

Financial Results Q4 2021

27 January 2022

Johan Torgeby, President & CEO
Peter Kessiakoff, Acting CFO

Highlights in Q4 and 2021

- Return on Equity of 13.9 per cent in 2021, on a management buffer above the regulatory requirement of 590 basis points
- High customer activity in the LC&FI division, mainly in Investment Banking and event-driven financing in Q4
- Assets under management and assets under custody increased significantly in Q4
- The Board of Directors proposes to the AGM an ordinary dividend of SEK 6.00 per share.
- During 2022 we plan to distribute between SEK 5-10bn through share buybacks, subject to market conditions.



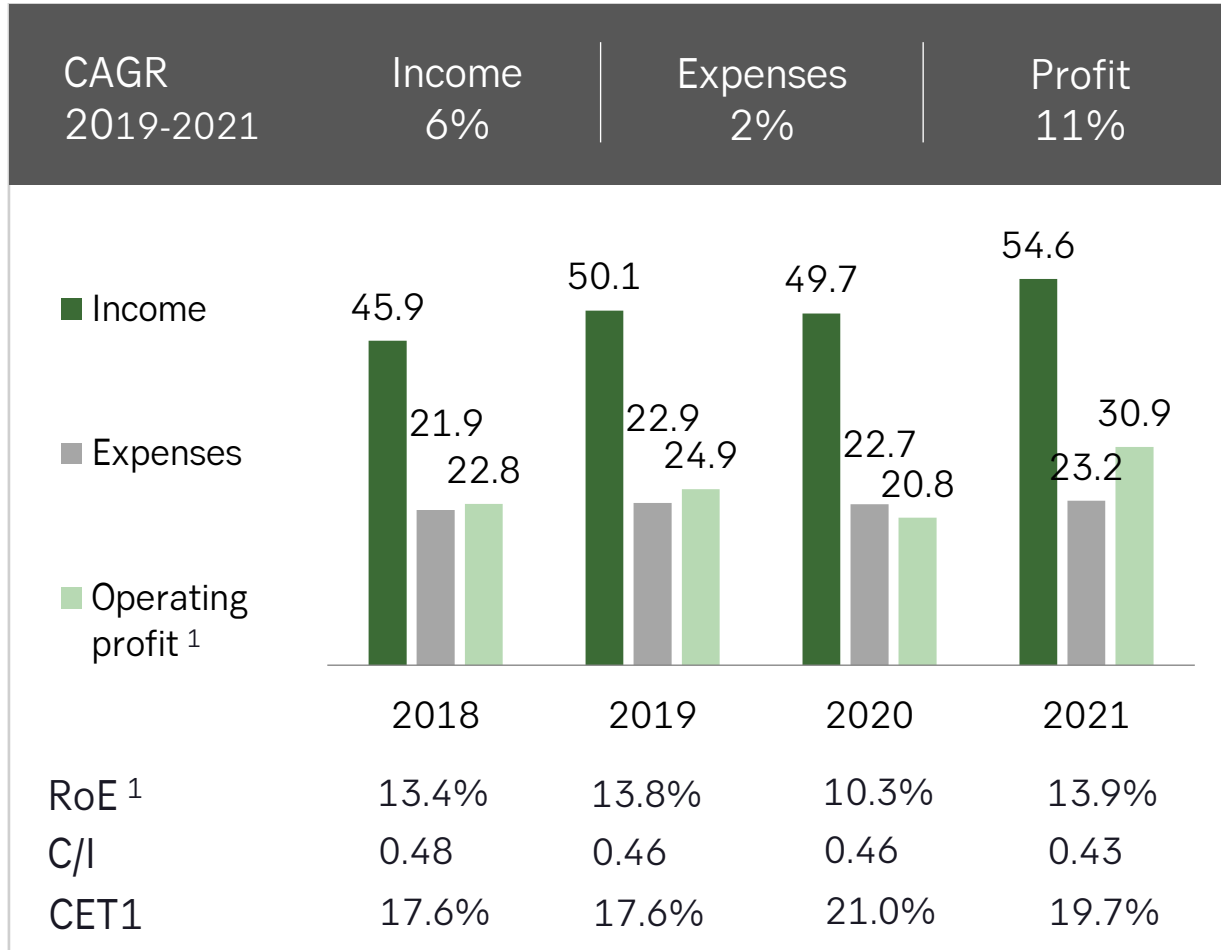
Financial summary 2021

| SEK m | Jan-Dec 2021 | Jan-Dec 2020 | | |
|------------------------------------|---------------|---------------|-------------|---------------------------------------|
| Total operating income | 54,614 | 49,717 | +10% | Net ECL level 2 bps |
| Total operating expenses | -23,245 | -22,747 | +2% | C/I 0.43 |
| Profit before credit losses | 31,368 | 26,970 | +16% | CET1 19.7% |
| Net expected credit losses etc. | -504 | -6,124 | | RoE 13.9% |
| Operating profit before IAC | 30,864 | 20,846 | +48% | Proposed DPS ¹ SEK 6.00 |
| Items affecting comparability | | -1,000 | | |
| Operating profit | 30,864 | 19,846 | +56% | |

¹ As proposed by SEB's Board of Directors to the Annual General Meeting.

Closing the Business plan 2019-2021

Financials



¹ Excluding items affecting comparability.

A selection of deliveries

