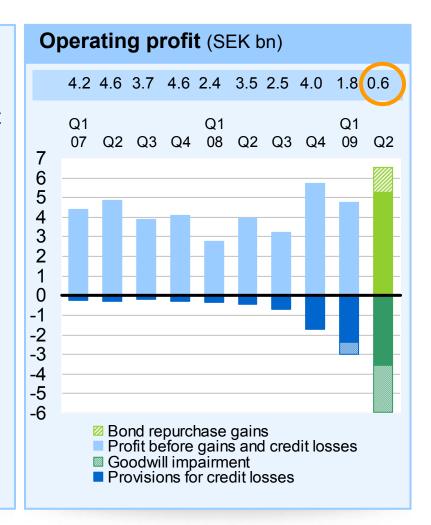




#### Highlights Q2 2009

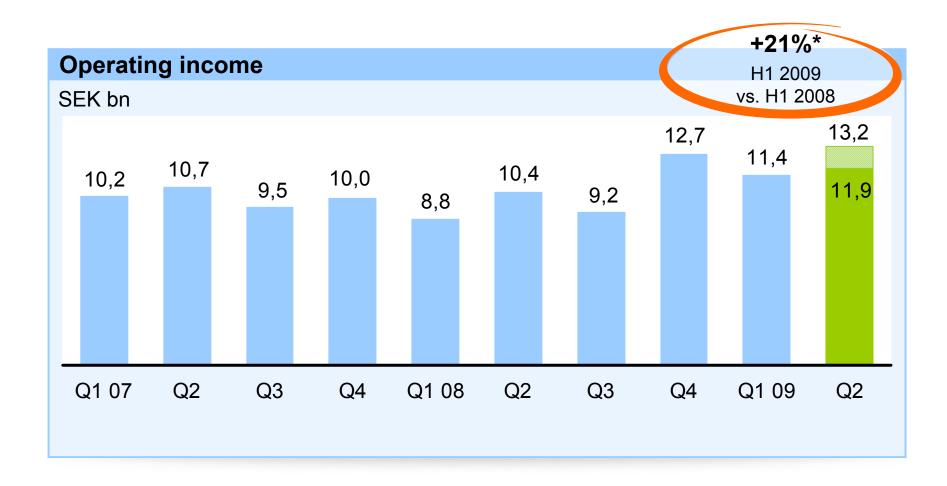


- Strong and sustainable underlying business
  - SEK 5.3bn before provisions for credit losses, goodwill write offs and bond repurchase gain
- Cost development under control
  - -4% on a comparable basis
- Sharp increase of impaired loans in the Baltic region
- Full goodwill write-off in the Baltics and Russia of SEK 2.4bn
- Strong balance sheet with Tier 1 of 13 per cent and restored liquidity profile





#### Continued high operating income

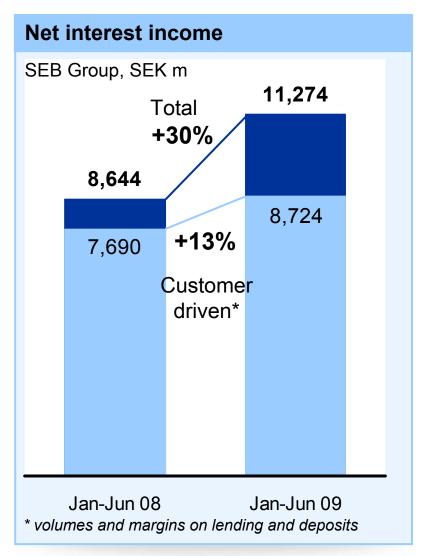


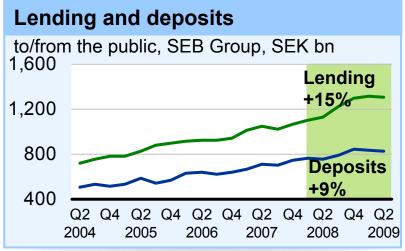
<sup>\*</sup> Adjusted for capital gains

