

Investor Presentation

January – March 2017



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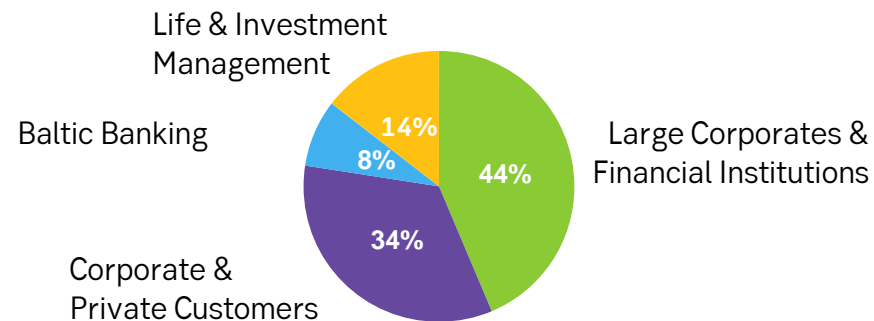
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Stable growth & strong credit rating in diversified business

Diversified Business mix

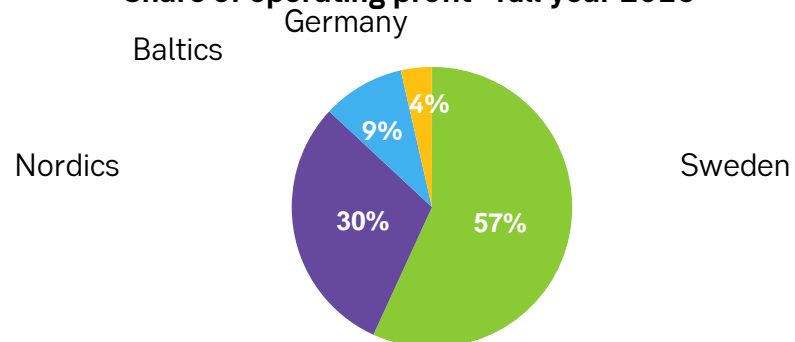
Share of operating profit - full year 2016 ¹⁾



Operates principally in economically robust

AAA rated European countries

Share of operating profit - full year 2016 ¹⁾

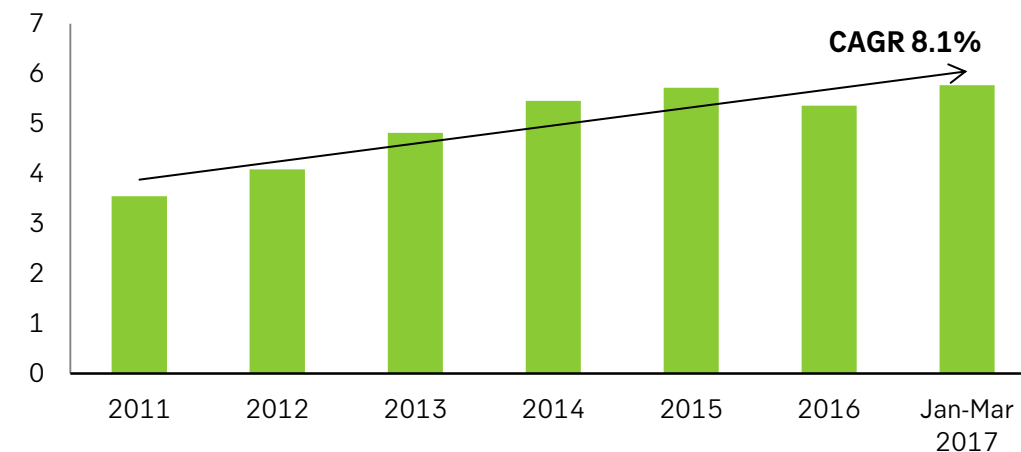


- Universal banking in Sweden and the Baltics
- Principally corporate banking in the other Nordic countries and Germany

¹⁾ Excluding items affecting comparability

Stable growth trend

Average quarterly profit before credit losses¹⁾ (SEK bn)



- Self financing growth with increased leverage on existing cost cap
- Accelerate growth in Sweden
- Continue to grow in the Nordics and Germany
- Savings & pension growth

Strong credit rating

Rating Institute	Short term	"Stand-alone rating"	Long term	Uplift	Outlook
S&P	A-1	a	A+	1	Stable
Moody's	P-1	a3	Aa3	3	Stable
Fitch	F1+	aa-	AA-	0	Stable

Agenda



- **SEB in brief**
- Macroeconomics
- Swedish housing market
- Financials
- Balance sheet
- Business plan
- Sum up
- Contacts, calendar and ADR

Our way of doing business

Focus since 1856

Full-service customers
Holistic coverage
Investments in core services

Vision 2025

To deliver **world-class service** to our customers

Large corporations

2,300
customers

Financial institutions

700
customers

SME companies

267k
Full-service customers

Private individuals

1.4m
Full-service customers

Customer satisfaction

Ranking Prospera¹⁾

#1

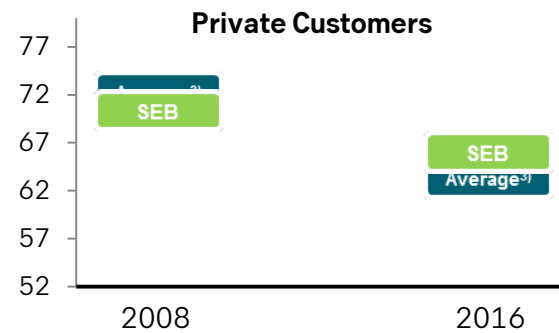
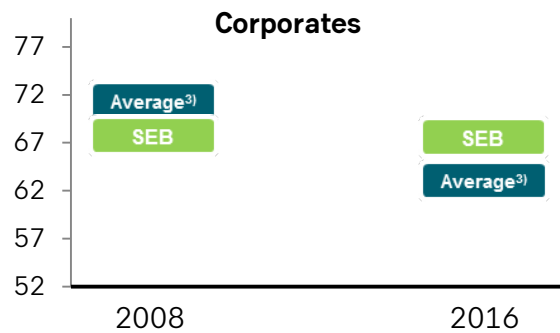
1 by Financial Institutions in the Nordics

#1

1 by Corporates in the Nordics

SKI/EPsi²⁾

Banking industry overall down but SEB stable.

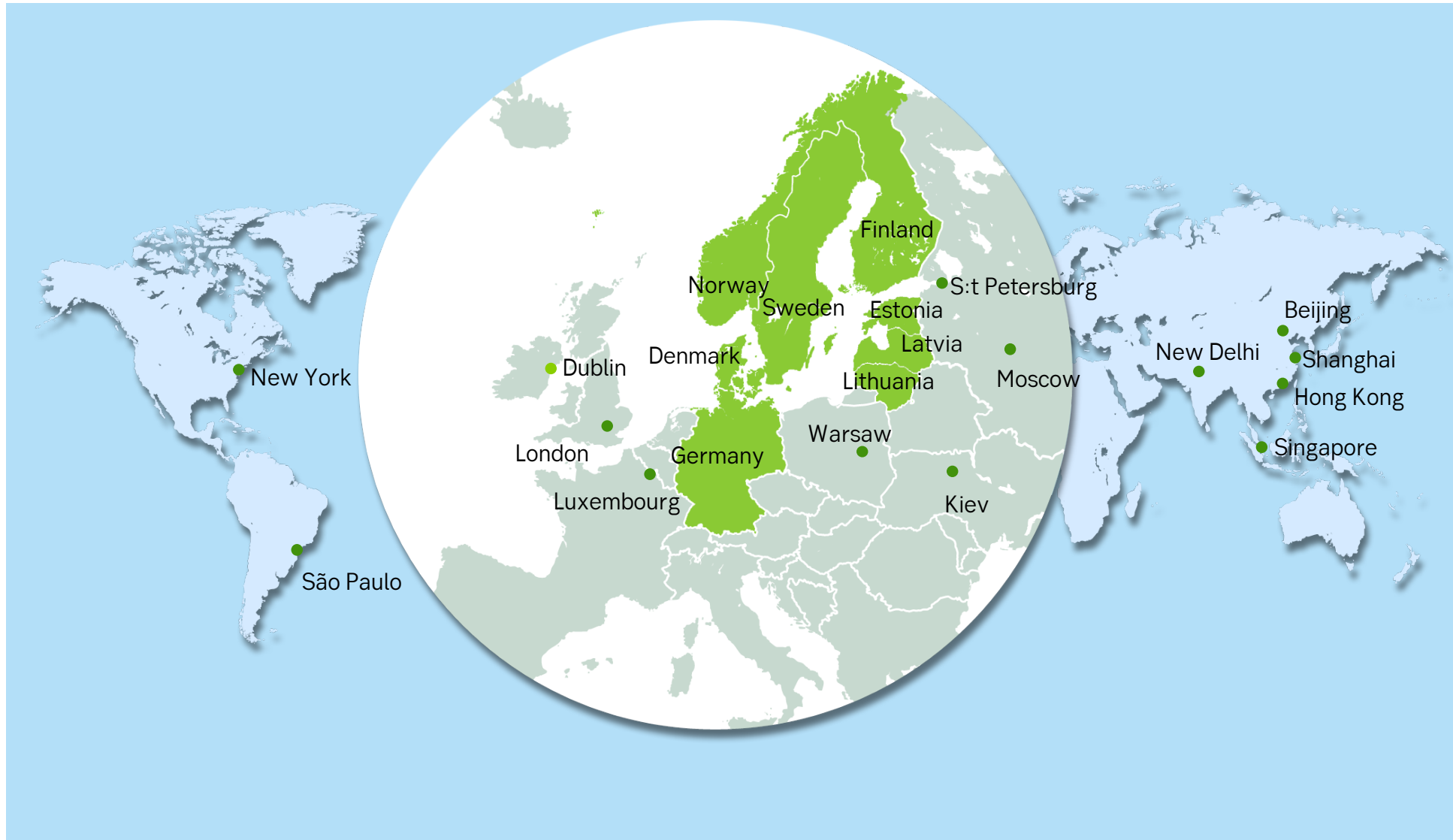


1) Prospera Tier 1 (2016)

2) Svenskt Kvalitetsindex Bank (2016).

3) Average of SEB's four biggest peers

SEB's global presence



SEB's market position

Leading market positions in core business areas

Corporate and Institutional business*

- The leading Nordic franchise in Trading, Capital Markets and FX activities, Equities, Corporate and Investment banking
- Second largest Nordic asset manager with SEK 1,800bn under management
- Largest Nordic custodian with SEK 7,463bn under custody

Private Individuals*

- The largest Swedish Private Banking in terms of Assets Under Management
- No. 2 with approx. 10% market share in total Swedish household savings market
- Approx. 9% of the **total life and pension business** in Sweden
- Swedish household mortgage lending: approx. 15%
- Second largest bank in the Baltic countries

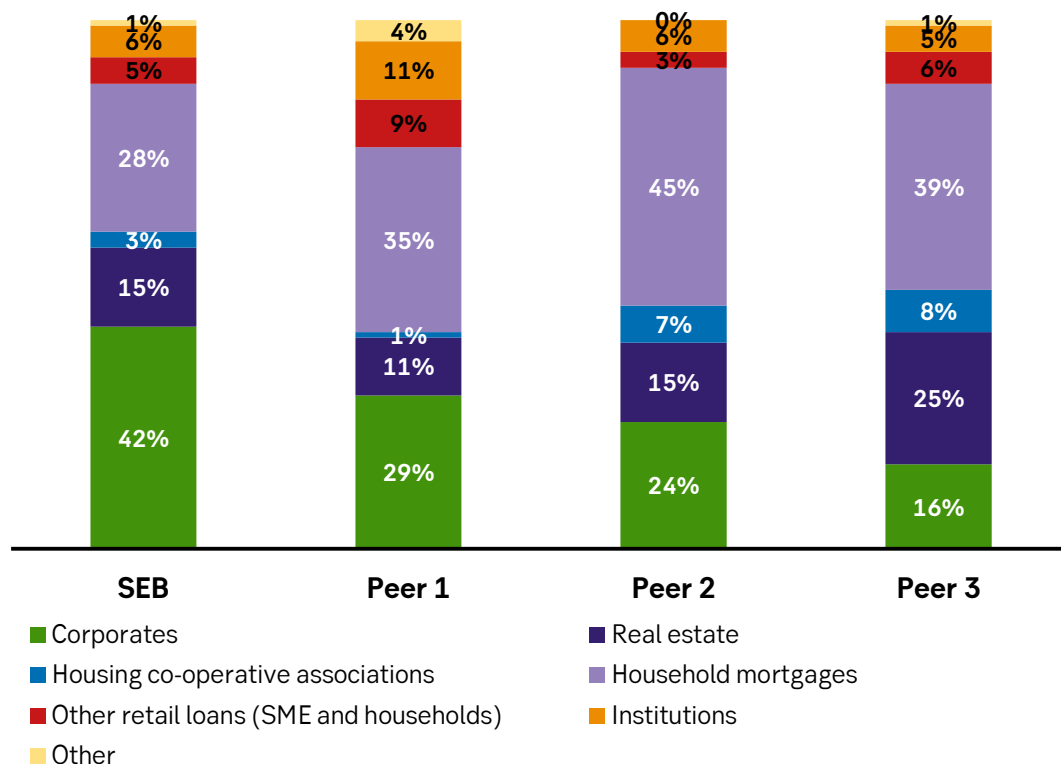
* latest available information

SEB's diversified business mix sustains earnings

Lowest Real Estate & Mortgage exposure makes SEB least dependant on NII

Lowest Real Estate & Mortgage exposure

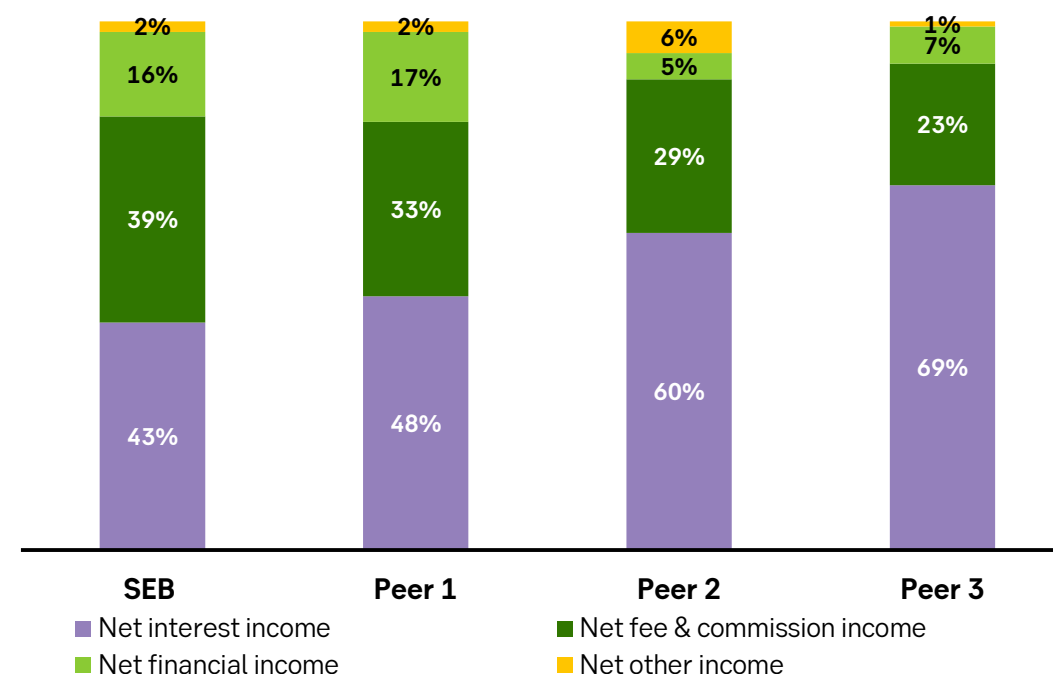
Sector credit exposure composition (EAD) ¹⁾ FY 2016



SEB's corporate exposure is 81% large Swedish, other Nordic and German international corporates with **geographically diversified sales and income streams**

Least dependent on NII

Operating income by revenue stream, FY 2016



SEB has its roots in servicing large corporates, institutions and high net worth individuals which is reflected in the **broadest income generation base** with less dependence on NII

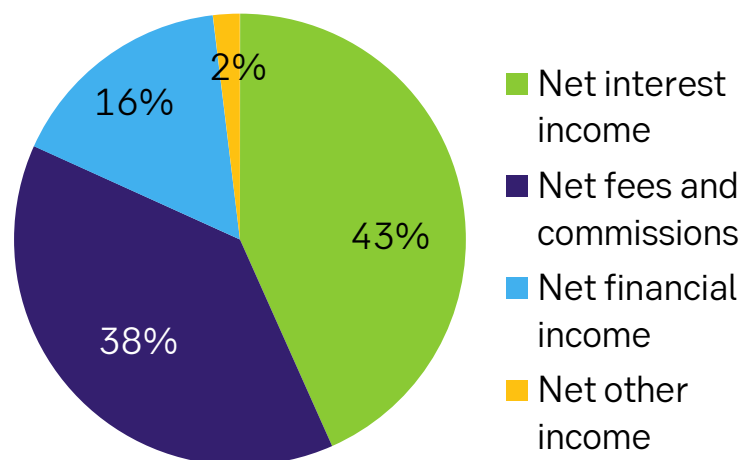
1) EAD = Risk Exposure Amount / Risk Weight

Source: Companies' Pillar 3 reports

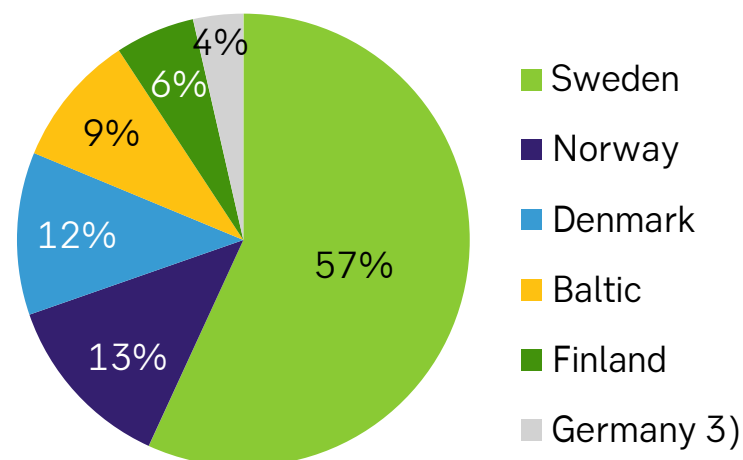
Source: Companies' FY 2016 reports

Stable financial position through diversified business

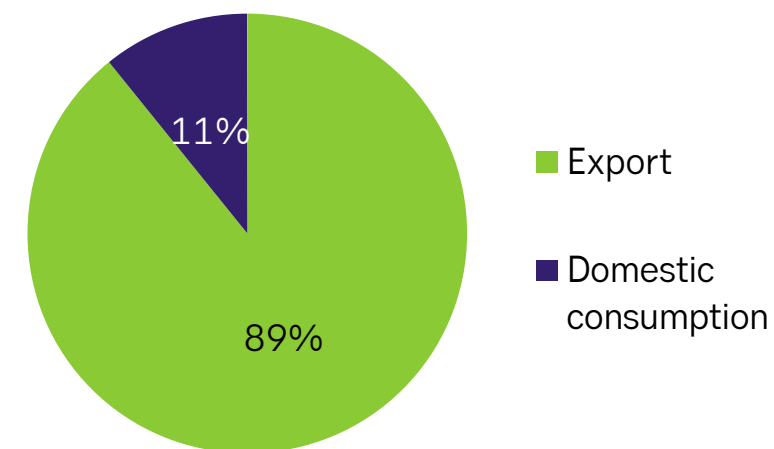
Income distribution FY 2016 ⁴⁾



Share of operating profit ^{1,2)} FY 2016



Revenue distribution for all companies in OMXS30 ⁵⁾



**Stable
financial
position**

1) Excluding items affecting comparability

2) Geography excluding International Network and Eliminations,

3) Excluding Treasury operations

4) Excluding SEB Baltic Visa transaction of +0.5bn in Q2













5) 2016 annual reports

Agenda



- SEB in brief
- **Macroeconomics**
- Swedish housing market
- Financials
- Balance sheet
- Business plan
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SEB's GDP forecasts as of February 2017

GDP, %		2016	2017E	2018E
US		1.6	2.6	2.6
China		6.7	6.6	6.2
Japan		0.9	0.6	0.5
Euro zone		1.8	1.8	1.9
Germany		1.9	1.8	1.8
UK		2.0	1.1	1.2
OECD		1.8	2.1	2.1
World		3.1	3.6	3.7
Sweden		3.5	3.1	2.4
Norway		0.5	1.1	1.7
Denmark		1.0	1.8	2.2
Finland		1.4	1.5	1.6
Baltics		1.8	2.7	3.1



