aspiration 15%)



Share repurchases will be the main form of capital distribution when SEB's capital buffer exceeds, and is projected to remain above, the targeted range of 100-300 basis points.

¹ Excluding items affecting comparability.

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Thank you for your attention

Positively shaping the future, with responsible advice and capital.
Today and for generations to come.