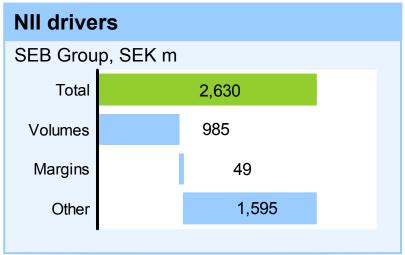






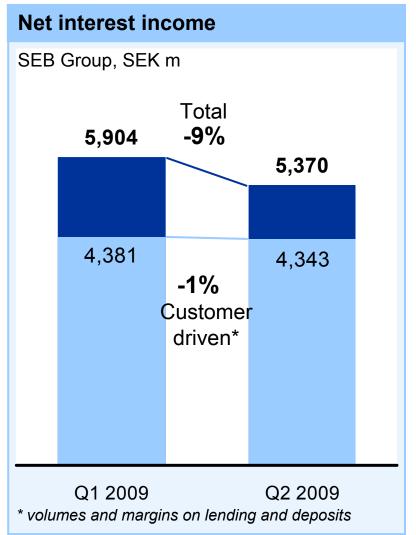


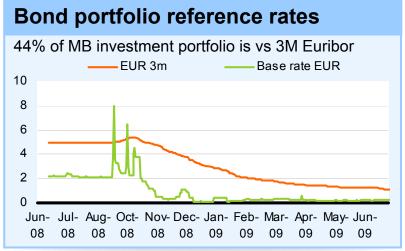


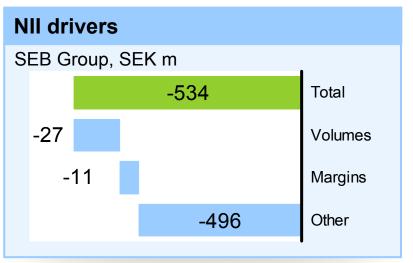




#### Net interest income, Q2 vs. Q1







#### **Commission income**











<sup>\*</sup> Rank based on completed deals. All Nordic involvement. Source: Thomson Financial