Nordics: Diverging challenges & growth rates

GDP forecasts as of February 2017

		2015	2016	2017E	2018E
	DEN	1.6%	1.0%	1.8%	2.2%
	FIN	0.2%	1.4%	1.5%	1.6%
	NOR	1.6%	0.5%	1.1%	1.7%
	SWE	4.1%	3.5%	3.1%	2.4%

Denmark: Robustness

- GDP growth is expected to pick up and be driven by exports
- Credit standards are being tightened which is reflected in consumer confidence and a weak average private consumption forecast

Finland: Broad based acceleration

- Industrial production is increasing again
- Capital spending is picking up

Norway: An uneven recovery

- Oil sector investments a drag, but mainland domestic demand remains firm
- Rapidly falling inflation delays rate hikes

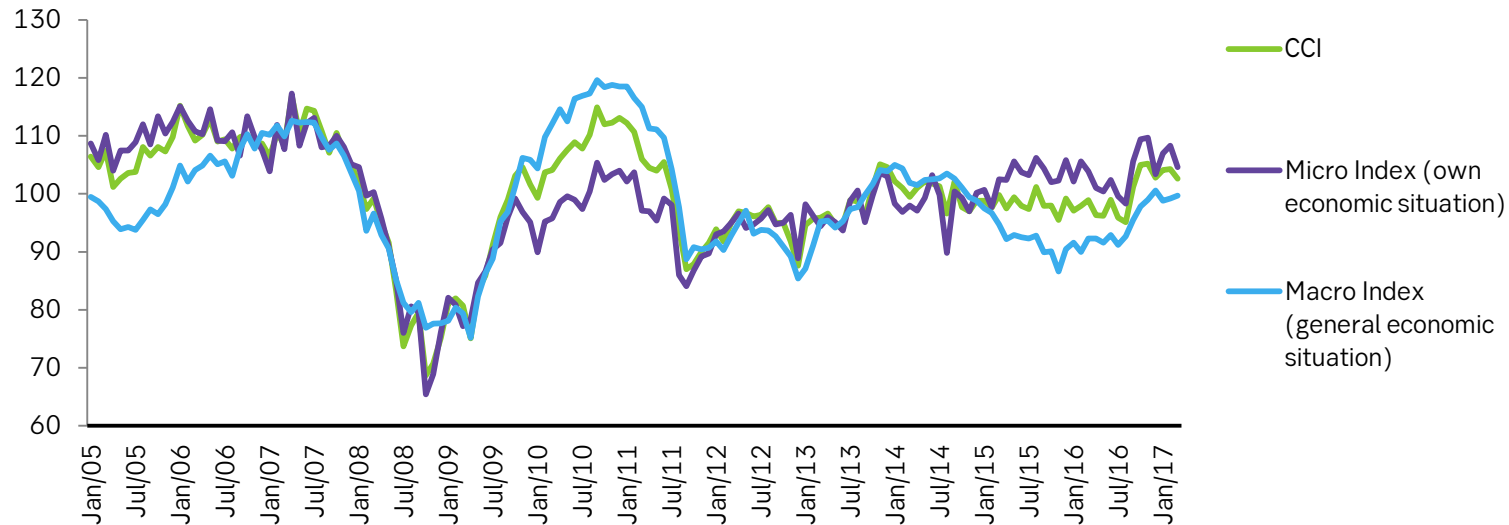
Sweden: Industrial upturn broadens GDP growth further

- Housing construction close to 40-year high
- Public consumption is continuing to grow

Sweden: Strong GDP growth

	2015	2016	2017E	2018E
GDP, %	4.1	3.5	3.1	2.4
CPI, %	0.0	1	1.7	1.6
Unempl., %	7.4	6.9	6.3	6.1
Gov't debt	44	41	39	37

Consumer Confidence



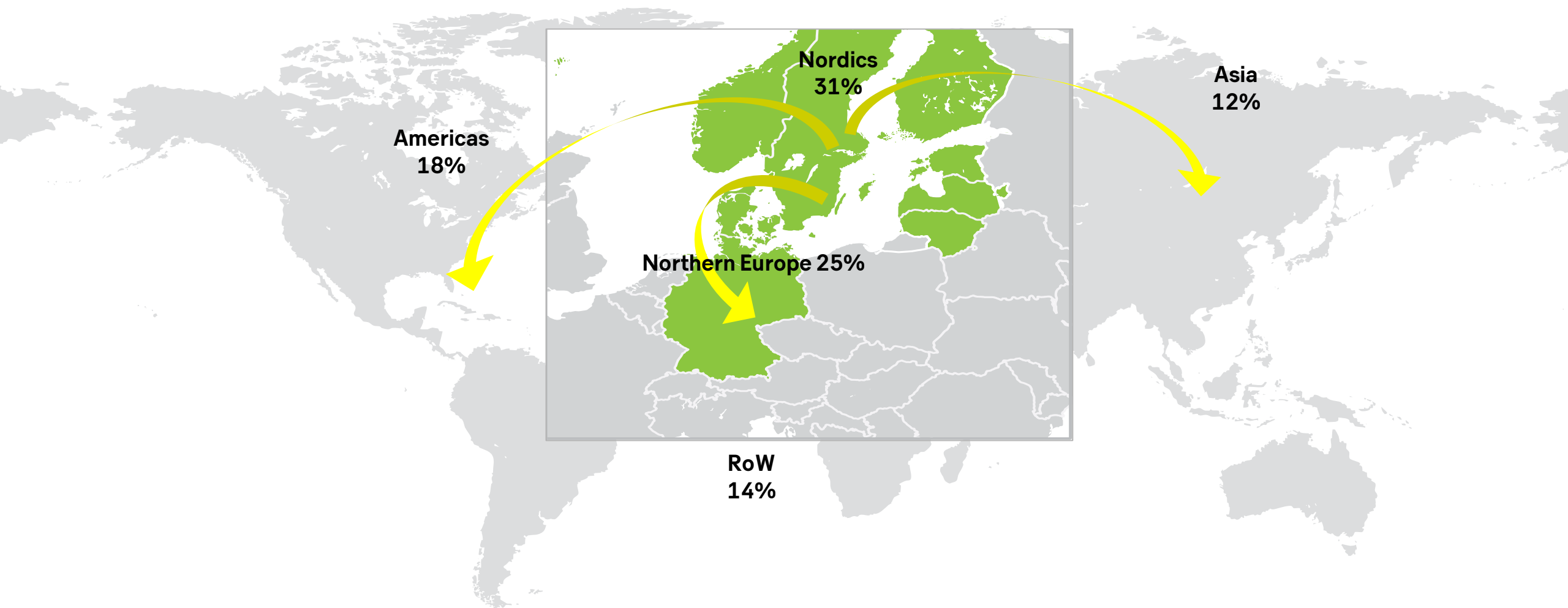
Source: Nordic Outlook 2017 and Konjunkturinstitutet (National Institute of Economic Research, NIER)



GDP above trend growth (2%)

- **Tailwind:** Job growth acceleration, housing construction, domestic demand
- **Headwind:** structural and political challenges

Revenue streams for Swedish large corporates well distributed across geographies

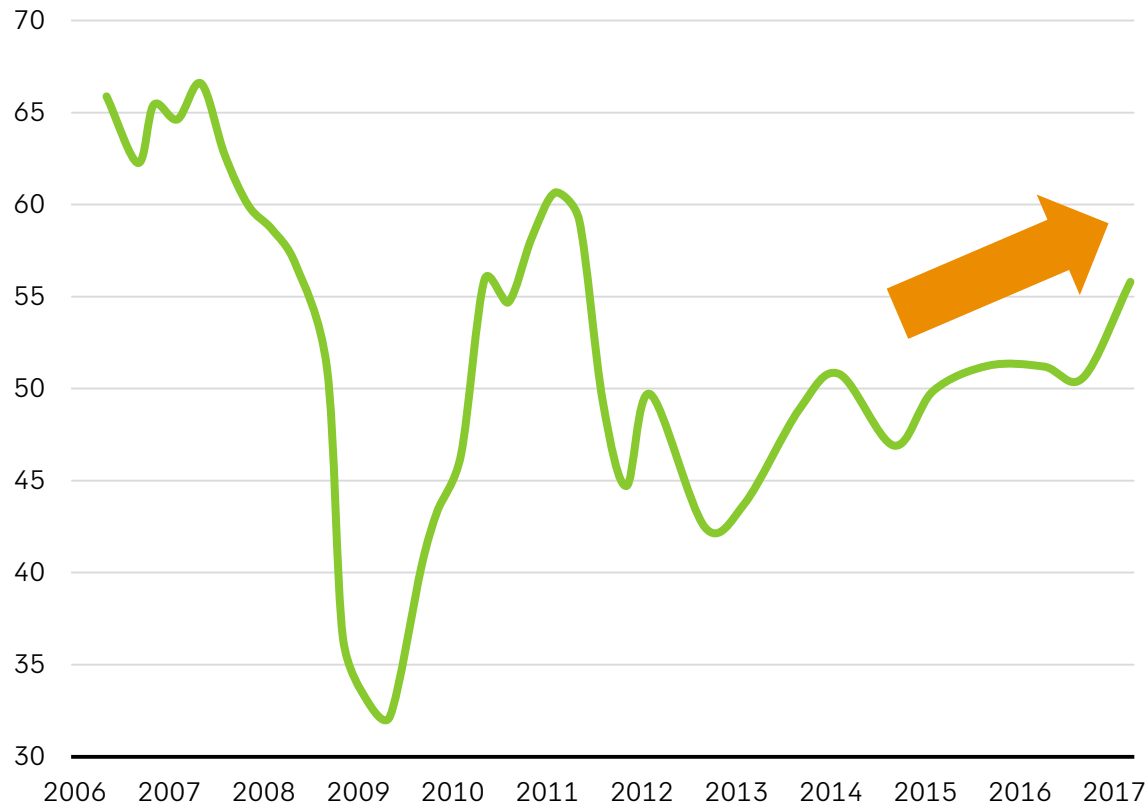


*Note: Sales of 120 largest listed Swedish corporates
Source: Annual reports 2016*

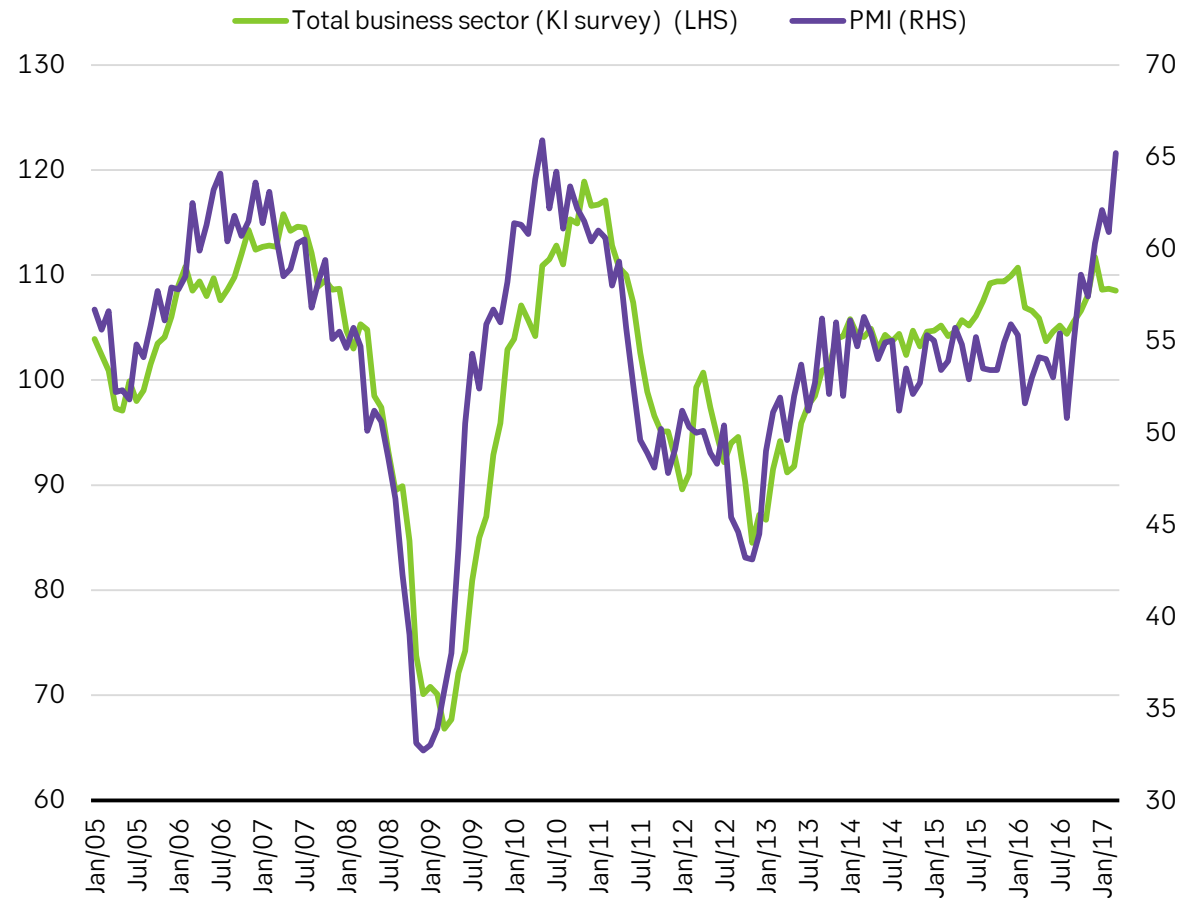
Business conditions improving in Sweden

Deloitte/SEB Swedish CFO Survey

– The survey was carried out in February , 2017



Swedish Business Confidence



Source: Konjunkturinstitutet (National Institute of Economic Research, NIER) and Swedbank

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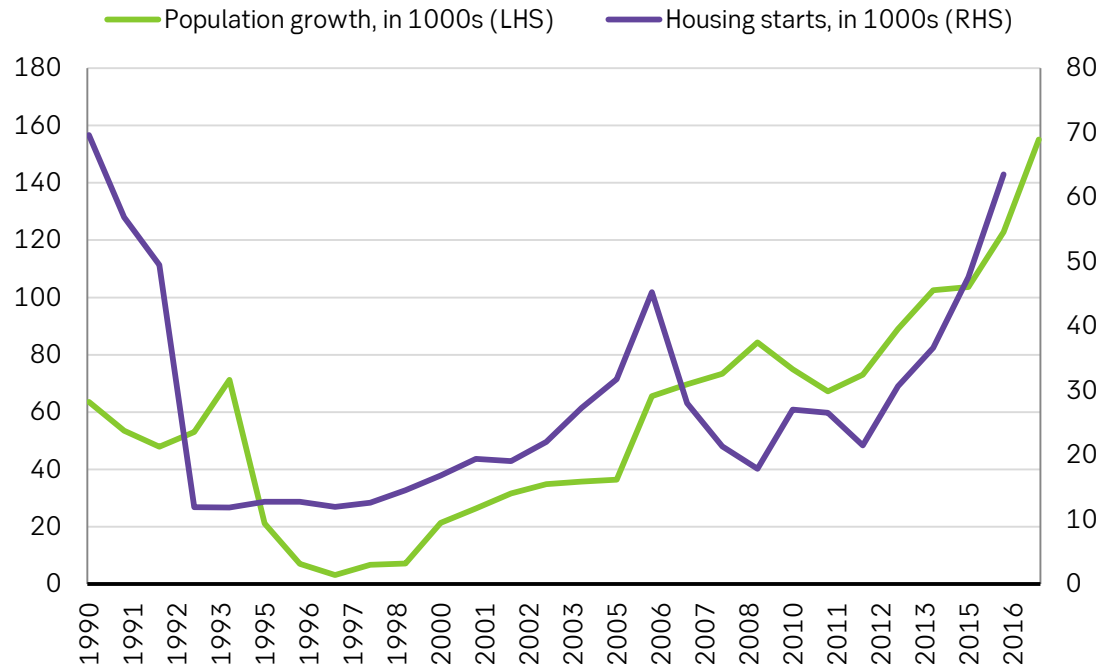


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Sweden: Population growth outpaces housing completions and push up prices

Housing constructions lagging behind population

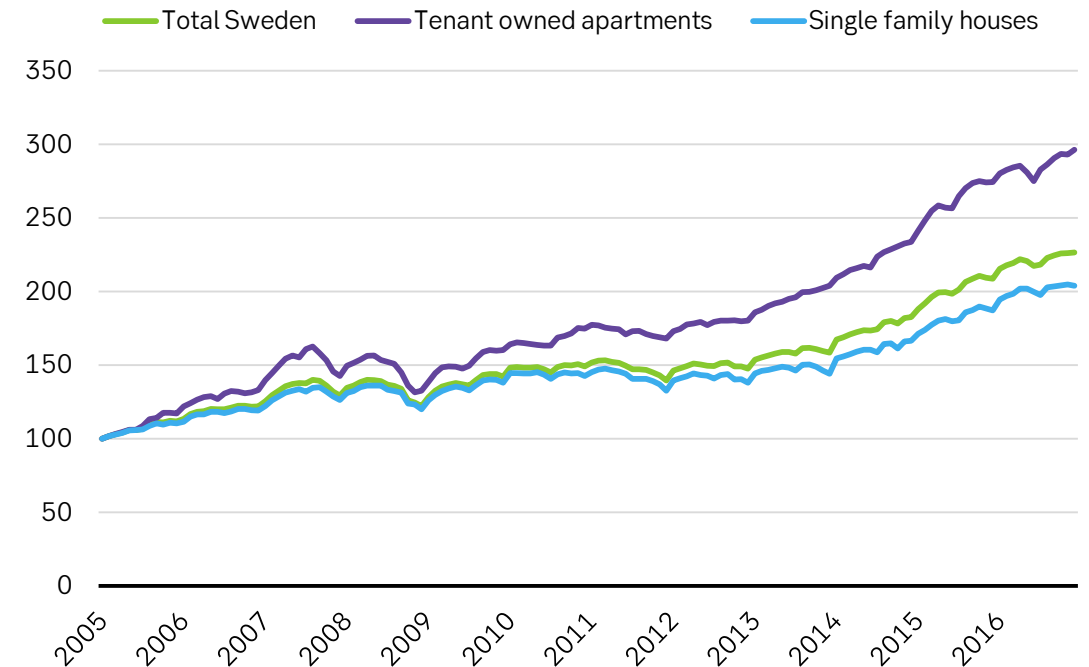
Housing construction and population growth



Source: Statistics Sweden, SCB and SEB

Home prices have more than doubled since 2005

Home prices, Index 2005 = 100



Source: SEB and Valueguard

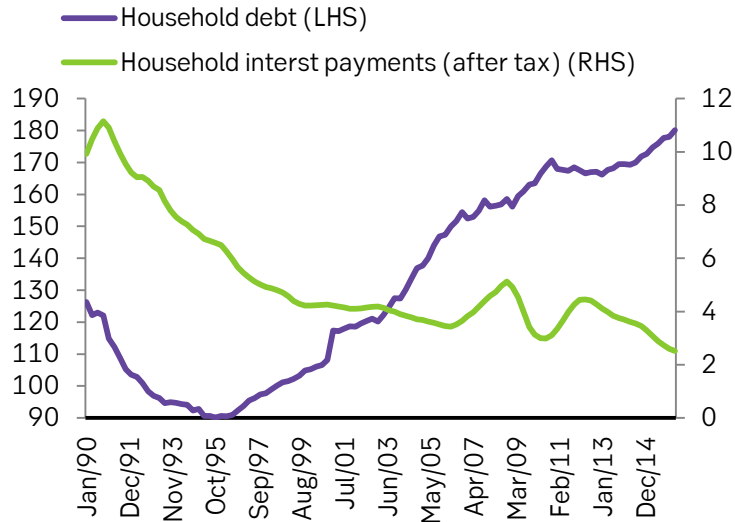
- Despite increasing housing completions, there need to be approx. 70,000 new units per year completed by 2025 to match population growth*

*Latest available data from Boverket (Swedish National Board of Housing)