Advisory leadership

- Functionality to enhance savings and investment offering launched
- Private Wealth Management & Family Office division established
- Energy Coverage team set up

Operational excellence

- Financial Crime Prevention (FCP) unit established
- Productivity increased through automation
- Automated, digital registry and admin platform launched for alternative assets within custody business

Extended presence

- Further integration with customers' digital ecosystems (e.g. Enterprise Resource Planning System)
- New Application Programming Interfaces (APIs) launched
- Partnership established with Google Cloud leveraging insights from SEBx

Highlights and recent events

A selection of notable transactions



Positive feedback from our customers



KANTAR | PROSPERA

Corporate Banking
Prospera



KANTAR | PROSPERA

Institutional Banking
Prospera



Bank of the Year
2021

Introduction of risk tax in Sweden from 2022



- Distorts competition and reduces financial stability
- Will raise SEK 5bn in 2022 and SEK 6bn annually from 2023
- For SEB, the tax results in an extra levy of SEK 1.0bn in 2022 and about SEK 1.2bn every year from 2023 onwards
- Following the tax, SEB has raised prices for certain products

Ongoing tax audit, DSK Hyp AG



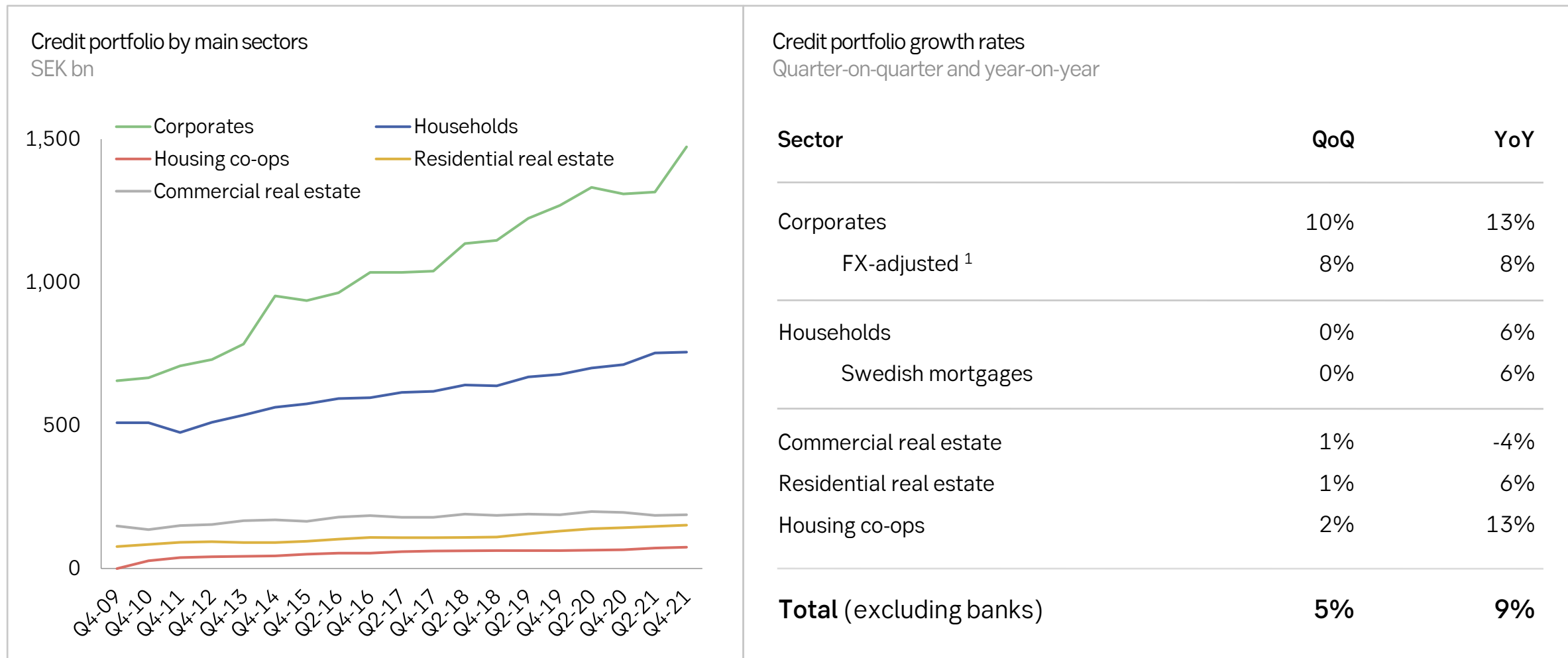
- Tax authorities' review of withholding tax 2008-2015
- Reclaimed EUR 936m out of EUR 1.5bn, excluding interest
- A successful final outcome of the appeal is supported by an external legal opinion