#### Diversified income growth

Net Financial income, Net Life Income, Other Income



<sup>\*</sup> Excluding gain on repurchase of own bonds

#### **Cost development**



Cost management program 2007 – 2009

FTE development\*

Group

-922 net

Achieved by Q2 2009 Target by Q4 2009

SEK 1,470m

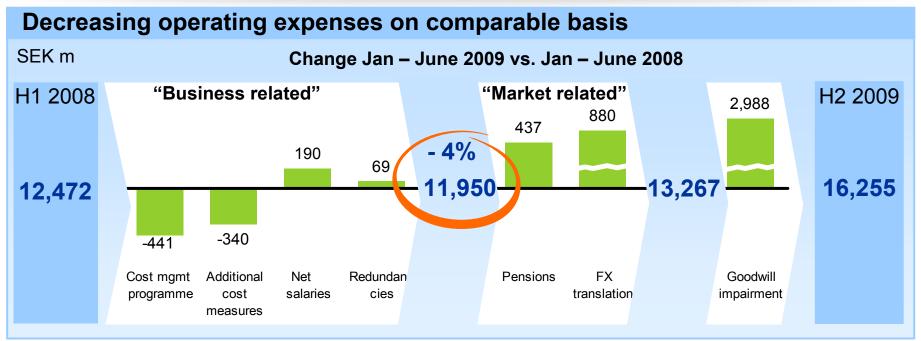
SEK 1,500 – 2,000m

FTE development\*

Group

-925 net

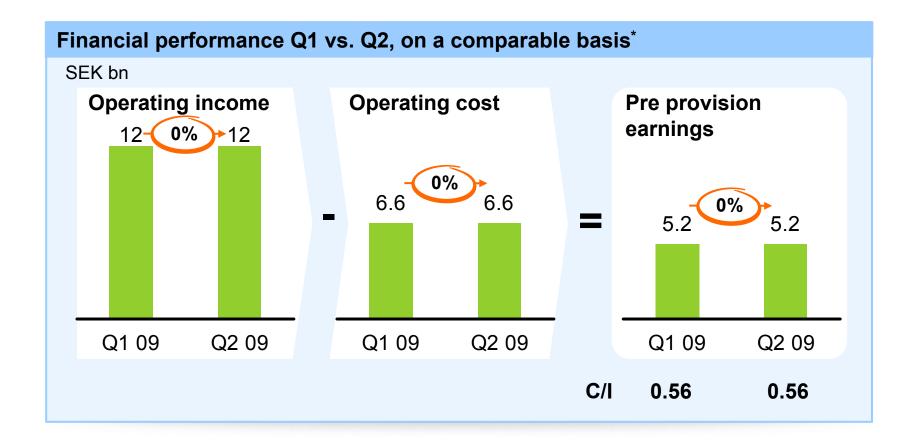
-435 net



<sup>\*</sup> Development since year-end 2008



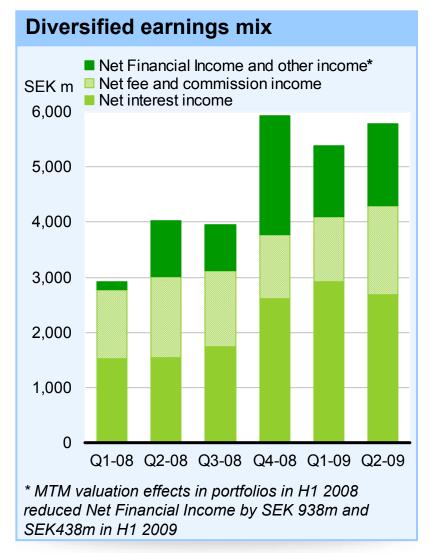
#### Resilient income generation capacity

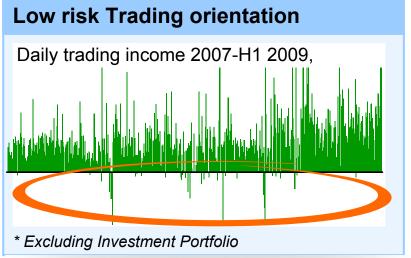


<sup>\*</sup> Excluding Bond portfolio valuation, bond repurchase gain, goodwill and FX effects



#### Merchant Banking continues to perform

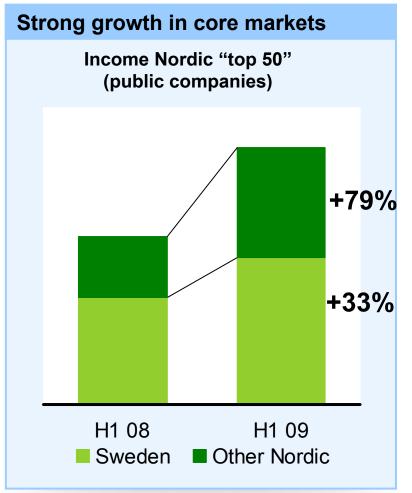








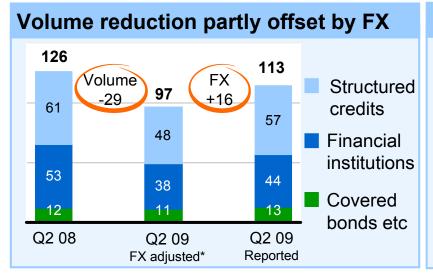
## Further strengthened market position with large corporates in the Nordic countries







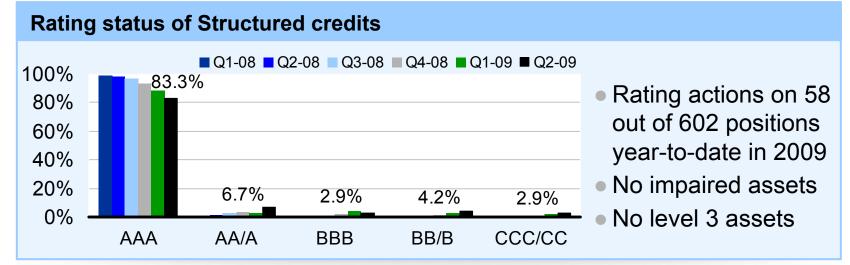
#### **Merchant Banking – Investment portfolio**



#### Mark-to-market loss

SEK m	H1 08	H1 09	Q2 09
P/L	-938	-435	+19
Equity	-1,686	+122	+563
	-2,624	-313	+582

The unrealised valuation loss on 2008 reclassified securities in the first six months of 2009 was SEK 4,099m.