Sweden: Households' debt/housing exposure

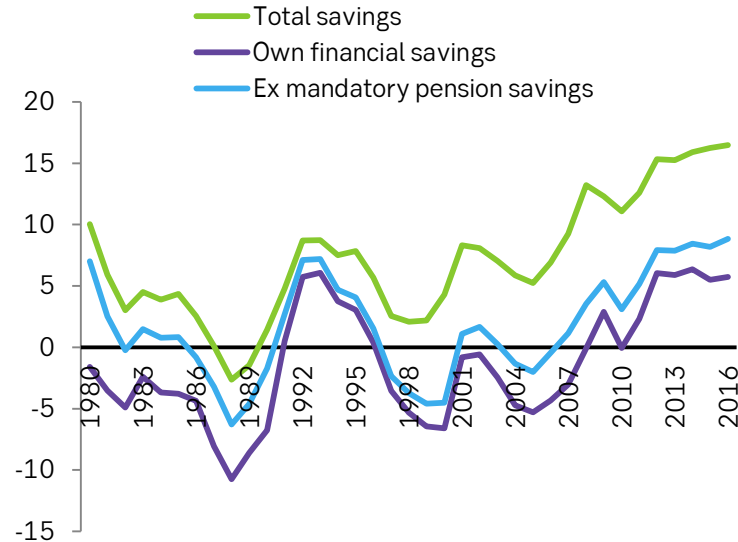
Sensitivity to rates has increased

Household debt and interest rate expenditure,% of income



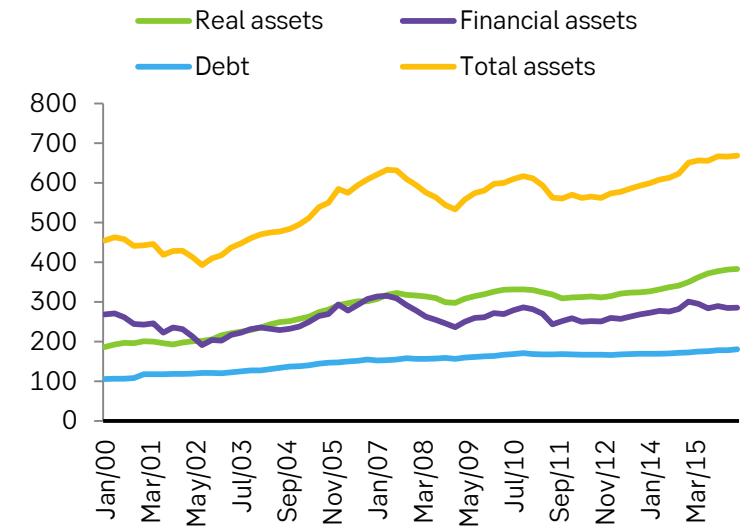
Household savings are rising

Household savings,% of income



Households' BS still strong

Household assets and debt,% of income



Overview

- Affordability not the main issue, at least not as long as rates stay low
- Household savings are still rising
- Strong household balance sheets

Swedish housing market

– Characteristics and prices

Svensk Mäklarstatistik – Apr 2017, per cent

Area	Single family homes		Apartments	
	3m	12m	3m	12m
Sweden	+4	+10	+3	+8
Greater Stockholm	+4	+5	+3	+6
Central Stockholm			+3	+7
Greater Gothenburg	+3	+14	+4	+13
Greater Malmoe	+2	+8	+8	+16

Valueguard – Apr 2017, per cent

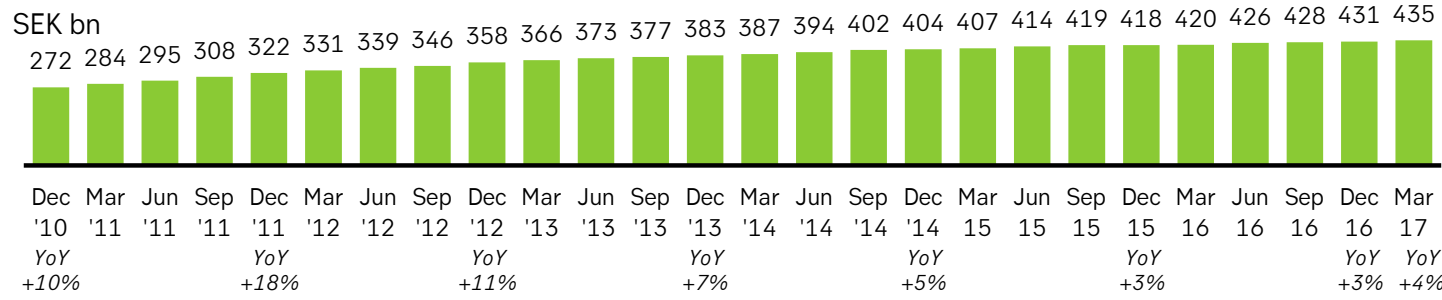
Area	Single family homes		Apartments	
	3m	12m	3m	12m
Sweden	+5.9	+8.8	+4.0	+8.4
Stockholm	+5.7	+5.7	+3.2	+5.4
Gothenburg	+3.0	+10.3	+6.4	+14.9
Malmoe	+8.2	+11.9	+7.4	+20.5

HOX Sweden +5.2% 3m, +8.7% 12m

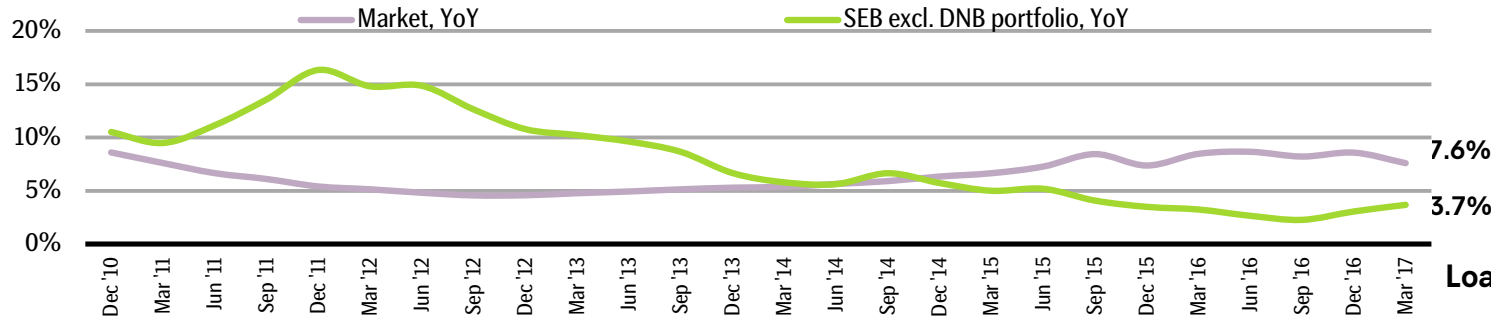
Characteristics of Swedish mortgage market

- No buy-to-let market
- No third party loan origination
- All mortgages on balance sheet (no securitisation)
- Strictly regulated rental market
- State of the art credit information (UC)
- Very limited debt forgiveness
- Strong social security and unemployment scheme

SEB's Swedish household mortgage lending



SEB portfolio development vs. total market until Mar -17



Mortgage lending based on affordability

- Credit scoring and assessment
- 7% interest rate test in the cash flow analysis
- 85% regulatory first lien mortgage cap & minimum 15% of own equity required
- If LTV >50% requirement to amortise on all new loans, included in the cash-flow analysis
- Max loan amount 5x total gross household income irrespective of LTV
- 'Sell first and buy later' recommendation

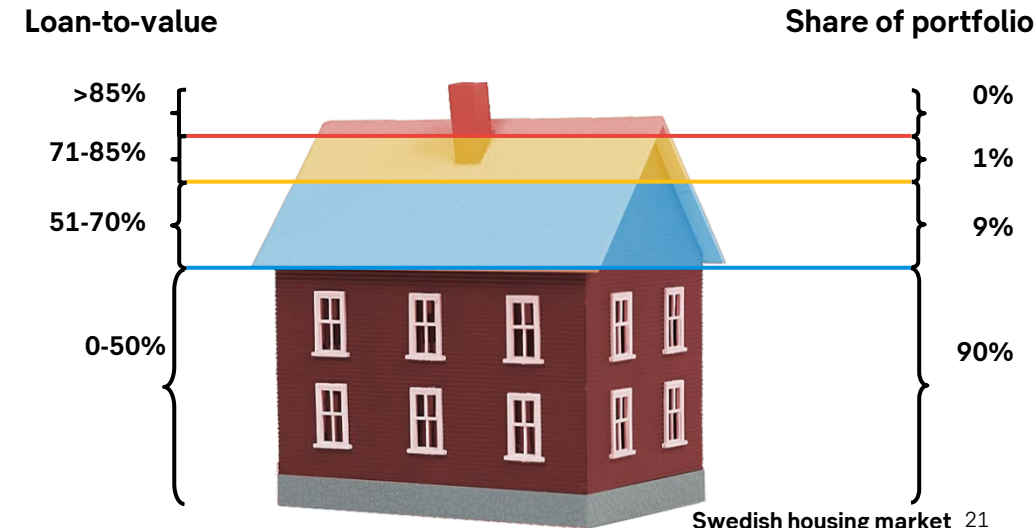
Selective origination

- The mortgage product is the foundation of the client relationship
- SEB's customers have higher credit quality than the market average and are over-proportionally represented in higher income segments (Source: Swedish Credit Bureau ("UC AB"))

High asset performance

- Net credit loss level 0bps
- Loan book continues to perform – loans past due >60 days 5bps

Low LTVs by regional and global standards



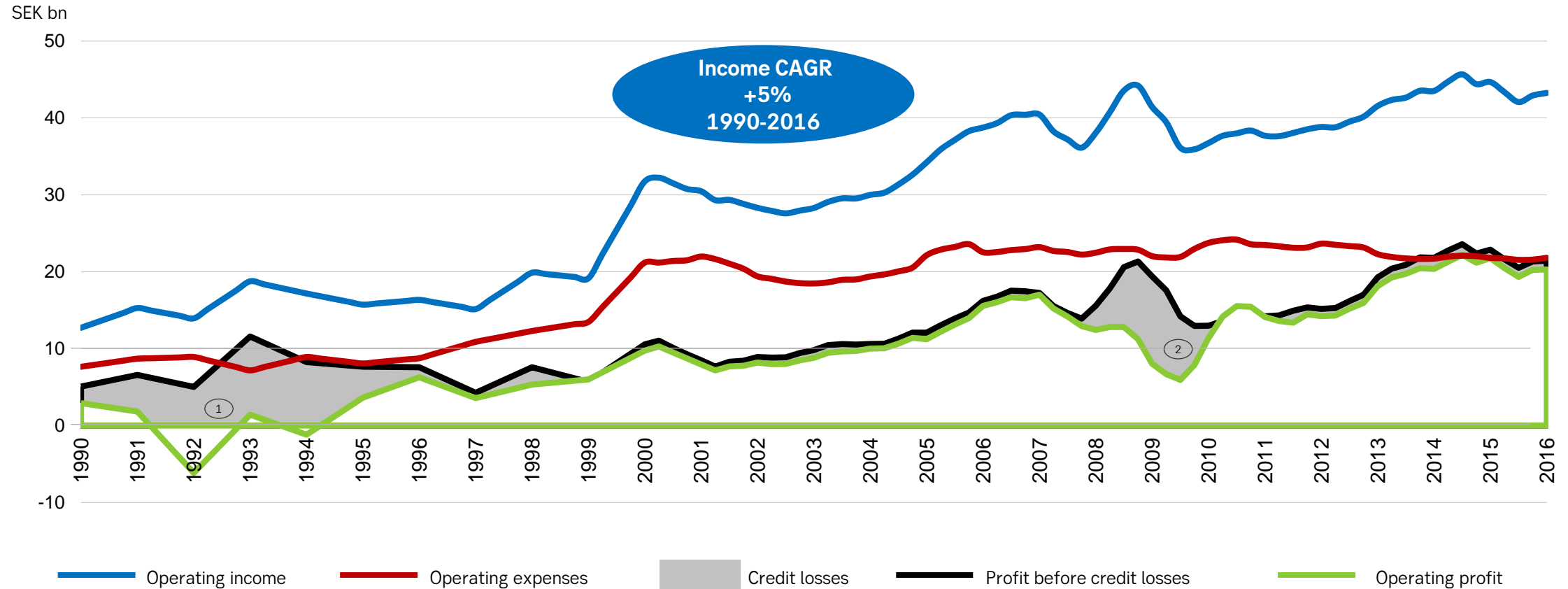
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SEB's Long-term Profit Development 1990 - 2016

Profitable growth through focused business strategy,
increased franchise and cost control



1. Consequences of the Swedish economic paradigm shift and the ensuing financial crisis. SEB is one of two of major banks that was not taken over or directly guaranteed by the state

2. Credit losses driven by the Baltics during the Financial Crisis – important to note the strong revenue generation and overall profitability during this period notwithstanding the Financial Crisis

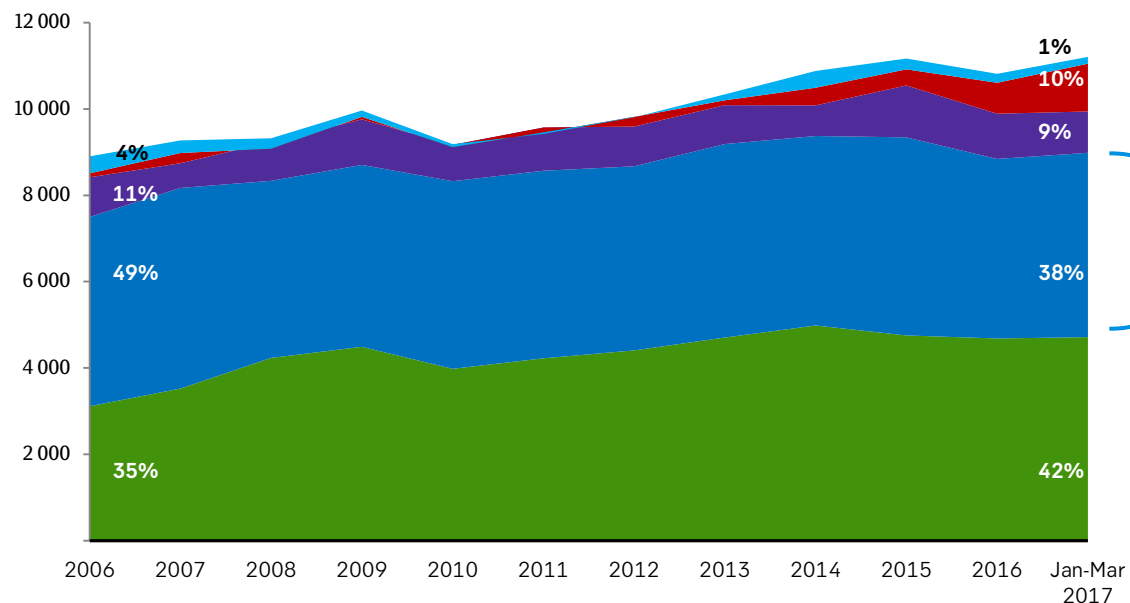
3. Adjusted for items affecting comparability in 2014-2016

Business mix and Market Shares create diversified and stable income

SEB's Income Profile Development

Split of operating income

Non-NII is more important than NII

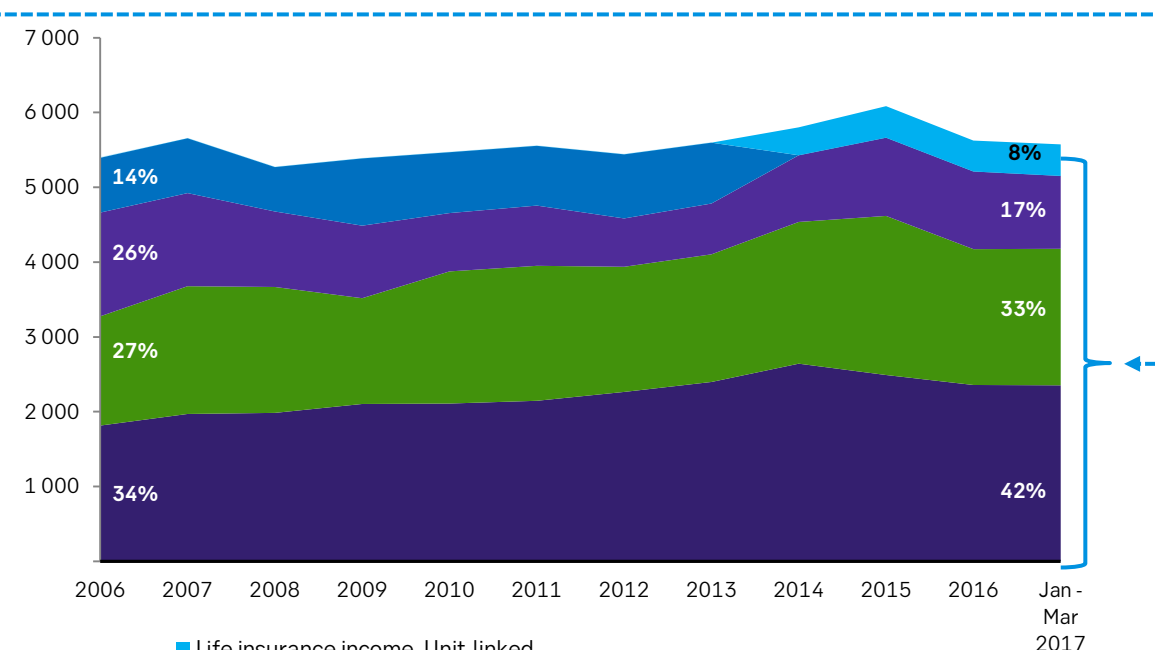


- Net interest income
- Net commission
- Net financial income LC & FI
- Net financial income, excl. LC&FI
- Net other income

1) LC&FI is the division Large Corporates and Financial Institutions 2) Trad. Life income booked under NFI from Jan 2014

Average quarterly income in SEK m 2006-Mar 2017

Strong market franchise and high recurring income generation render stable fees and commissions



- Life insurance income, Unit-linked
- Total Life (Trad Life & Unit-linked) insurance income (up to and incl. 2013)
- Activity based
- Asset value based
- Payments, card, lending

Average quarterly fees and commissions income in SEK m 2006- Mar 2017

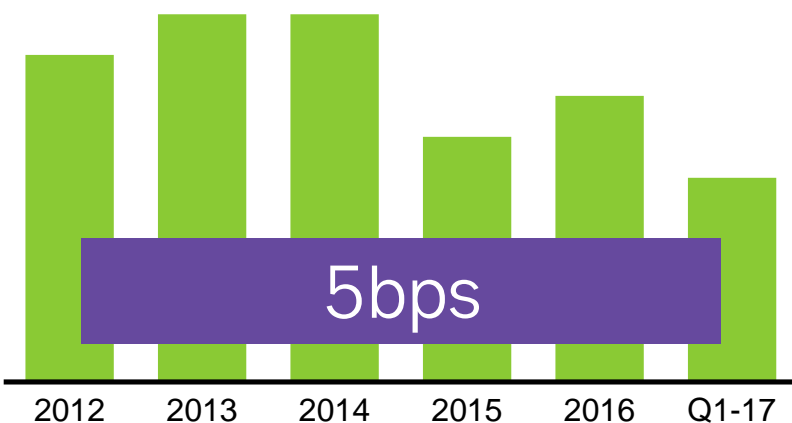
Highlights Q1 2017

- Solid first quarter through diversified business mix, robust capital position and strong asset quality
- Improved financial market conditions fostered customer activity in hedging of different asset classes
- Transformation initiatives continue to enhance the customer experience and operating efficiency

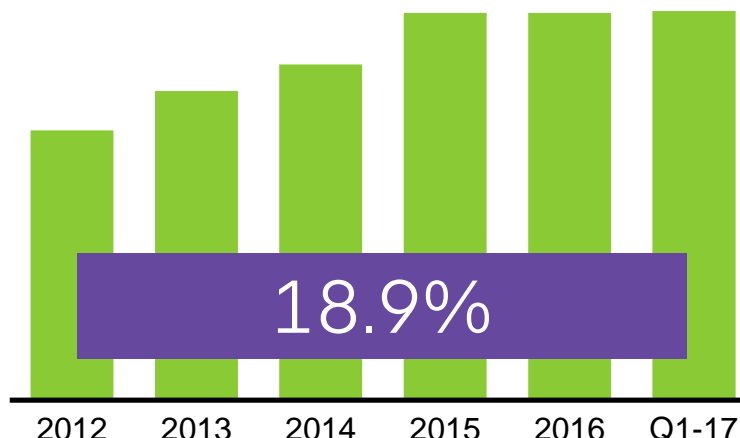
Financial summary

	Q1vs Q4			Underlying* y-o-y		Reported y-o-y	
Profit & Loss, (SEK m)	Q1 2017	Q4 2016	%	Q1 2016	%	Q1 2016	%
Total Operating income	11,204	11,618	-4	10,222	10	10,222	10
Total Operating expenses	-5,436	-5,709	-5	-5,416	0	-11,365	-52
Profit before credit losses	5,767	5,909	-2	4,806	20	-1,143	
Net credit losses etc.	-238	-351	-32	-313	-24	-313	-24
Operating profit	5,529	5,558	-1	4,493	23	-1,456	