Ongoing legal investigation



- Public prosecutor's investigation
- Search of Frankfurt premises 14-16 December
- To our knowledge, no indictments filed against employees
- SEB is cooperating with the public prosecutor

Development of credit portfolio



Note: data include on- and off-balance sheet exposures. ¹ Corporate FX-adjusted excluding trading products.

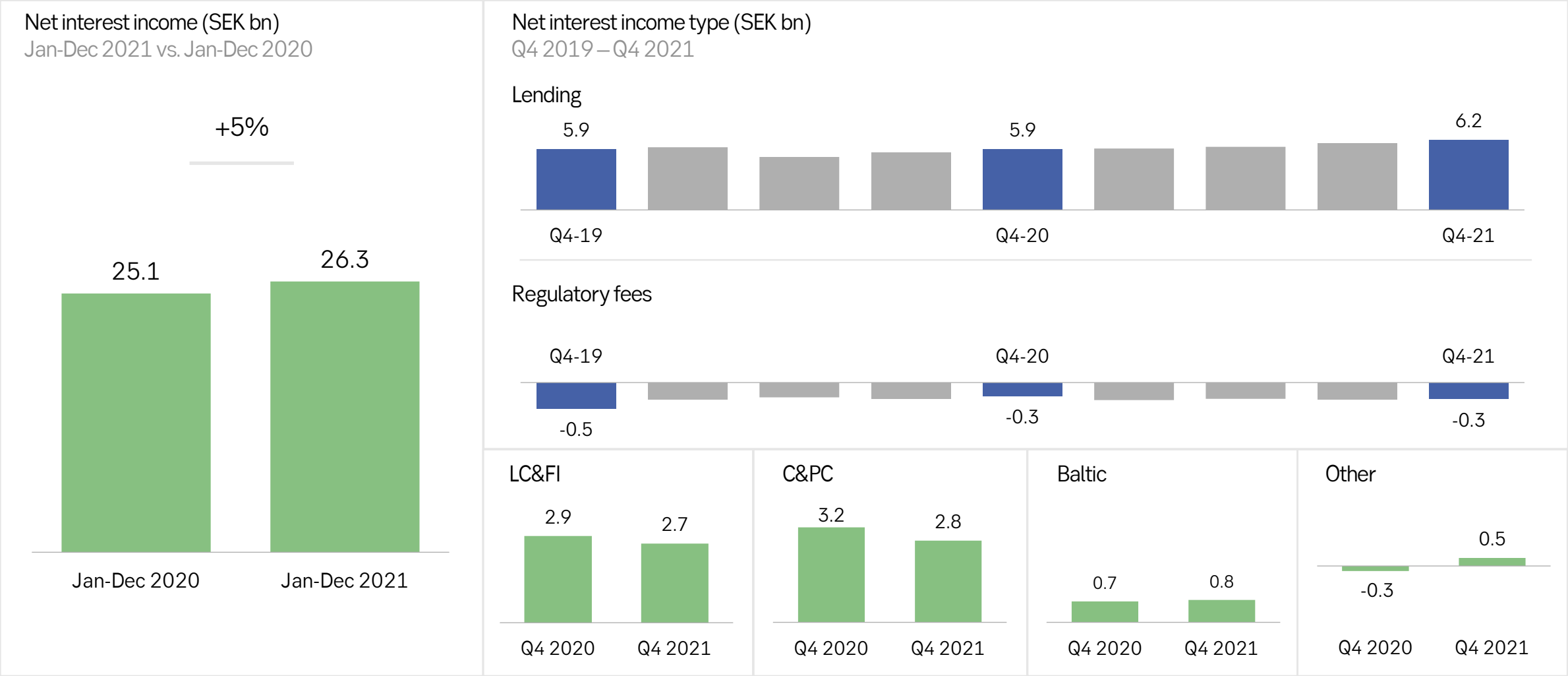
A photograph of Peter Kessiakoff, Acting CFO, smiling and looking slightly to the right. He is wearing a light blue and white striped button-down shirt. The background is blurred, showing other people in a professional setting.