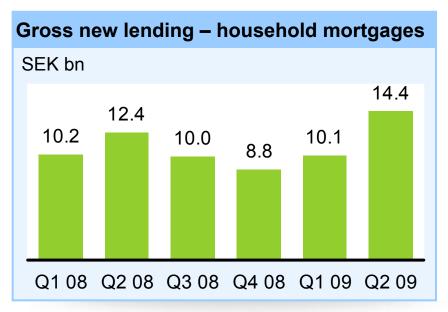
<sup>\*</sup> Using FX rates as of 30 June 2008

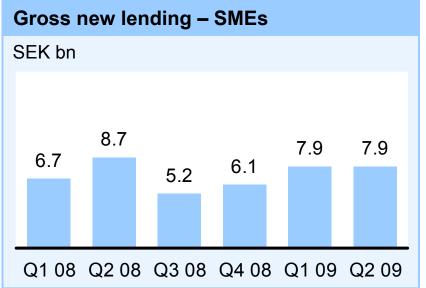


### Retail Sweden – supporting customers SEB





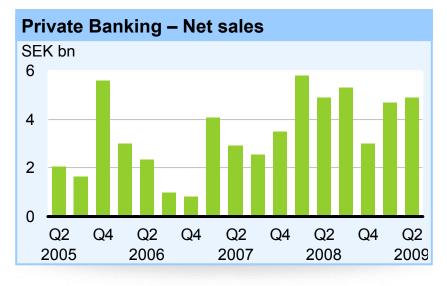






#### Long term savings – volume growth









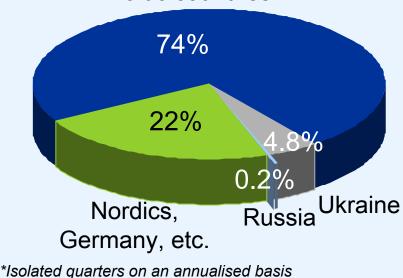
#### Continued buffering for CEE challenges

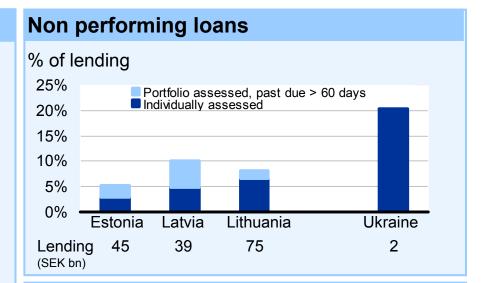
#### **Provisions for Net Credit Losses**

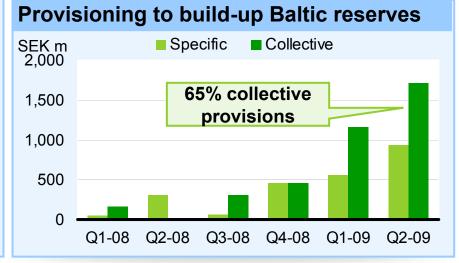
Distribution of SEK 5,953m within SEB Group

	Net credit loss level						
	Q1 2009*	Q2 2009	H1 2009*				
Estonia	1.73	3.66	2.76				
Latvia	6.41	8.86	7.74				
Lithuania	3.59	5.97	4.83				
Baltics	3.70	6.00	4.93				

#### **Baltic countries**







SEB

Proactive and conservative approach in the Baltic region

2006	2008	2009	
<ul><li>Increased capitalisation</li></ul>	<ul><li>Work-out units</li><li>High Risk</li></ul>	<ul> <li>Accelerated collective provisions</li> </ul>	
<ul><li>Tightening of credit policy</li></ul>	Committees  Baltic SPVs	<ul><li>Review of all loans</li><li>&gt;€1m completed</li></ul>	
<ul><li>ROE priority &gt; volume</li></ul>	<ul><li>Dialogue with</li></ul>	<ul><li>Separate division</li></ul>	
	authorities	<ul><li>Full goodwill write-off</li></ul>	