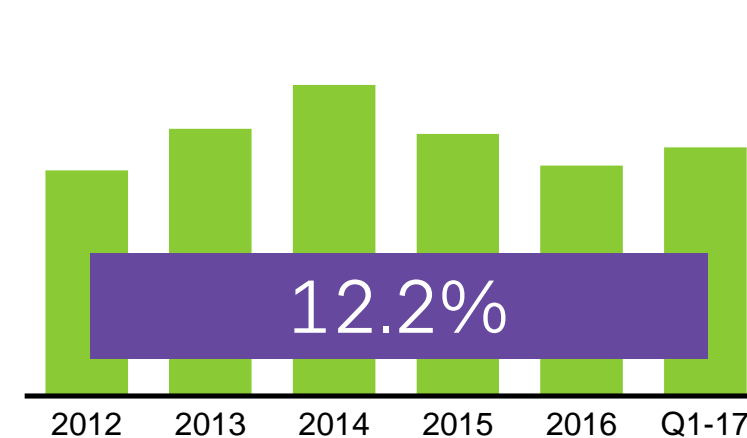
Credit loss level



Common Equity Tier 1



Return on Equity*



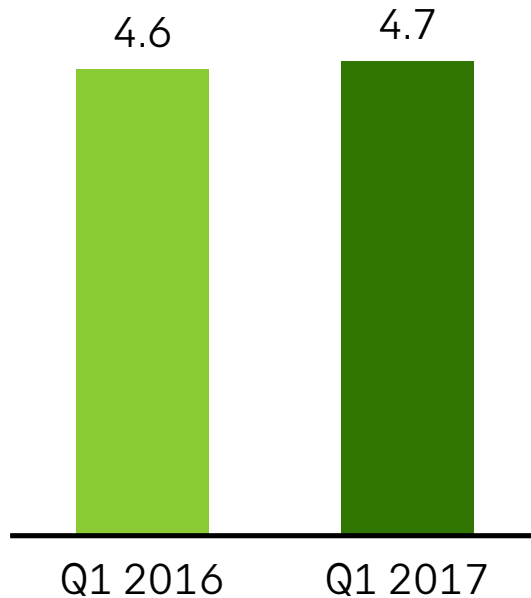
* Note: Excluding items affecting comparability in 2015 and 2016: Swiss withholding tax of SEK -0.9bn in 2015, SEB Baltic Visa transaction of SEK +0.5bn and goodwill impairments and restructuring activities of SEK -5.9bn in 2016

Net interest income development

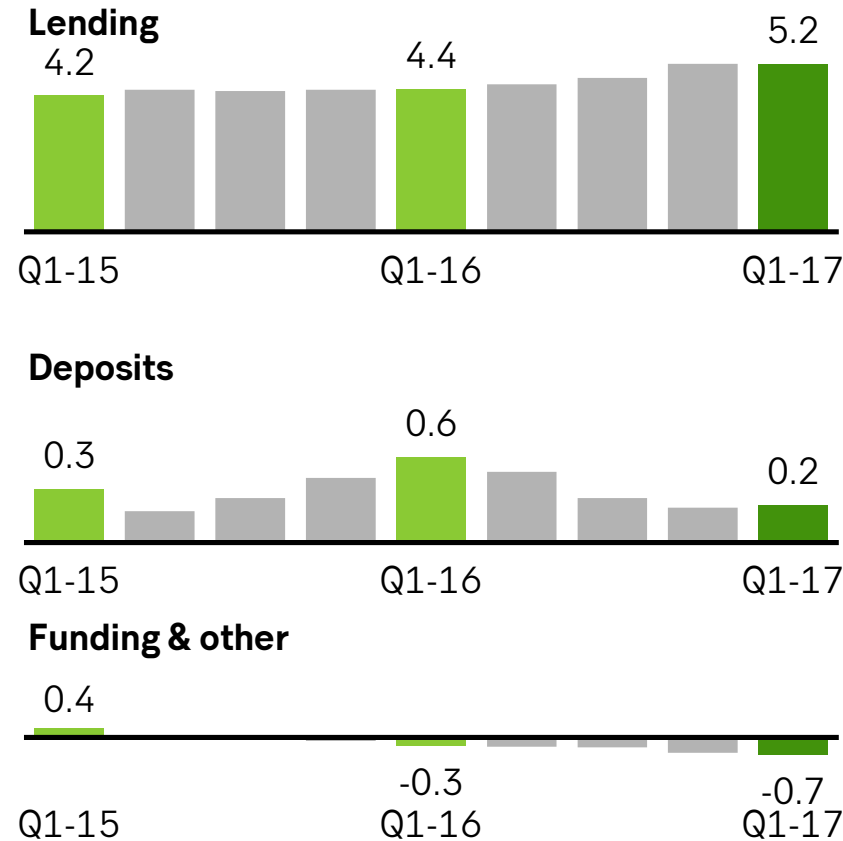
SEK bn, excl. item affecting comparability

Net interest income
Q1 2017 vs. Q1 2016

+2%



Net interest income type
Q1 2015 – Q1 2017



Highlights in the quarter

- Stable corporate lending volumes
- Increased household mortgage lending growth; still below market
- Increased resolution fund fee from 4.5 to 9 bps, SEK -211m
- SEK 38bn of new long-term funding issued in the quarter

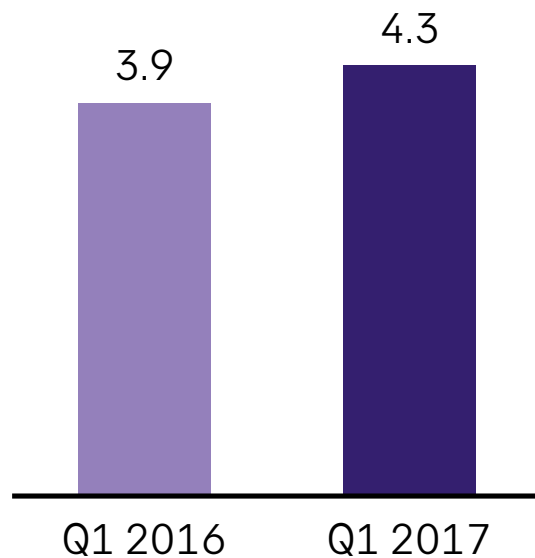
Excluding SEK -82m Swiss withholding tax in Q2 2015.

Net fee and commission income development

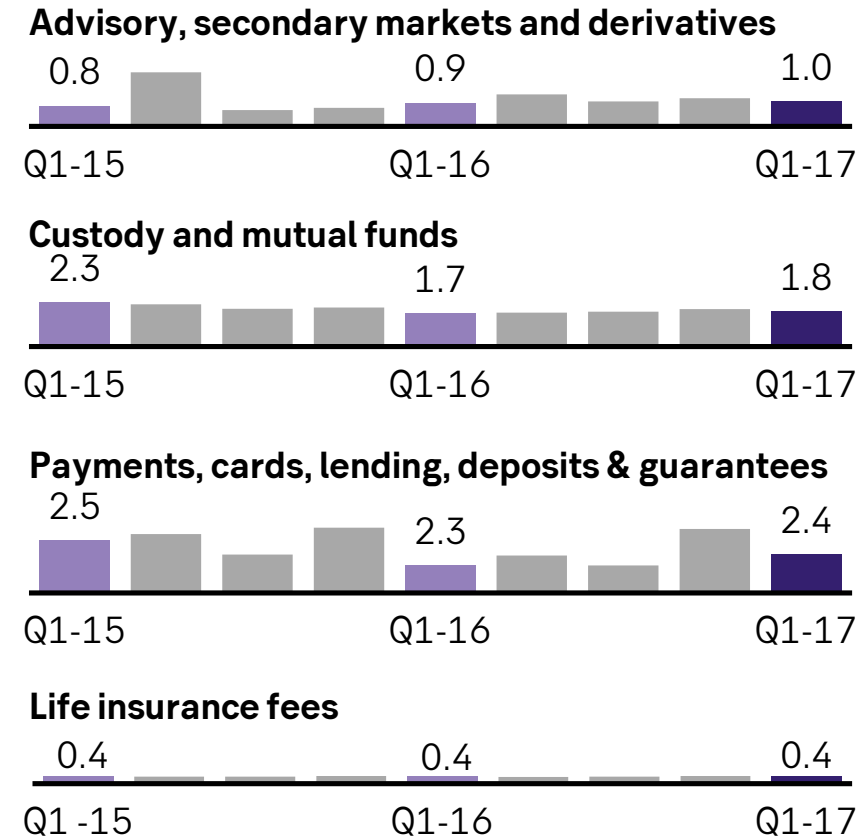
SEK bn

Net fee and commissions
Q1 2017 vs. Q1 2016

+10%



Gross fee and commissions by income type
Q1 2015 – Q1 2017



Highlights in the quarter

- Net inflow of AuM SEK 6bn
- Higher activity level in capital markets, especially bonds
- Stock markets improved leading to increased income from assets and custody under management
- Seasonal slowdown for lending activities and performance fees
- Stable sales in life insurance

Net fee and commission income development

SEK m	Q1 2015	Q2 2015	Q3 2015	Q4 2015	Q1 2016	Q2 2016	Q3 2016	Q4 2016	Q1 2017
Issue of securities and advisory	118	270	188	258	150	211	208	231	282
Secondary market and derivatives	676	1,787	437	450	754	1,012	745	842	692
Custody and mutual funds	2,317	2,201	1,959	2,030	1,744	1,759	1,811	1,950	1,825
<i>Whereof performance and transaction fees</i>	389	121	18	183	22	20	21	212	38
Payments, cards, lending, deposits, guarantees and other	2,478	2,537	2,350	2,598	2,252	2,341	2,251	2,586	2,353
<i>Whereof payments and card fees</i>	1,352	1,387	1,396	1,386	1,247	1,290	1,310	1,356	1,288
<i>Whereof lending</i>	648	649	500	648	575	666	563	723	553
Life insurance	421	411	416	438	402	395	418	438	422
Fee and commission income	6,010	7,206	5,350	5,774	5,302	5,718	5,433	6,047	5,574
Fee and commission expense	-1,340	-2,012	-1,264	-1,379	-1,405	-1,644	-1,385	-1,438	-1,306
Net fee and commission income	4,670	5,194	4,086	4,395	3,897	4,074	4,048	4,609	4,268
<i>Whereof Net securities commissions</i>	2,429	2,901	2,052	2,077	1,989	2,009	2,072	2,308	2,094
<i>Whereof Net payments and card fees</i>	845	879	861	850	756	839	821	847	821
<i>Whereof Net life insurance commissions</i>	314	301	258	281	245	250	268	276	267

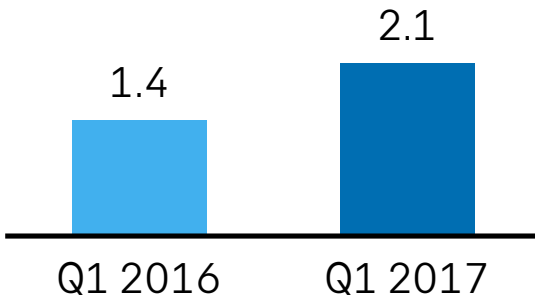
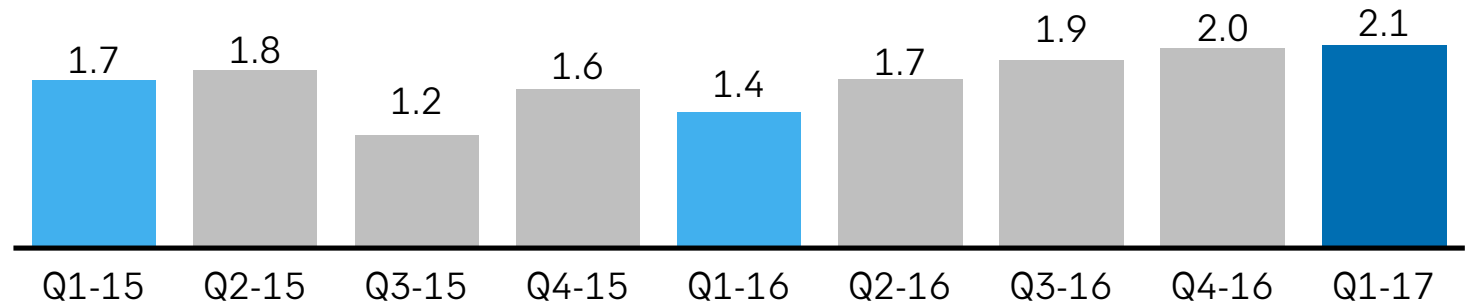
Net financial income development

SEK bn, excl. item affecting comparability

Net financial income
Q1 2017 vs. Q1 2016

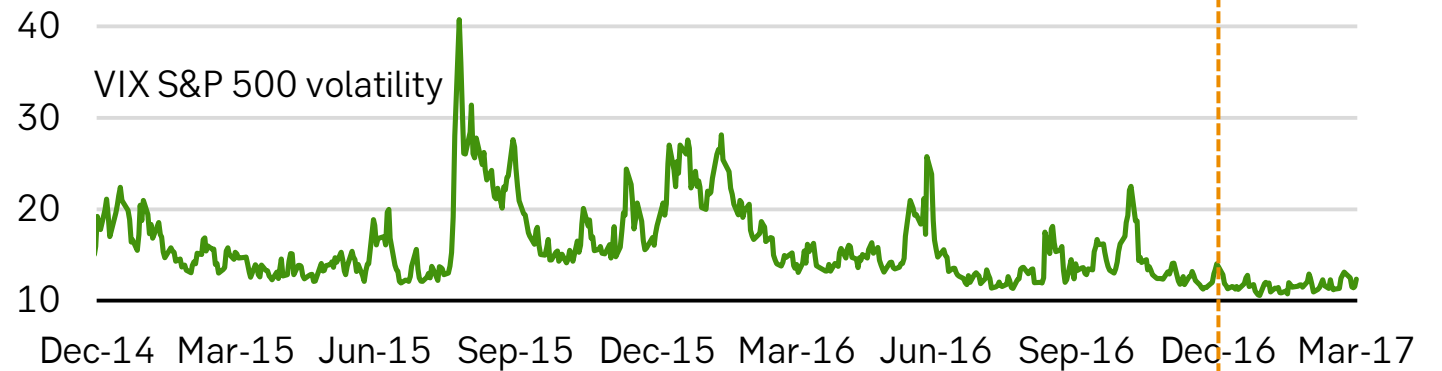
+49%

Net financial income development
Q1 2015 – Q1 2017



Excluding SEK -820m Swiss withholding tax in Q2 2015.

Reduced volatility

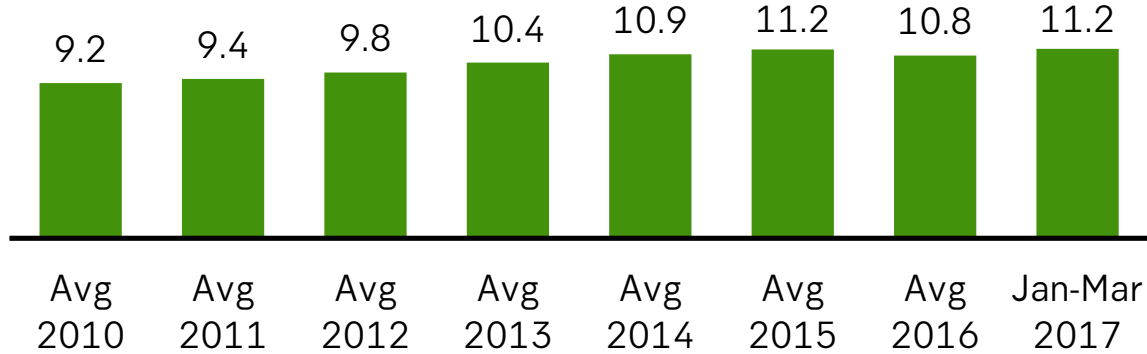


VIX S&P 500 volatility

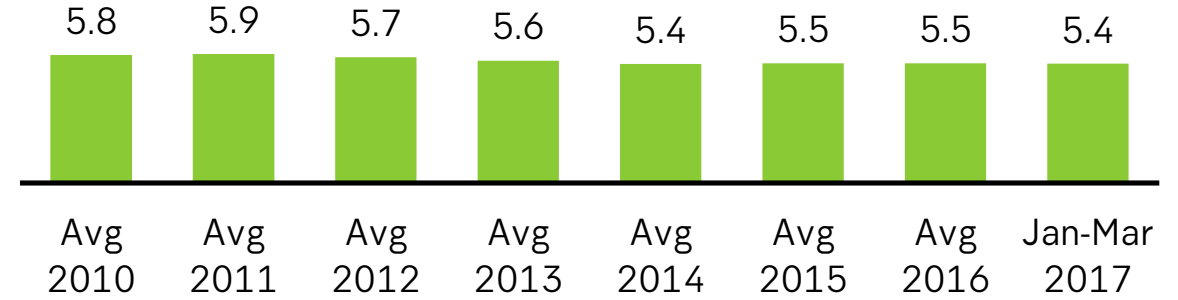
Operating leverage

Excluding items affecting comparability

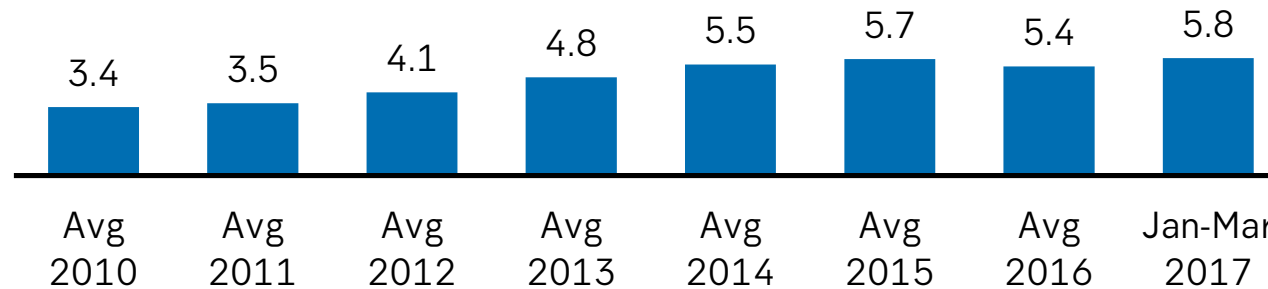
Average quarterly income (SEK bn)



Average quarterly expenses (SEK bn)



Average quarterly profit before credit losses (SEK bn)



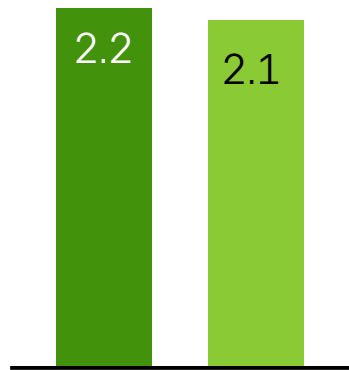
Excluding items affecting comparability (restructuring in 2010, bond buy-back and IT impairment in 2012, sale of MasterCard shares and Euroline in 2014, Swiss withholding tax in 2015, Goodwill impairment, other one-off cost items and SEB Baltic VISA transaction in 2016) Estimated IAS 19 costs in 2010

Large Corporates & Financial Institutions

Operating profit & key figures*

SEK bn

■ Q1 2016 ■ Q1 2017



RoBE

9.7% (11.1)

Business Equity

SEK bn

66.1 (61.6)

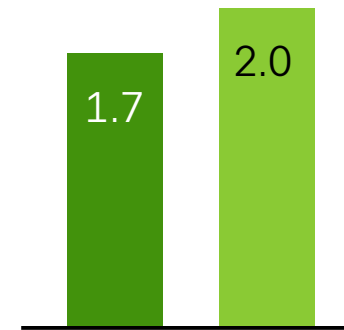
- Higher customer activity supported by improved market sentiment
- Increased demand for regulatory-driven services

Corporate & Private Customers

Operating profit & key figures

SEK bn

■ Q1 2016 ■ Q1 2017



RoBE

14.6% (14.4)

Business Equity

SEK bn

40.4 (36.1)

- Continued growth in both segments
- Digital initiatives launched to enhance the customer experience further both within cards and mortgages

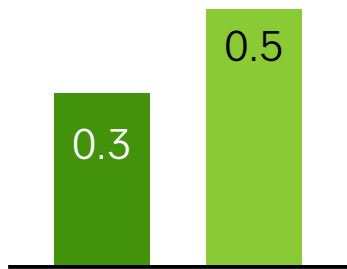
* Excluding items affecting comparability in 2016

Baltic Banking

Operating profit & key figures*

SEK bn

■ Q1 2016 ■ Q1 2017



RoBE

23.4% (15.9)

Business Equity

SEK bn

7.6 (7.6)

- Continued improvement in business environment
- Successful launch of core and front banking system in Latvia

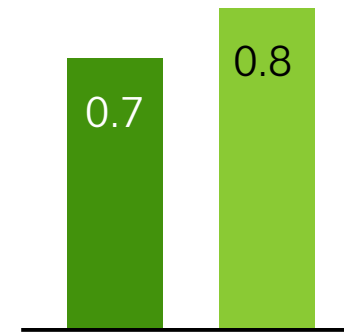
* Excluding items affecting comparability in 2016

Life & Investment Management

Operating profit & key figures

SEK bn

■ Q1 2016 ■ Q1 2017



RoBE

24.7% (20.1)

Business Equity

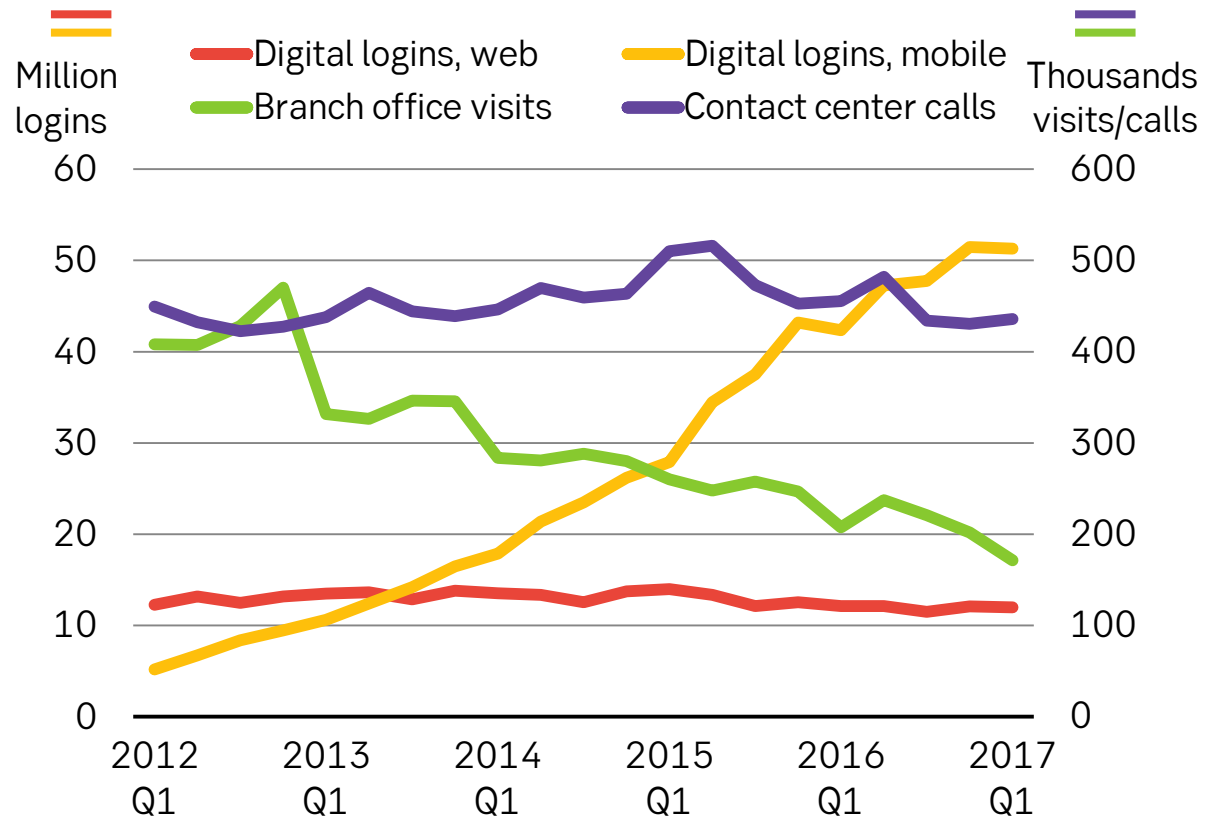
SEK bn

11.0 (11.5)

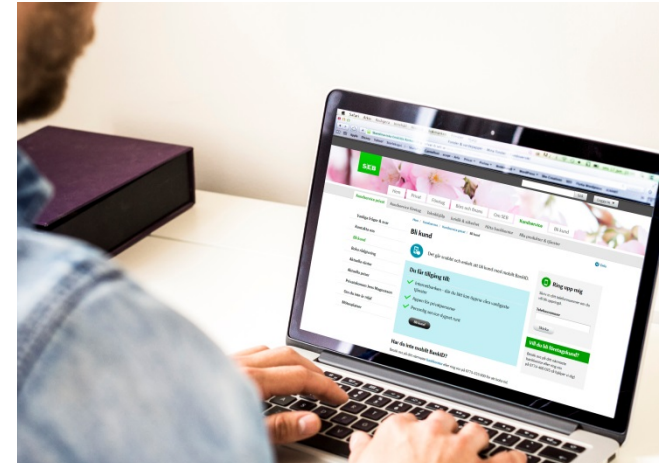
- Inflow of AuM SEK 6bn
- Life premium income increased by 20%

Private customers behaviour changes rapidly...

Private customers spends more time with us



Note: Swedish private customers



of customers
on-boarded
digitally in Q1

3,000

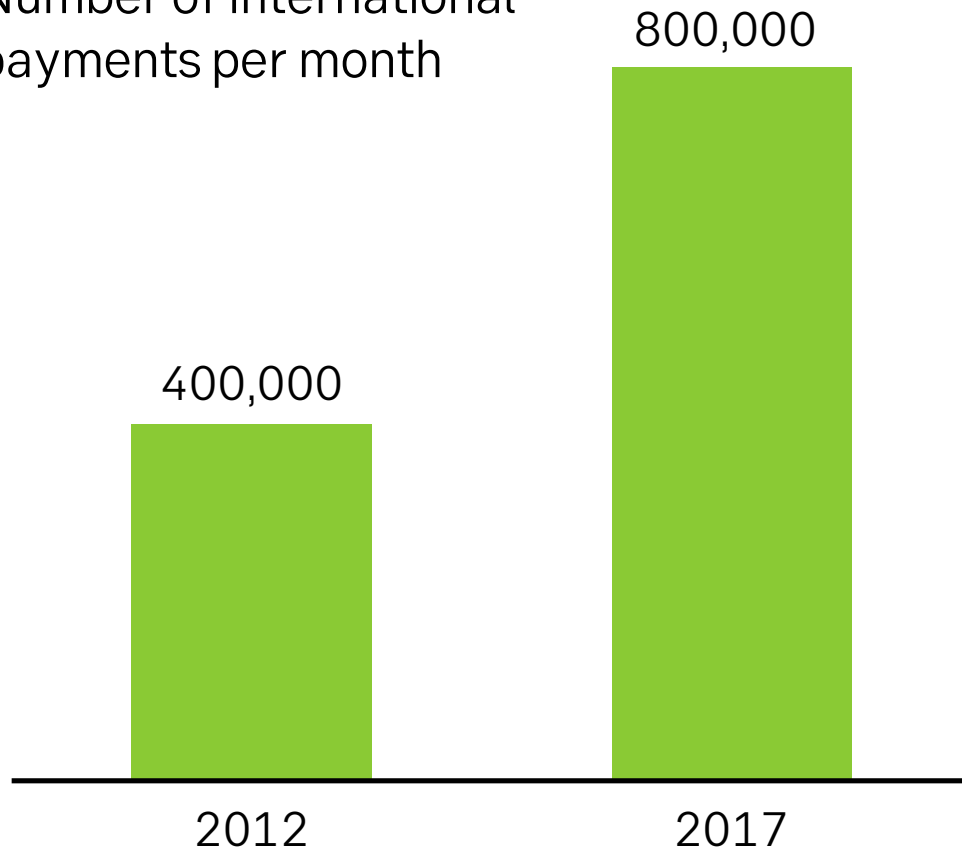


Digital mortgage
applications

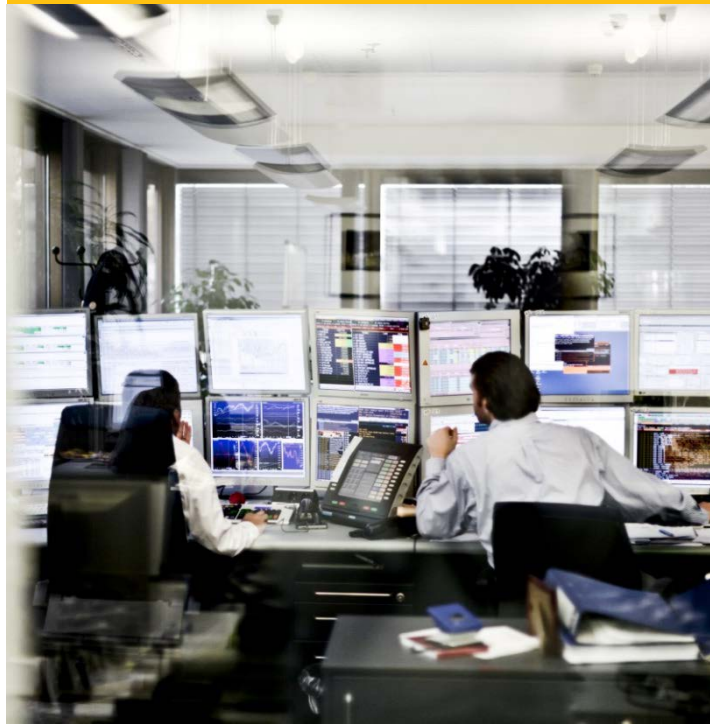
1 of 8

...as well as the Large Corporate and Financial Institutions

Number of international payments per month



FX 95%
Payments
98%

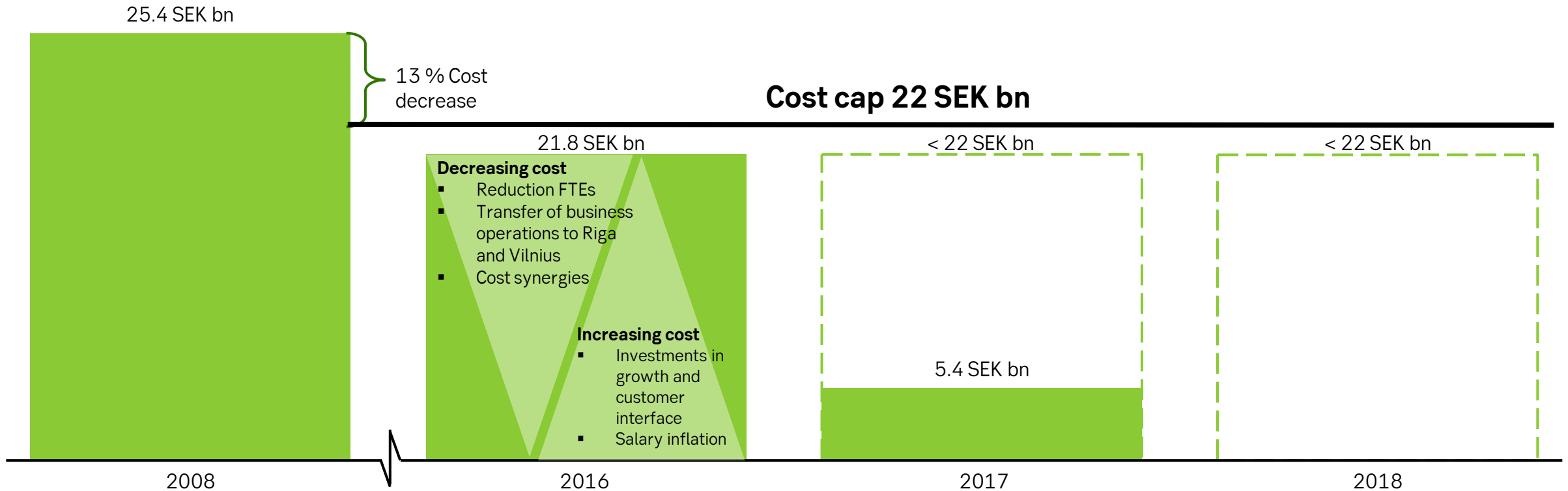


SEB

57% of
total FX
volumes

Operating expenses kept down by cost cap

Self-financing growth through efficiency savings



Agenda



- SEB in brief
- Macroeconomics
- Swedish housing market
- Financials
- **Balance sheet**
- Business plan
- Sum up
- Contacts, calendar and ADR

Strong asset quality and balance sheet

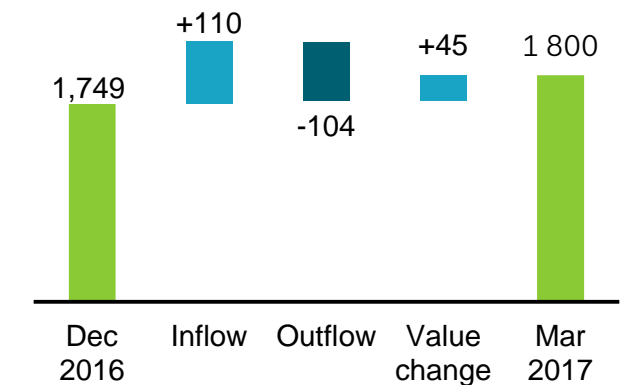
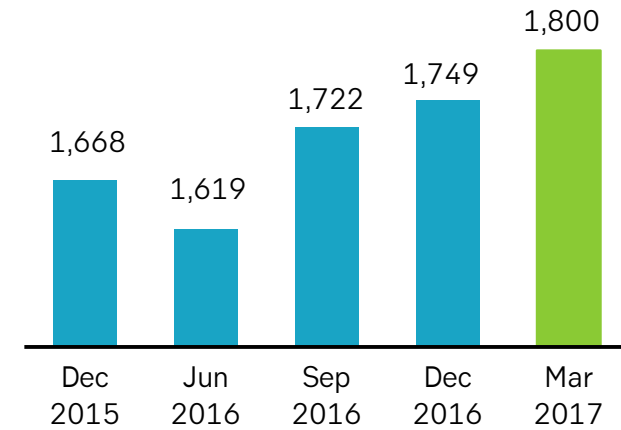
(SEK bn)		2009	2016	March 2017
Asset quality	Non-performing loans	28.6bn	7.6bn	7.4bn
	NPL coverage ratio	65%	63%	67%
	Net credit loss level	0.92%	0.07%	0.05%
Funding and liquidity	Customer deposits	750bn	962bn	1 120bn
	Liquidity resources	>10%	~25%	~25%
	Liquidity coverage ratio	N.A.	168%	133%
Capital	CET 1 ratio (Basel 3)	11.7% <small>Basel 2.5</small>	18.8%	18.9%
	Total capital ratio (Basel 3)	14.7% <small>Basel 2.5</small>	24.8%	25.9%
	Leverage ratio (Basel 3)	N.A.	5.1%	4.7%

Business volumes

SEB Group

Condensed SEK bn	31 Dec 2015	30 Jun 2016	30 Sep 2016	31 Dec 2016	31 Mar 2017
Cash & cash balances w. central bank	101	149	263	151	319
Other lending to central banks	32	16	33	67	6
Loans to credit institutions	59	78	104	51	84
Loans to the public	1,353	1,455	1,497	1,453	1,517
Financial assets at fair value	827	847	818	785	869
Available-for-sale financial assets	37	36	36	36	33
Assets held for sale	1	1	0	1	1
Tangible & intangible assets	26	21	20	20	20
Other assets	59	75	79	58	78
Total assets	2,496	2,677	2,851	2,621	2,927
Deposits by central banks	58	77	71	54	59
Deposits by credit institutions	60	100	122	65	106
Deposits & borrowing from the public	884	944	1,039	962	1,120
Liabilities to policyholders	371	378	396	404	415
Debt securities	639	661	705	669	731
Financial liabilities at fair value	231	266	253	213	201
Liabilities held for sale	0	0	0	0	
Other liabilities	79	87	96	71	114
Subordinated liabilities	31	32	33	41	46
Total equity	143	132	135	141	135
Total liabilities & equity	2,496	2,677	2,851	2,621	2,927

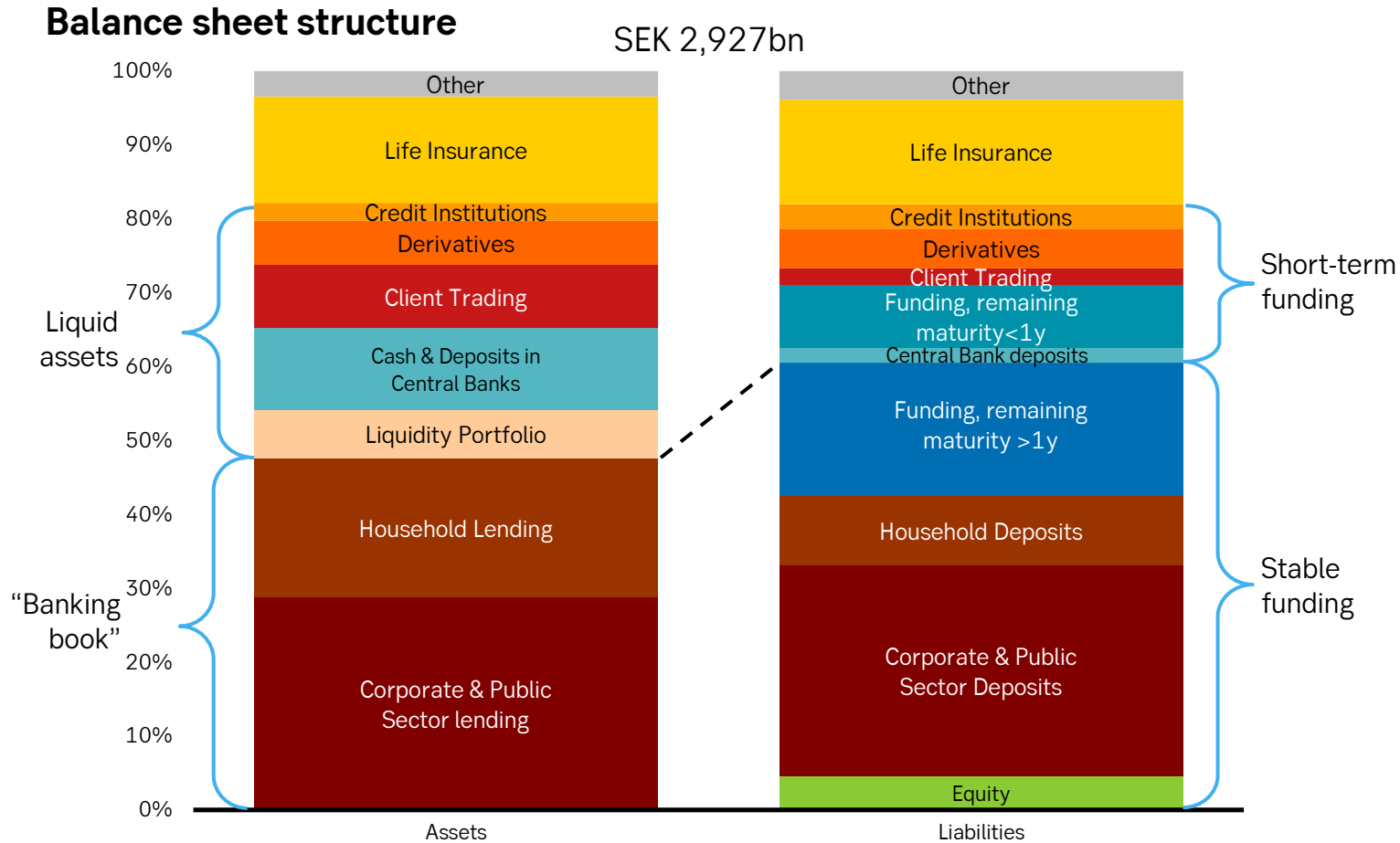
Assets under Management*



* AUM – Adjusted definition implemented in Q1 2017, historical periods adjusted according to Proforma.