**Long-term commitment remains** 

SEB

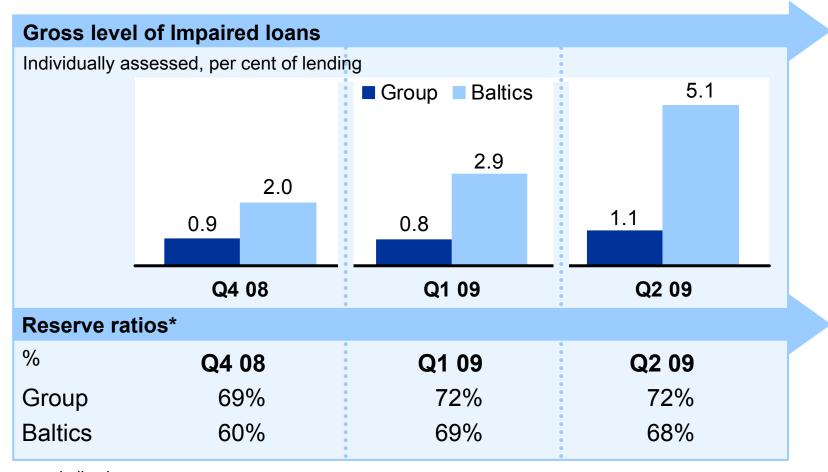
Proactive and conservative approach in the Baltic region



**Long-term commitment remains** 



#### **Conservative provisioning policy**



<sup>•</sup> excluding homogeneous groups



#### **Impaired Loans and Reserves**

SEB Group, SEK m

	Dec '07	Dec '08	Mar '09	Jun '09
Individually assessed loans				
A. Impaired loans, gross	7,404	11,411	12,982	16,690
Specific reserves	3,787	5,022	5,608	7,001
Collective reserves	1,900	2,793	3,685	4,963
Off Balance sheet reserves	209	251	407	281
Specific reserve ratio	51%	44%	43%	42%
Specific & Collective reserve ratio	77%	68%	72%	72%
Portfolio assessed loans				
B. Loans past due > 60 days	987	2,500	3,841	5,651
Collective reserves	702	1,404	1,847	2,375
Reserve ratio	71%	56%	48%	42%
Total reserves	6,598	9,470	11,547	14,620
Total A + B	8,391	13,911	16,823	22,341



#### **Credit Portfolio**

On and off balance, SEK bn

Jun '09 (Dec '08)	Swe	dish	Oth Nor	ner dic*	Gern	nan	Balt	tic	To	tal
Corporates	358	(391)	179	(175)	105	(120)	81	(95)	722	(782)
Property										
Management	111	(105)	22	(22)	98	(104)	31	(32)	262	(262)
Households	290	(269)	48	(45)	103	(104)	65	(68)	506	(486)
Public										
Administration	24	(32)	3	(2)	74	(79)	5	(6)	105	(119)
Total non-banks	782	(797)	251	(244)	380	(407)	182	(200)	1,595	(1 649)
Banks	123	(175)	39	(41)	48	(68)	2	(2)	211	(286)
Total	905	(972)	290	(285)	428	(475)	184	(202)	1,806	(1 934)

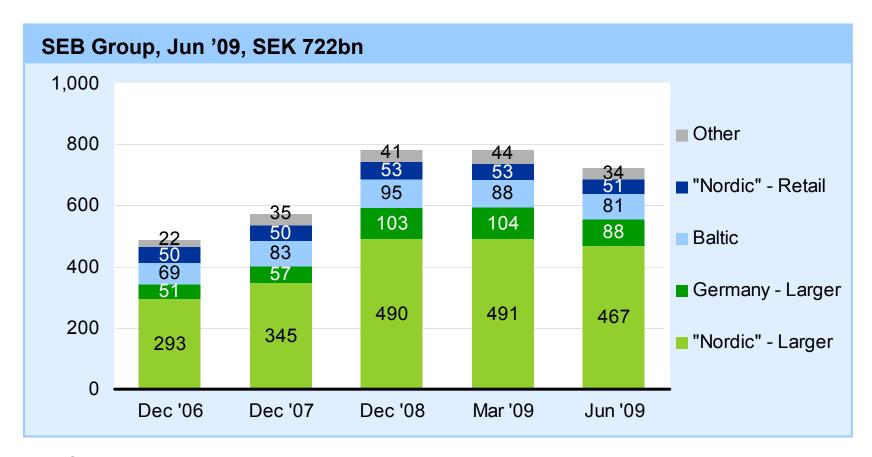
Geography based on client relationship management