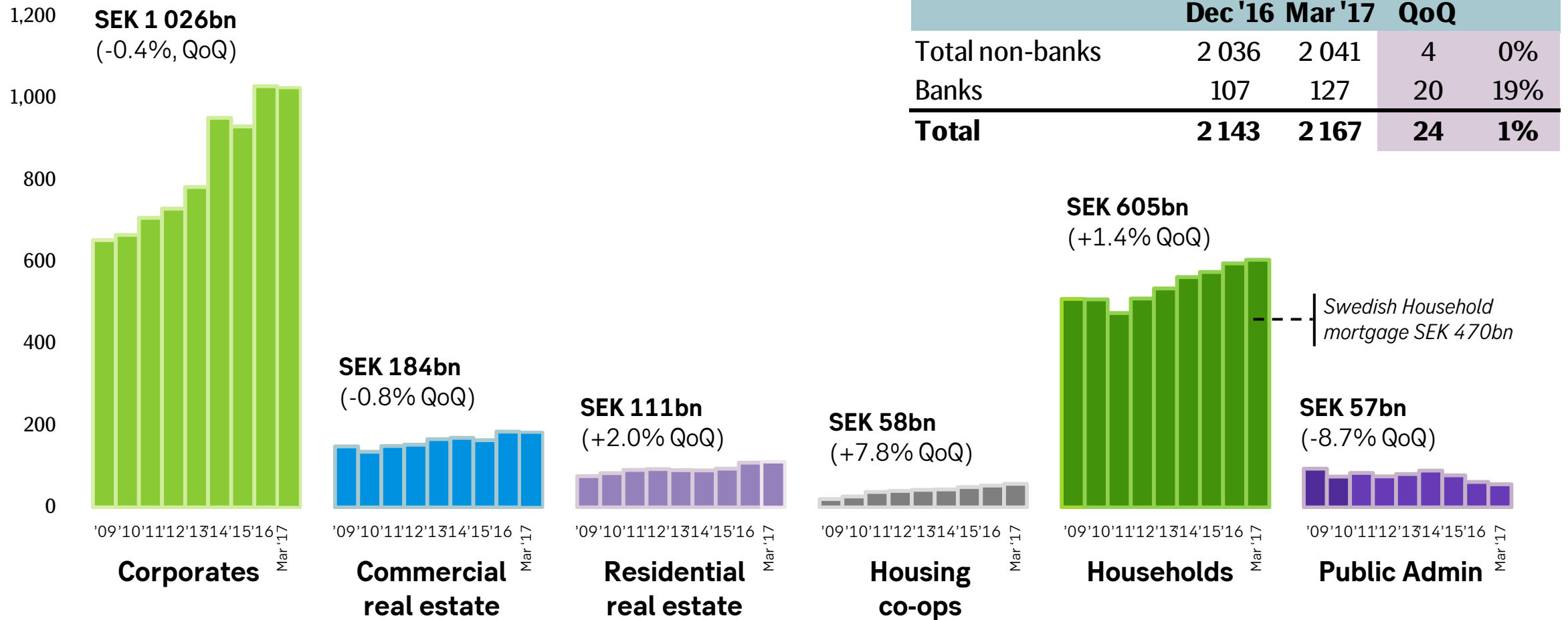
Strong balance sheet structure

Mar 2017



SEB's credit portfolio flat with unchanged mix

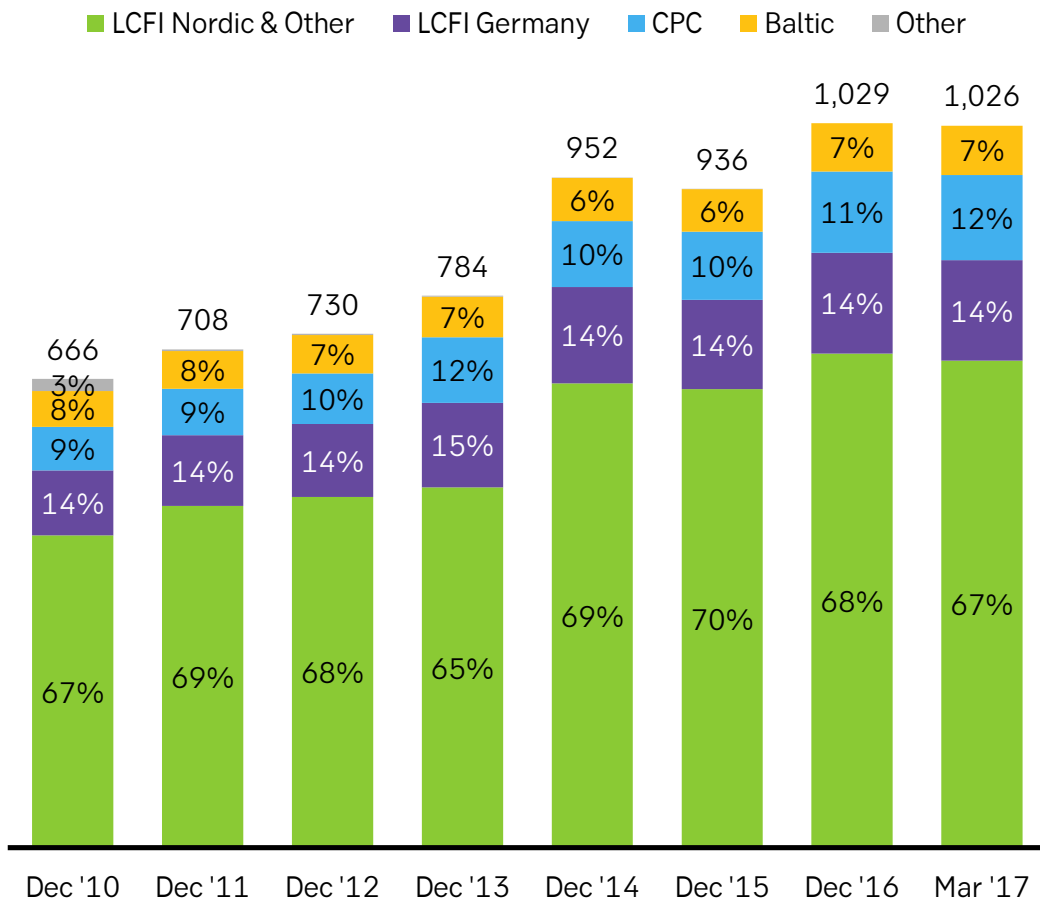
Credit portfolio by segment (SEK bn)



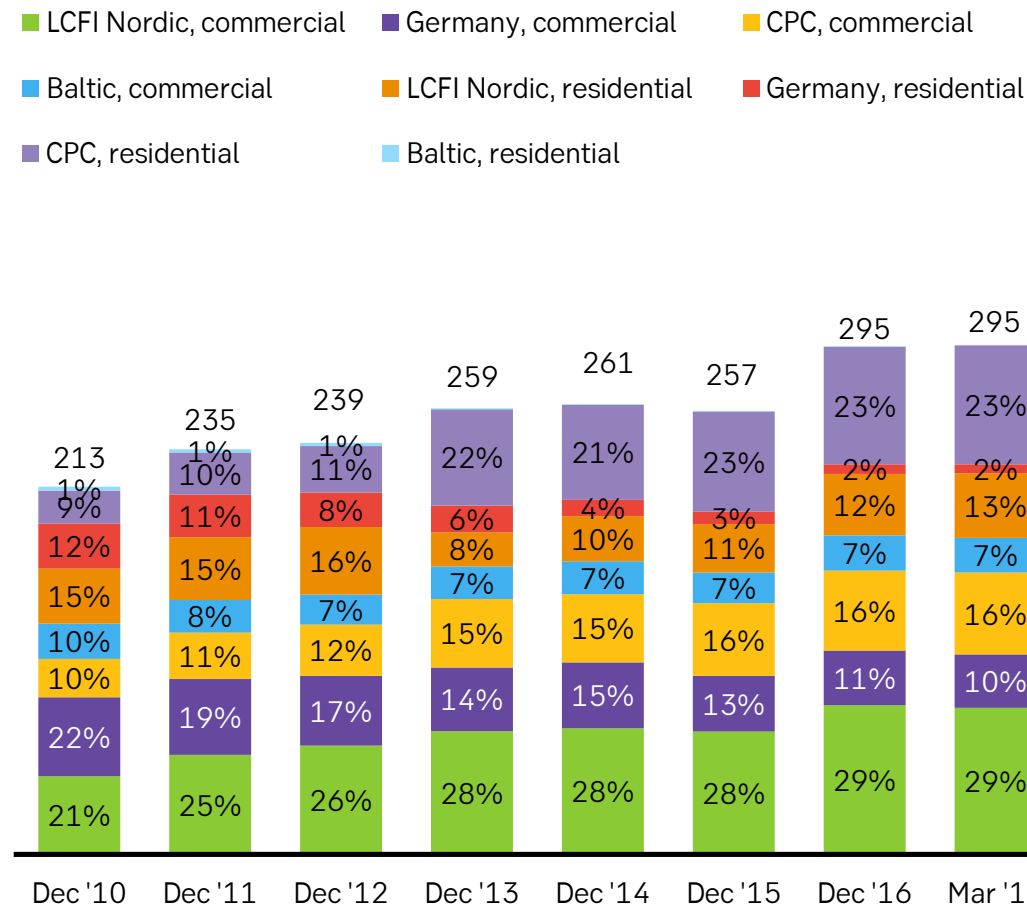
Credit portfolio

On & off balance, SEK bn

Corporates development



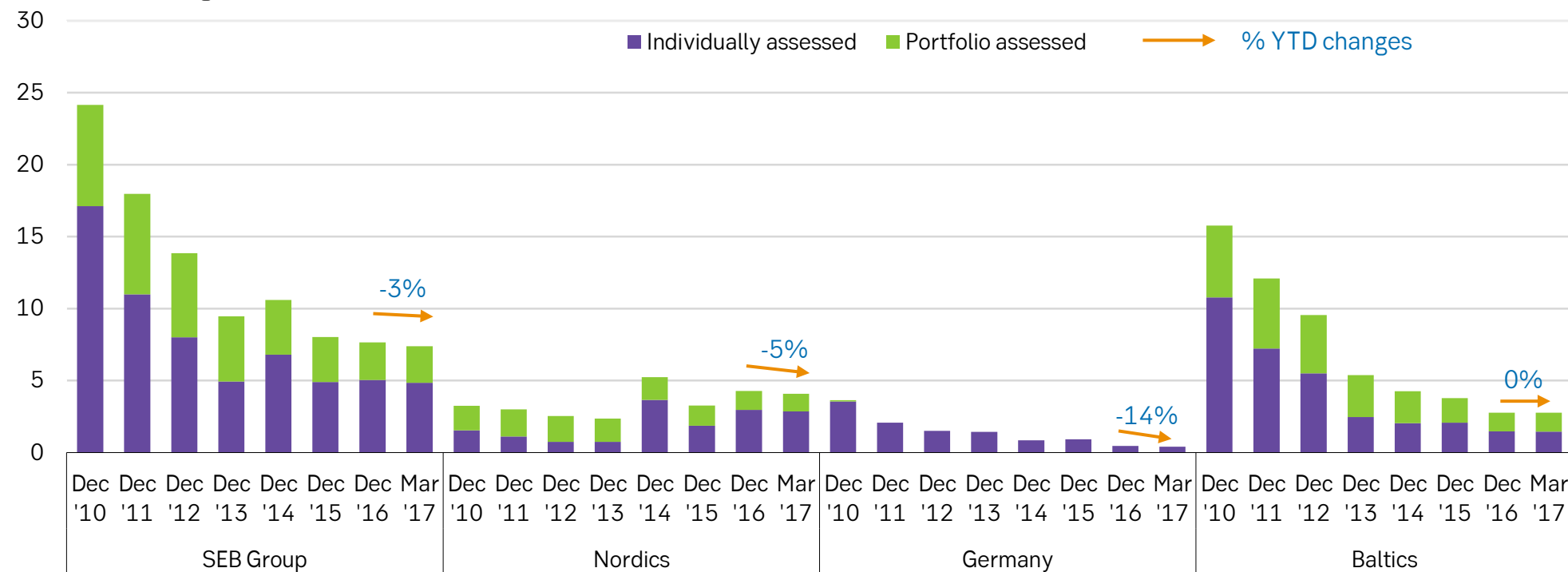
Property management development



Development of Non-Performing Loans

SEK bn

Non-performing loans



NPLs / Lending 0.5%
 NPL coverage ratio: 66.6%

0.3%
 69.3%

0.3%
 66.8%

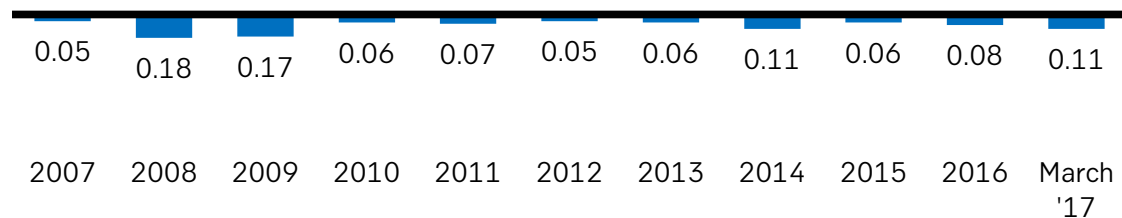
2.3%
 64.4%

Net credit losses remain low

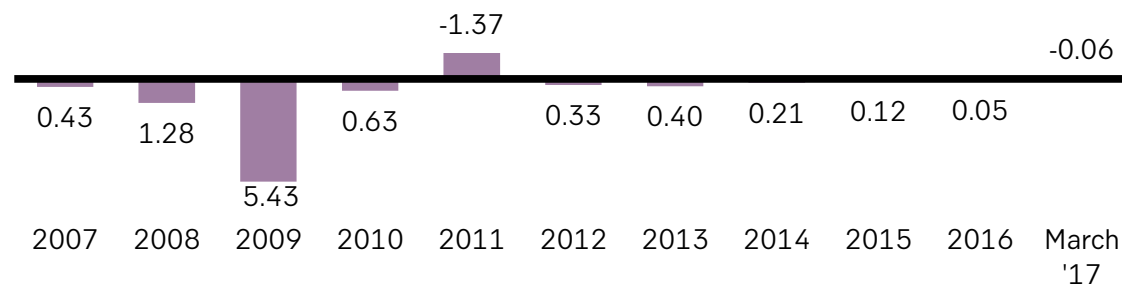
	Q1 2016	Q2 2016	Q3 2016	Q4 2016	Q1 2017	YTD 2017	CLL Mar'17	FY 2016	CLL Dec'16
Large Corporates & Financial institutions	-122	-138	-103	-201	-144	-144	0.09%	-563	0.09%
Corporate & Private Customers	-119	-110	-84	-63	-81	-81	0.05%	-376	0.06%
Baltics	-49	27	-13	-21	19	19	-0.06%	-57	0.05%
Other	-1	0	4	0	2	2	-0.04%	2	-0.01%
Net credit losses	-291	-221	-197	-284	-204	-204	0.05%	-993	0.07%

Low credit loss level in all geographic areas

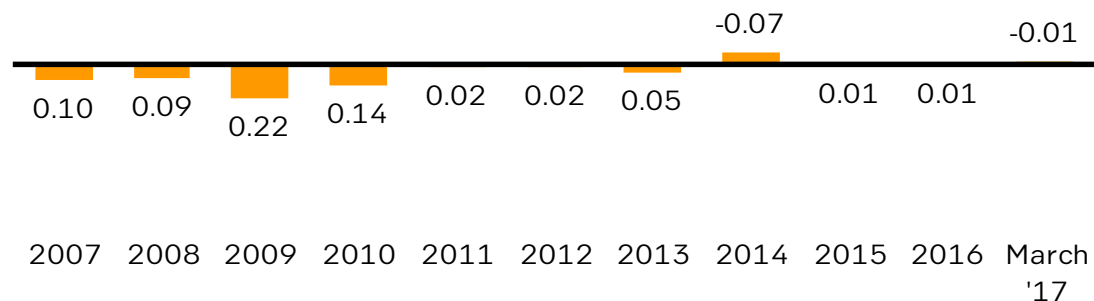
Nordic countries, net credit losses in %



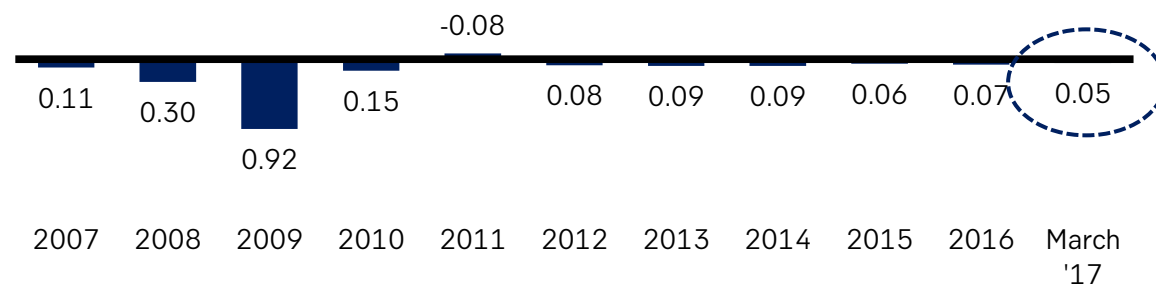
Baltic countries, net credit losses in %



Germany, net credit losses in %



SEB Group, net credit losses in %



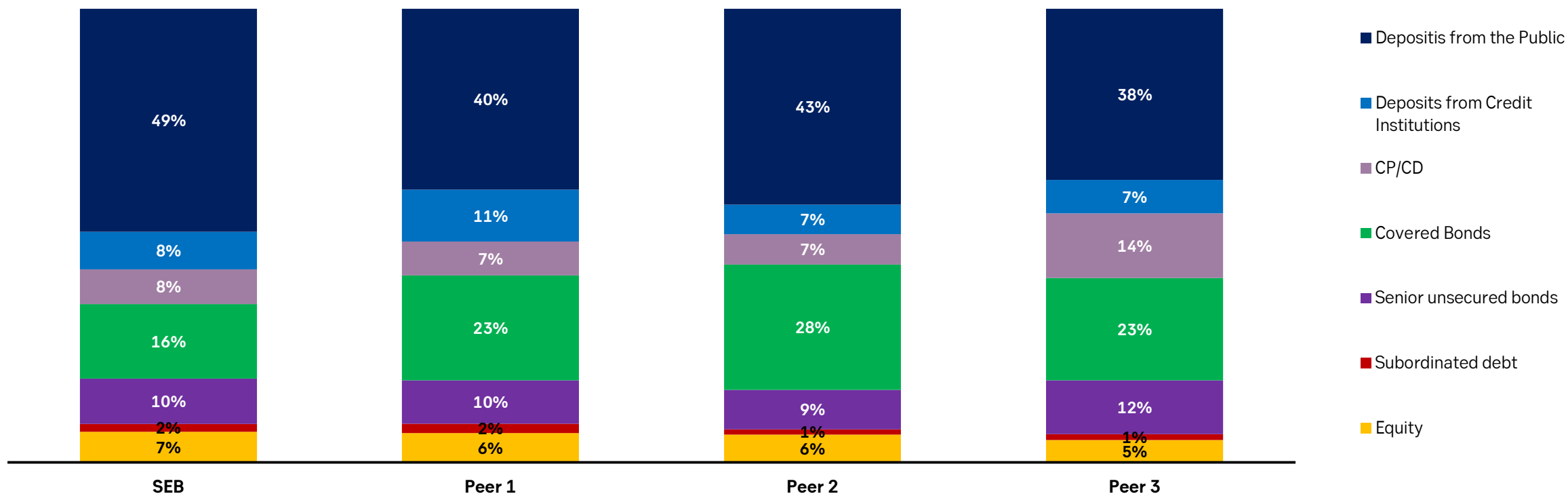
Net credit losses = the aggregated net of write-offs, write-backs and provisions

Negative net credit losses = reversals

SEB is the least dependent on wholesale funding and has low asset encumbrance

Benchmarking Swedish bank's total funding sources incl. equity

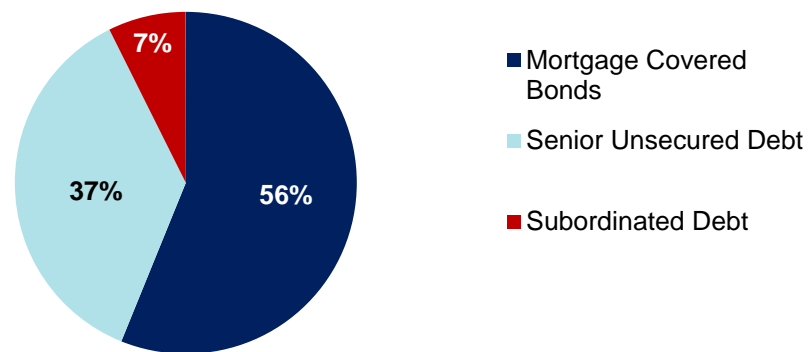
Average quarterly balances in 2016



Well-balanced long-term funding structure

Long-term wholesale funding mix

SEK 626bn (USD 70bn)



Issuance of bonds

SEKbn equivalent

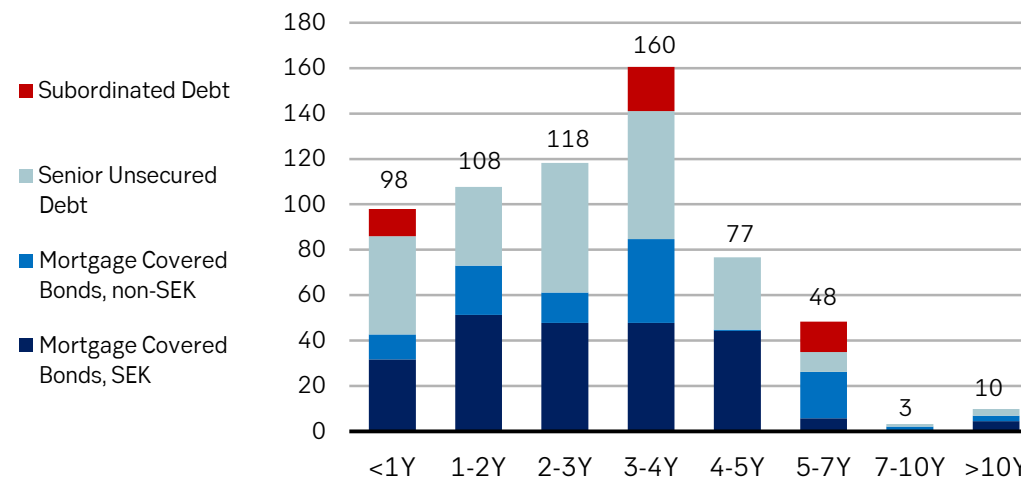
Instrument	2014	2015	2016	Q1 2017
Covered bonds	60	55	62	16
Senior unsecured	32	40	74	17
Subordinated debt	17	0	8	5
Total	109	95	145	38

Strong Credit Ratings

Rating institute	Short term	Stand-alone	Long term	Uplift	Outlook
S&P	A-1	a	A+	1*	Stable
Moody's	P-1	a3	Aa3	3*	Stable
Fitch	F1+	aa-	AA-	0	Stable

* of which one notch is due to the implicit state support

Maturity profile in SEK bn equivalent



RWA/Risk exposure amount

RWA/Risk exposure amount, SEK bn, Q1 2017

	Q1 2017
Start	610
Asset size	5
Asset quality	-2
Foreign exchange movements	-1
Model updates, methodology & policy, other	-1
Underlying market and operational risk changes	-1
End	610

RWA/Risk exposure amount development, SEK bn, Q1 2015 – Q4 2016

	Q1 2015	Q2 2015	Q3 2015	Q4 2015	Q1 2016	Q2 2016	Q3 2016	Q4 2016
Start	617	623	614	604	571	563	588	603
Volume and mix changes	-11	-5	-3	-4	4	12	8	6
Currency effect	6	-4	3	-6	-2	9	7	2
Process and regulatory changes	2	-9	-2	-12	-2	0	2	0
Risk class migration	-1	-4	-2	0	-1	1	0	-1
Underlying market and operational risk	10	13	-6	-11	-7	3	-2	0
End	623	614	604	571	563	588	603	610

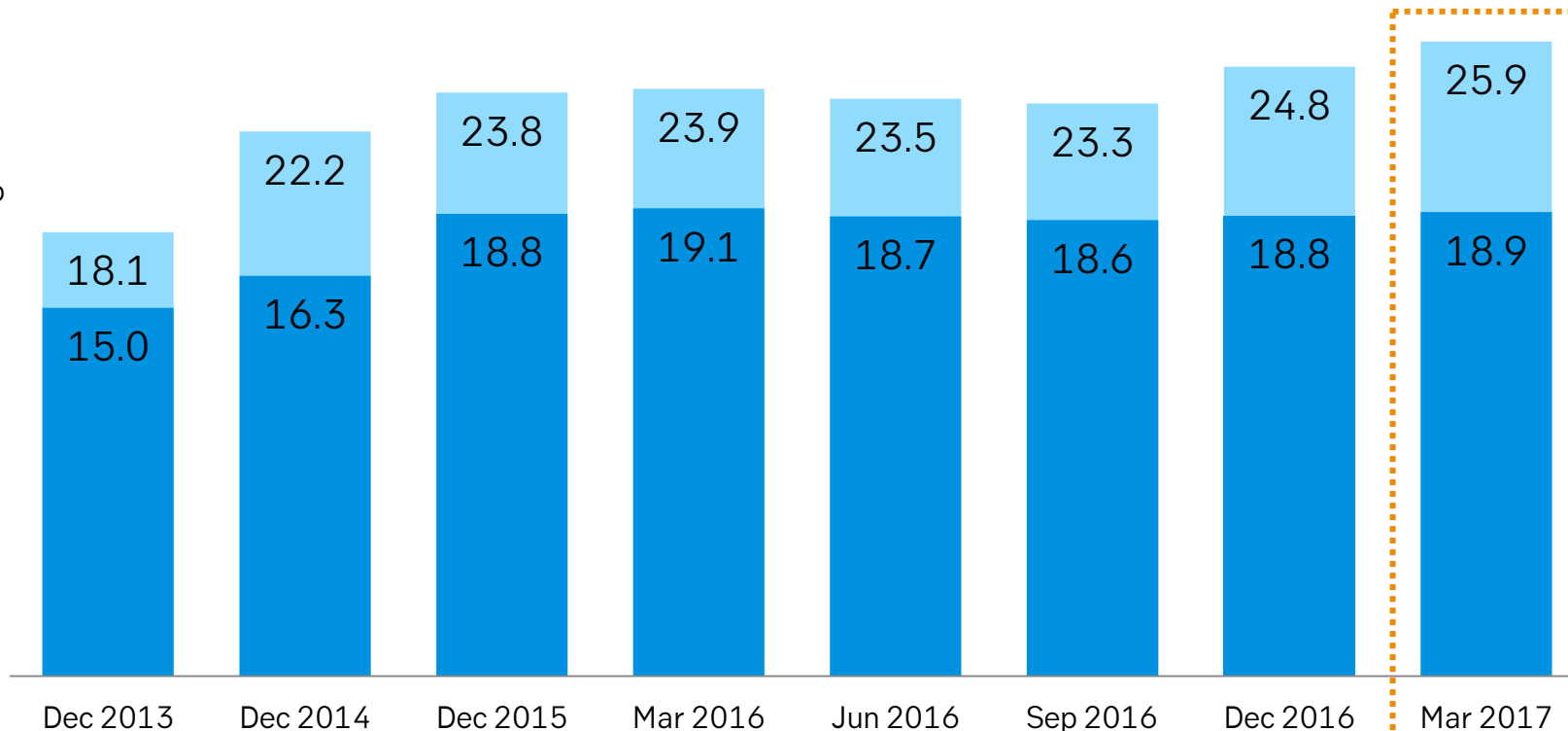
In Q4-15 the decrease was also due to the effects from model approvals by the SFSA which amounted to SEK 16bn, relating to both credit risk and counterparty risk. The Additional Risk Exposure Amount is SEK 15.5bn now in Q1-17.

Capital and Risk Exposure Amount

SEB Group

SEB

Total capital ratio
CET1 ratio



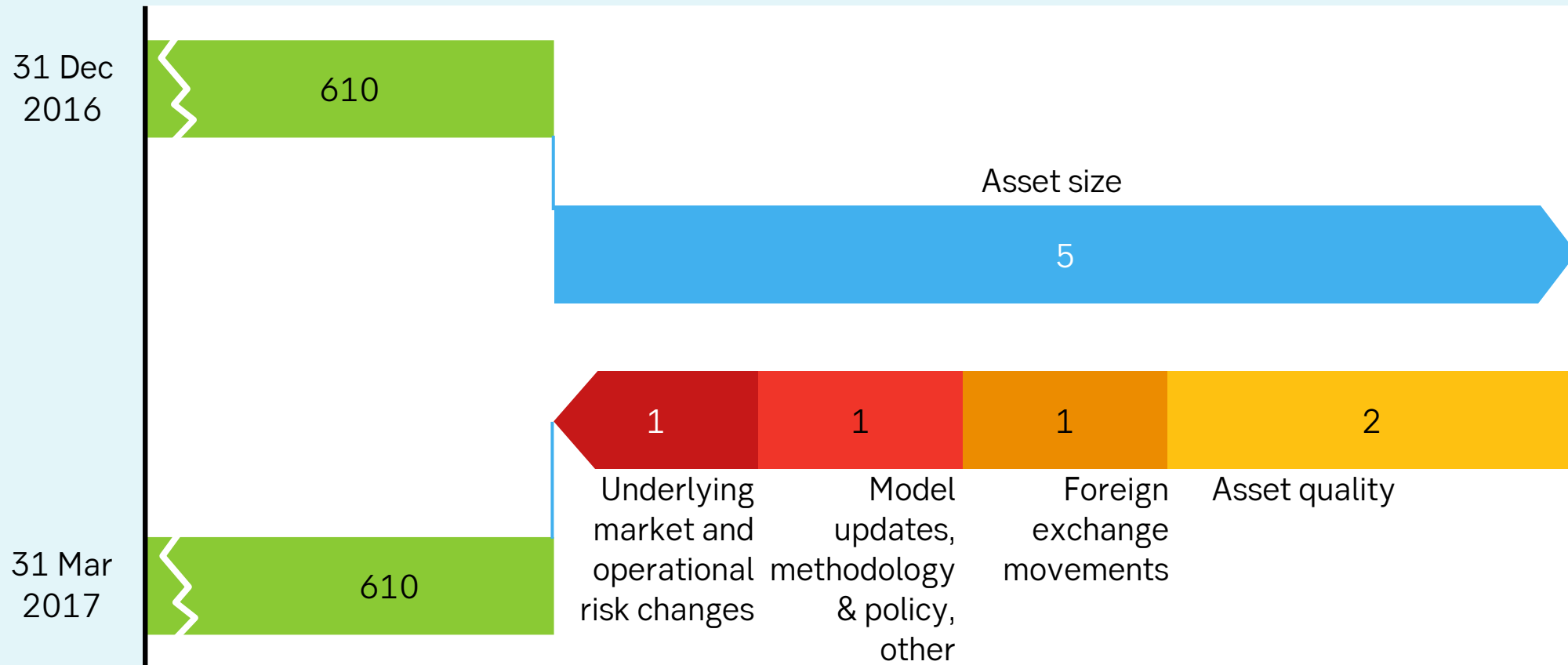
CET1 Q1 2017 18.9%
Requirement 17.0%
Excess vs. requirement ~1.9%
Mgmt buffer ~1.5%

SEK bn								
Common Equity T1	89.8	100.6	107.5	107.3	110.1	112.1	114.4	115.4
Capital base	108.3	136.9	135.8	134.7	138.2	140.8	151.5	157.7
REA	598	617	571	563	588	603	610	610
Leverage ratio T1, %	4.4	4.8	4.9	4.6	4.7	4.4	5.1	4.7

Risk exposure amount

SEB Group – Basel III

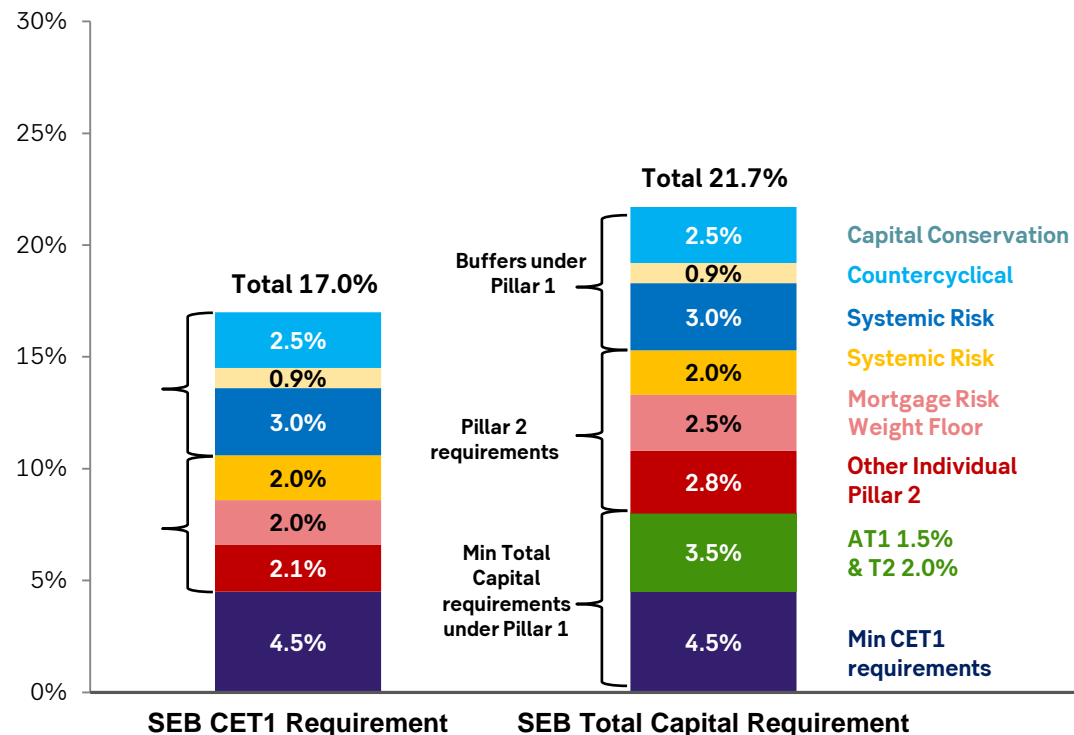
Dec 2016 – Mar 2017, (SEK bn)



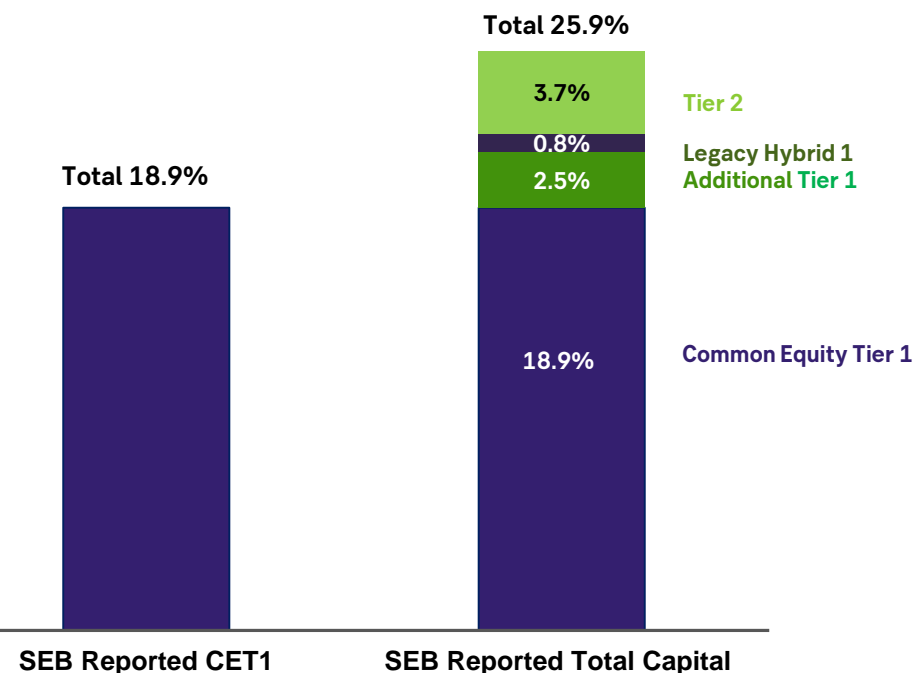
SFSA's Capital Requirements and SEB's Reported Ratios, March 31, 2017

SEB's ratios exceed SFSA's risk-sensitive and high requirements

Composition of SEB's CET 1 and Total Capital Requirements



SEB's reported CET 1 ratio and Total Capital ratio composition

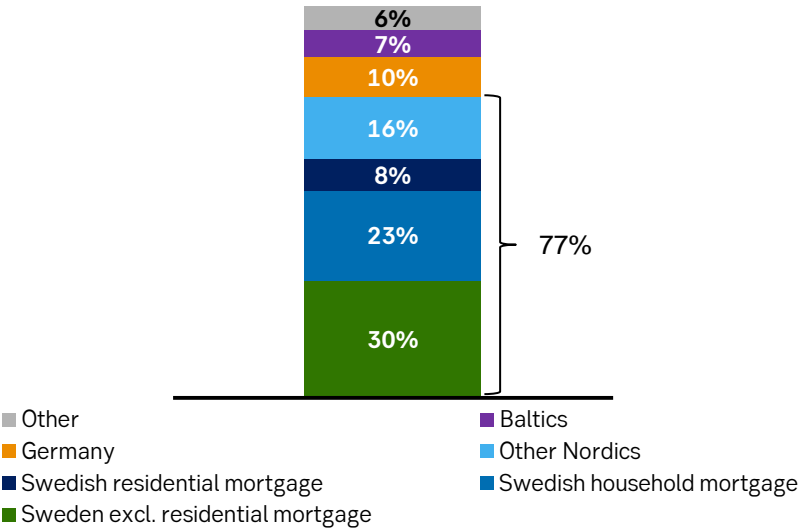


- SEB's CET1 ratio is 1.9% above the SFSA CET1 requirement as at March 31, 2017 and 0.4% above targeted management buffer

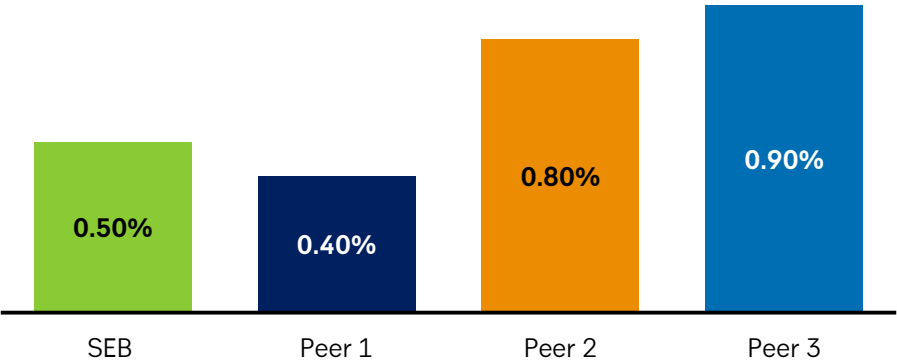
Well-managed Nordic, low-risk business and strong corporate culture render the lowest Pillar 2 capital requirements of Swedish peers

SEB

Approx. 80% of SEB's exposure is Nordic
December 31, 2016



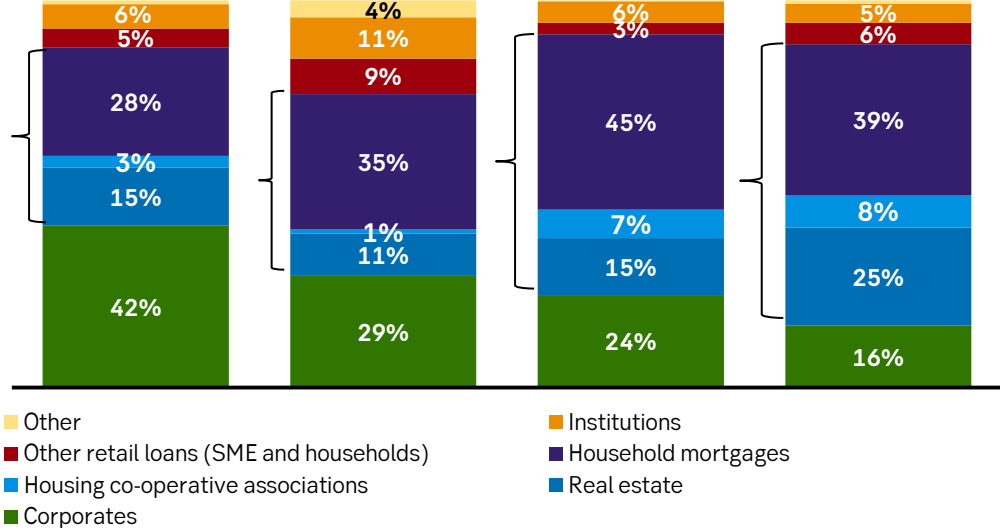
Low credit-related concentration risk including single name, geographical and industry concentration ²⁾
(as percentage of total REA), December 31, 2016



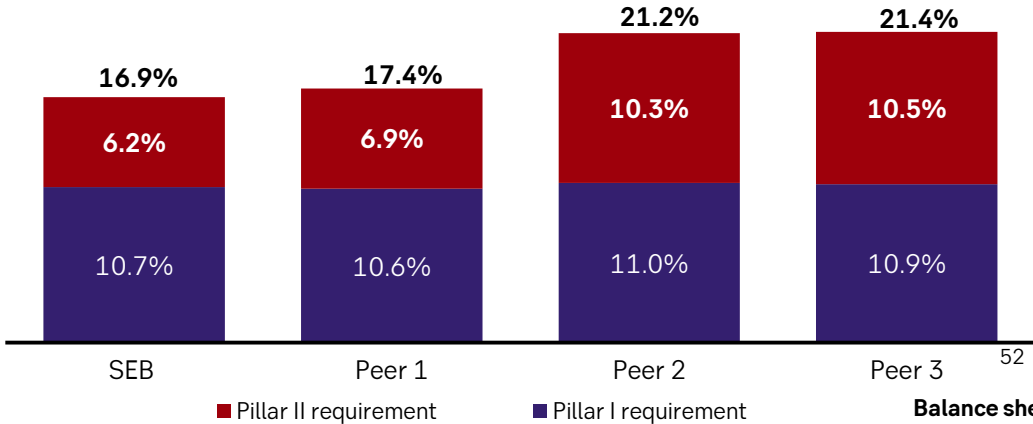
1) EAD = Risk Exposure Amount / Risk Weight
Source: Companies' Pillar 3 reports, Finansinspektionen