\*Including other

### Credit Portfolio – Corporates



SEK bn

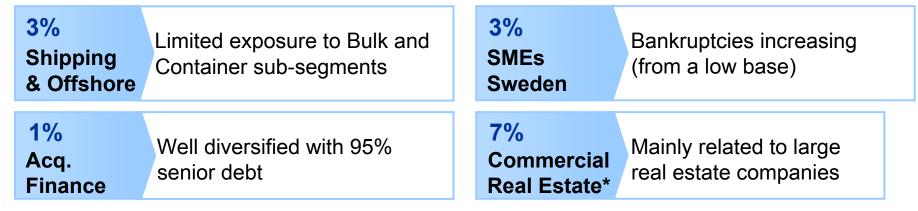


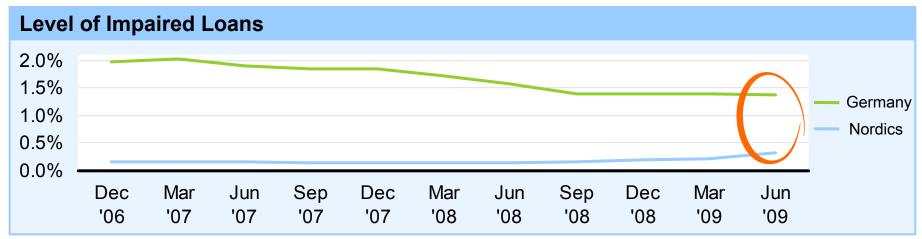
Note: Geography based on client relationship management

#### SEB

#### SEB exposure to topical issues outside CEE

% of total exposure

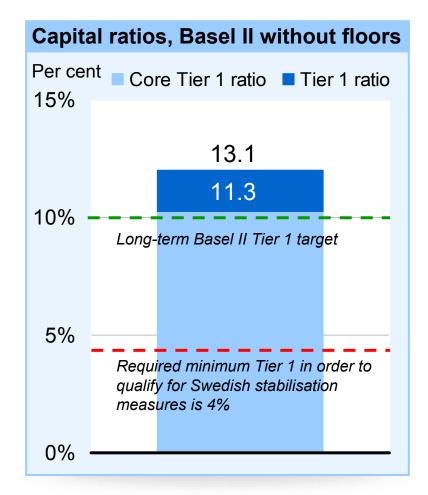


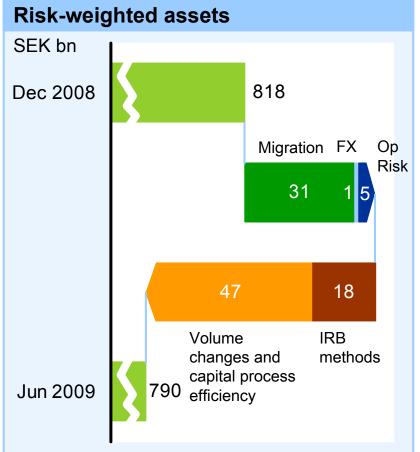


<sup>\*</sup> Excluding Baltic exposures



#### Capital situation and RWA dynamics







# Funding raised with original maturity $\geq$ 1 year SEK bn

Instrument	2008	1h 2008	1h 2009	Q1 2009	Q2 2009	Q3 2009
YCD	5.9	4.1	1.3	0.0	1.3	1.5
Senior unsecured Germany	2.0	0.8	1.1	0.1	1.0	2.1
Senior unsecured Sweden	37.4	23.2	34.7	0.0	34.7	36.2
Structured bonds	13.4	13.1	4.7	4.1	0.6	0.4
Covered bonds Germany	29.7	27.5	12.5	6.7	5.7	3.3
Covered bonds Sweden	72.9	43.9	20.4	13.9	6.5	3.8
Hybrid tier 1	4.7	4.7	0.0	0.0	0.0	0.0
Total	166.0	117.3	74.7	24.8	49.9	47.3

June 2009: 12 months match funding

## Long-term financial stability – high capitalisation and a proven income capacity

**Restored liquidity profile** 

12 months matched funding

**Strong capital position** 

Tier 1 capital ratio 13.1%

**Maintained reserve ratio** 

72%

**Proven income capacity** 

+ 21%\* H1-08 vs. H1-09

<sup>\*</sup> Adjusted for capital gain



- Stabilising economy but long and winding road to recovery
- Full attention and actions on Baltic challenges
- SEB well positioned to support our customers and seize growth opportunities on a selective basis