2) SFSA report Feb 2017

SEB has the lowest Real Estate & Mortgage Exposure (EAD)
December 31, 2016



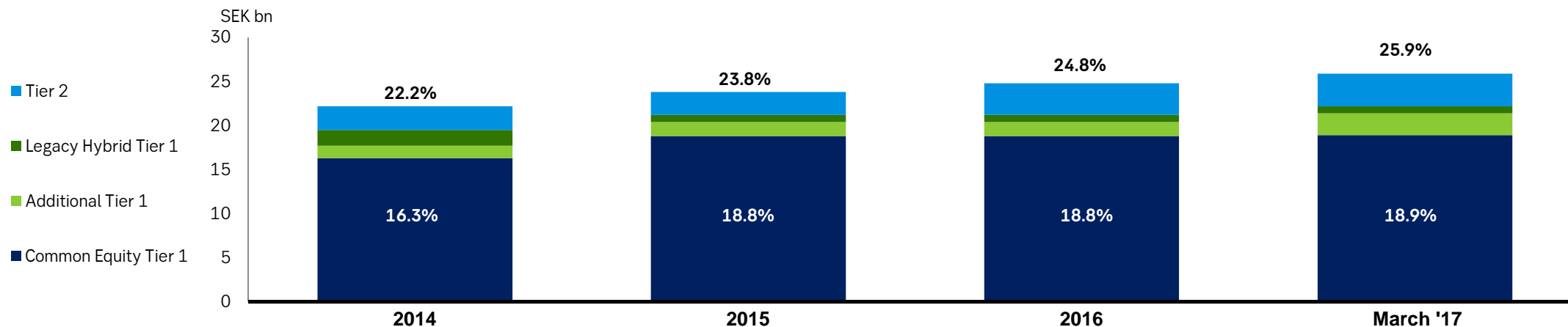
SEB has the lowest Pillar 2 capital requirements ²⁾ of Swedish banks
CET 1 requirements for Swedish Banks as at December 31. 2016



SEB's Capital Base

Strong Capital Base Composition

Basel III - Own Funds and Basel III ratios



Common Equity Tier 1 ratio	16.3%	18.8%	18.8%	18.9%
Additional Tier 1 ratio	1.4%	1.6%	1.6%	2.5%
Legacy Tier 1 ratio	1.8%	0.8%	0.8%	0.8%
Tier 2 ratio	2.7%	2.6%	3.6%	3.7%
Leverage ratio	4.8%	4.9%	5.1%	4.7%
Risk Exposure Amount, SEKbn	617	571	610	610

- **REA decrease 2015 vs. 2014 of SEK 46bn net was mainly due to:**

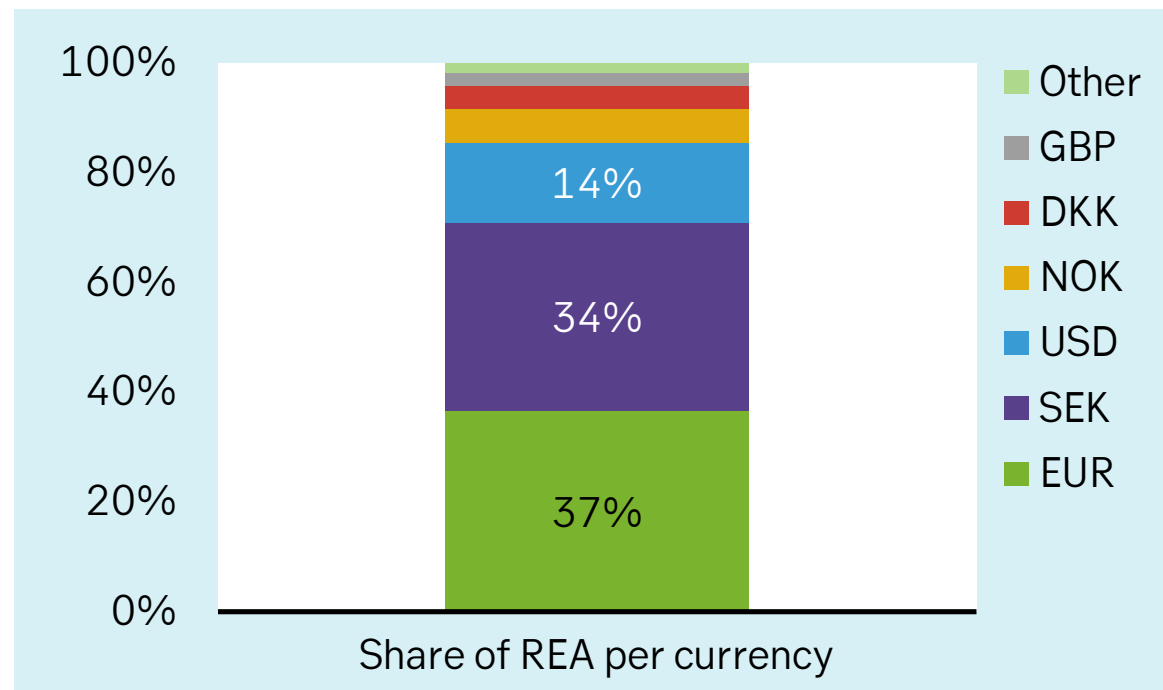
- ✓ Lower volumes
- ✓ The effects from model approvals by the SFSA which amounted to SEK 16bn, relating to both credit and counterparty risk.
 - Against the background of the upcoming review of corporate risk weights by the SFSA, SEB agreed with the SFSA to increase the Risk Exposure Amount by SEK 9bn as a measure of prudence

- **REA increase 2016 vs. 2015 of SEK 39bn net was mainly due to:**

- ✓ Higher corporate volumes
- ✓ Against the background of the SFSA's review of corporate risk weights, an additional amount of SEK 6bn has been added implying a total of SEK 15bn
- ✓ Negative fx effects due to a depreciated SEK vs., in particular, the USD and euro.
- ✓ Lower underlying market risks mitigated the increase of REA
- **REA unchanged Q1 2017 vs. FY 2016 due to:**
 - ✓ A small increase of exposure of SEK 5bn was offset by improved asset quality and a stronger SEK

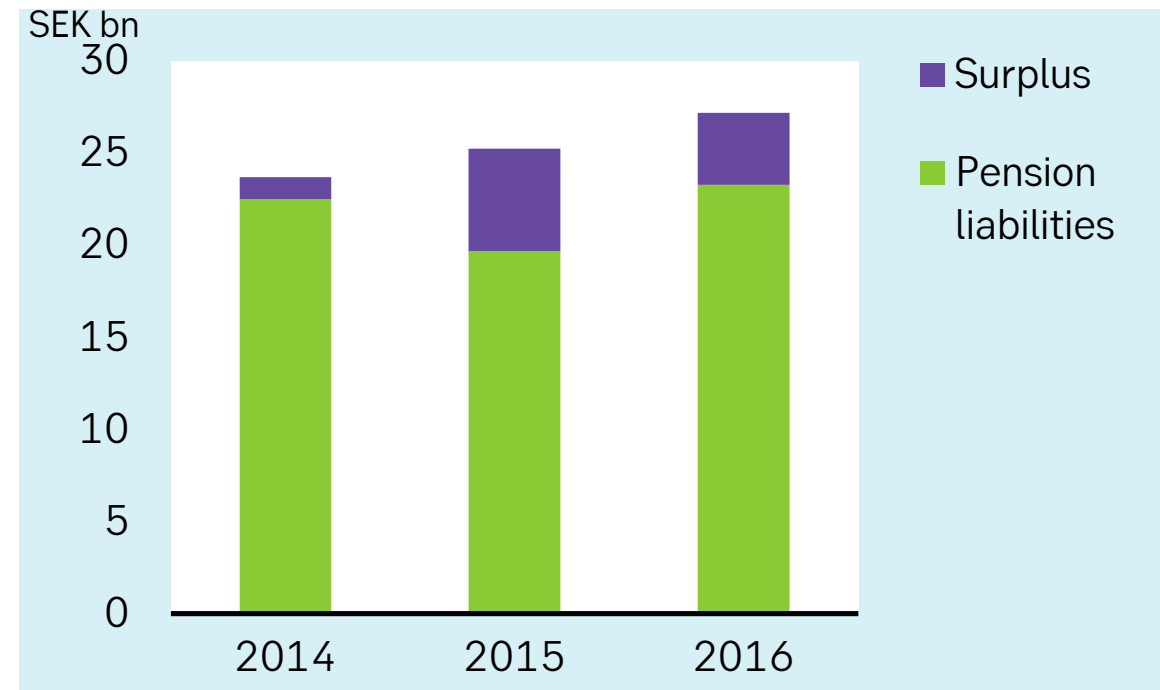
Reasons for 150bps management buffer

Sensitivity to currency fluctuations



±5% SEK
impact 50bps CET1 ratio

Sensitivity to surplus of Swedish pensions



-50 bps discount rate
impact -50bps CET1 ratio

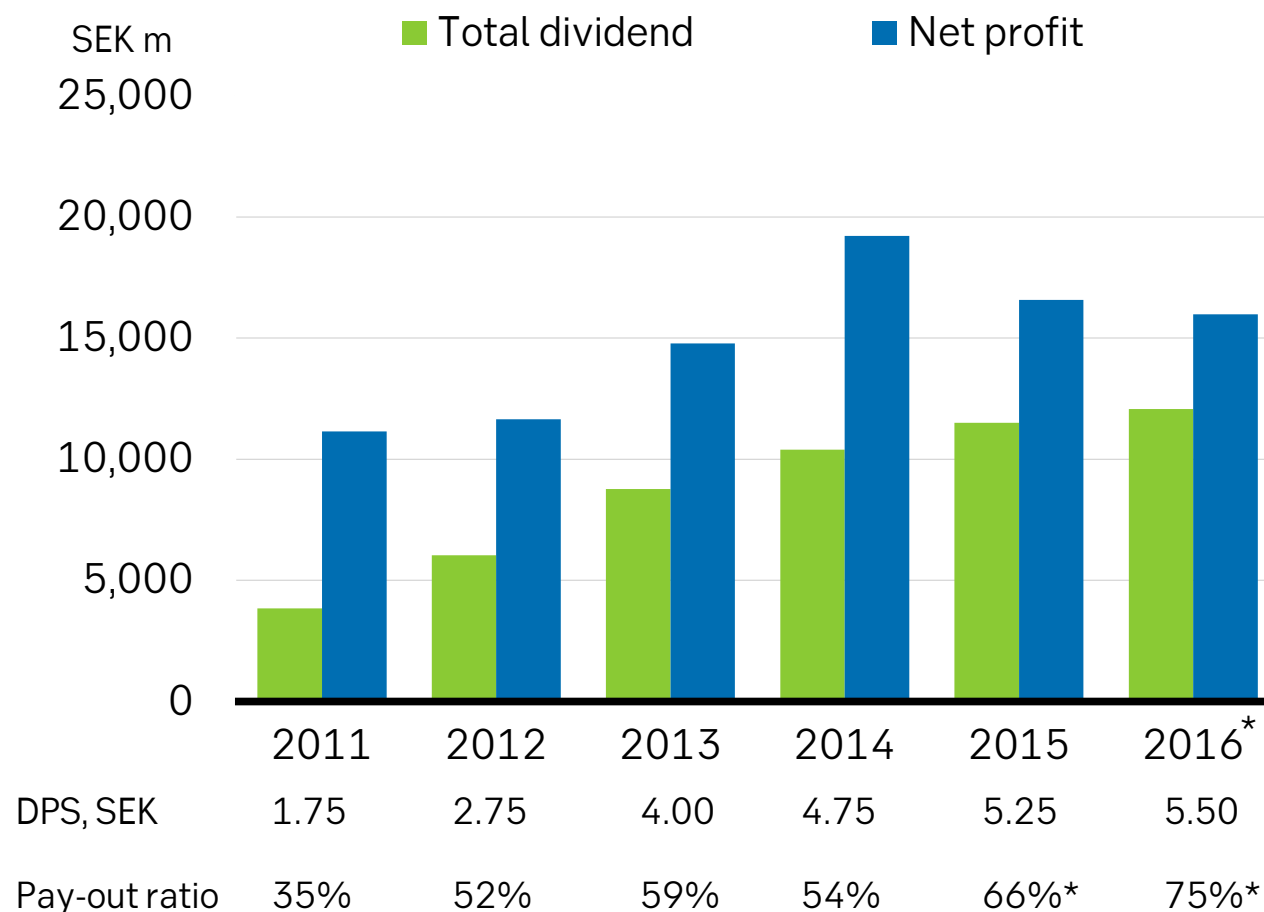
&
general
macro...

Ownership and dividends

SEB's main shareholders

31 Mar 2017	Share of capital, per cent
Investor AB	20.8
Alecta	6.8
Trygg Foundation	6.0
Swedbank/Robur Funds	4.2
AMF Insurance & Funds	3.5
BlackRock	1.9
SEB Funds	1.7
Nordea Funds	1.2
Fjärde AP Fonden	1.1
Own share holding	1.1
Foreign owners	24.2
Source: Euroclear Sweden/Modular Finance	

Dividends paid



Dividend policy: 40% or above of net profit (Earnings per share)

* Excluding items affecting comparability

Agenda



- SEB in brief
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- **Business plan**
- Sum up
- Contacts, calendar and ADR

The journey towards...

...**world-class service**
to our customers
continues



Focus on growth and transformation continues



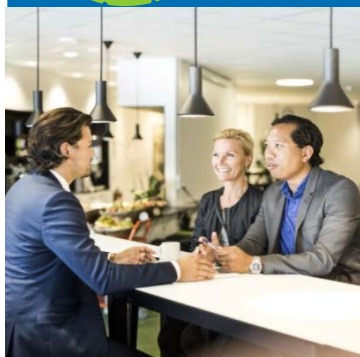
Full focus on Swedish businesses



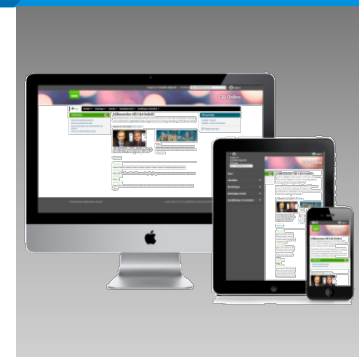
Continue to grow in the Nordics and Germany



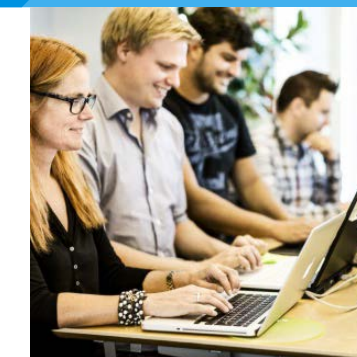
Savings & pension growth



World-class service

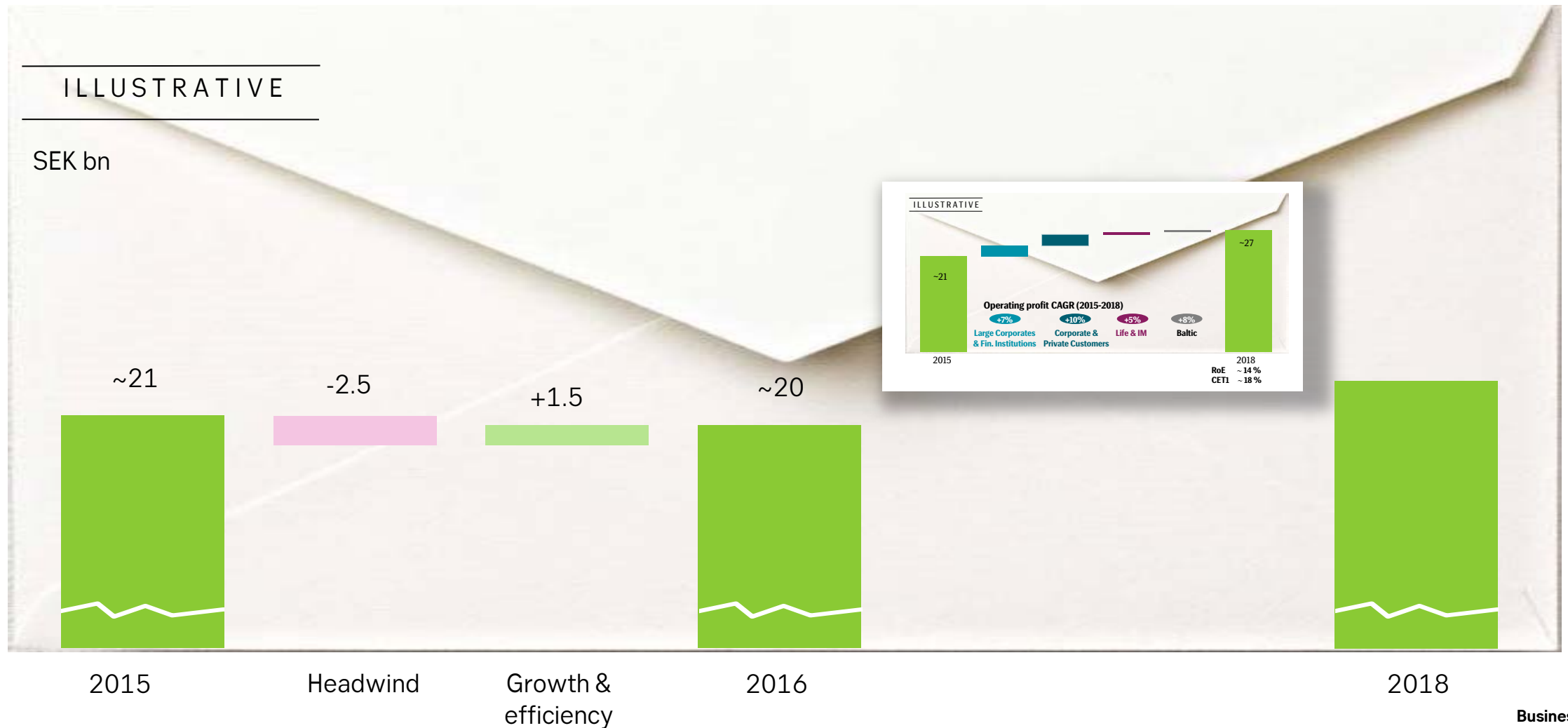


Digitisation and automation



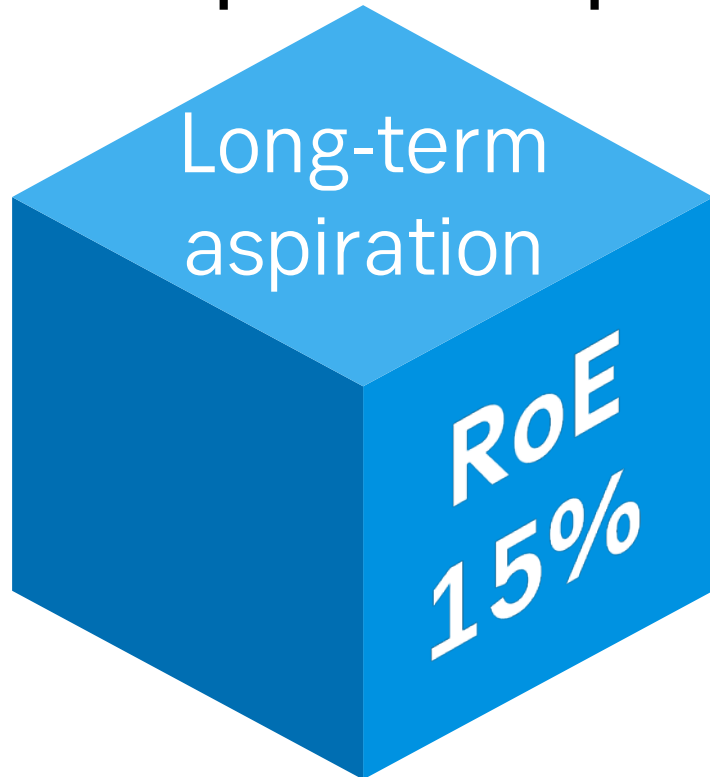
Next generation competences

Growth and efficiency even in a flat interest rate environment and the known headwinds...



Financial targets

- Dividend pay-out ratio 40% or above
- Common Equity Tier 1 with ~150bps buffer
- RoE competitive with peers



Agenda



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The journey to world-class service continues

- Focus on meeting changing customer behaviour
- Continued disciplined execution
- Increased emphasis on resilience and long-term perspective in challenging economic climate



Agenda



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Investing in Skandinaviska Enskilda Banken AB (Publ.)

- Investors are in a position to hold SEB ordinary shares through a sponsored Level 1 ADR Program
- SEB's ADRs trade on the over-the-counter (OTC) market in the US
- One (1) SEB ADR represents one (1) SEB ordinary share
- SEB's ADRs can be issued and cancelled through Citibank N.A., SEB's Depositary Bank

Skandinaviska Enskilda Banken's ADR Program

Symbol	SKVKY
ADR : Ordinary Share Ratio	1:1
ADR ISIN	US8305053014
Sedol	4813345
Depositary Bank	Citibank N.A.
Trading Platform	OTC
Country	Sweden

Key Broker Contact Details at Citibank N.A., as Depositary Bank for SEB:

Telephone: New York: +1 212 723 5435

London: +44 (0) 207 500 2030

E-mail: citiadr@citi.com

Website: www.citi.com/dr

IR contacts and calendar



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and Treasury Officer

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E-mail:

thomas.bengtson@seb.se

Financial calendar 2017

Date	Event
7 July	Silent period
14 July	Interim Report January-June
9 October	Silent period
25 October	Interim Report January-September