Peter Kessiakoff, Acting CFO

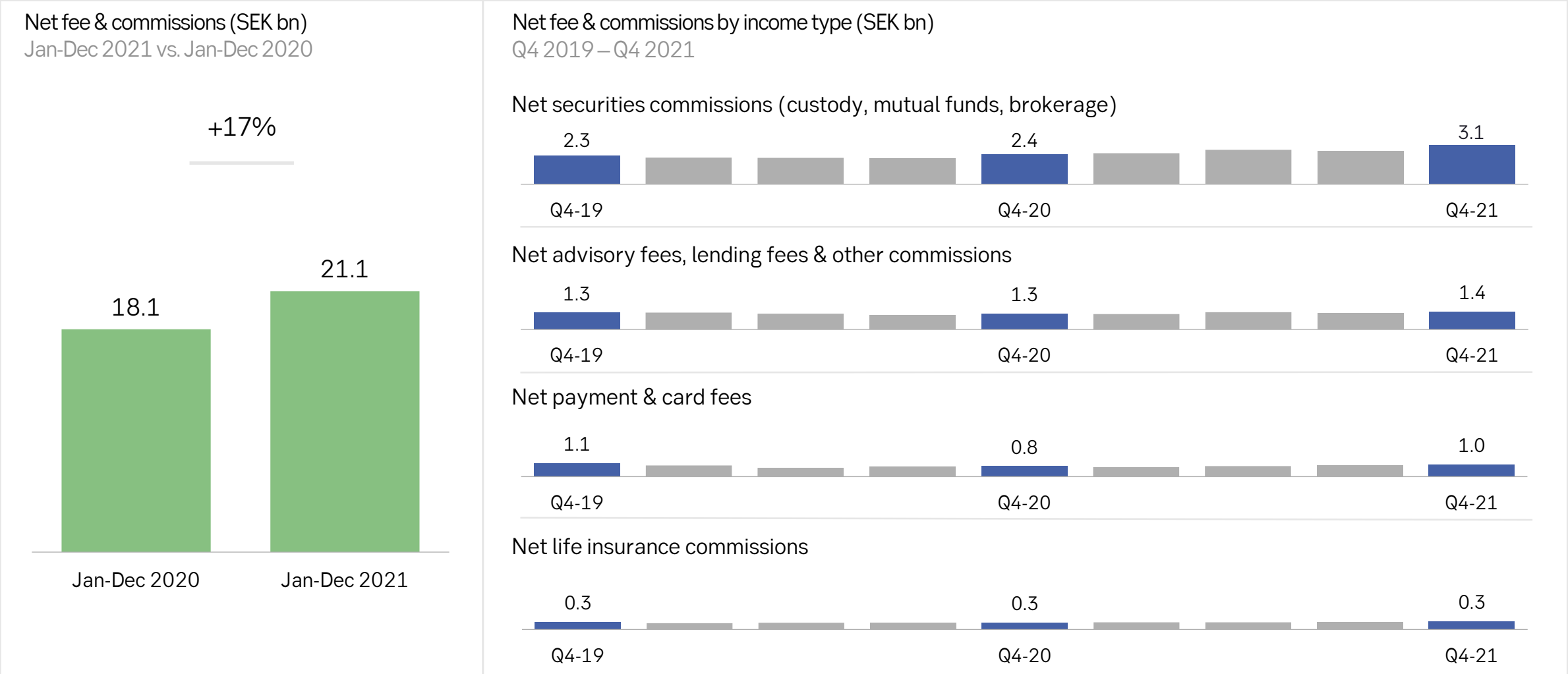
Financial summary Q4 2021

| SEK m | Q4 2021 | Q3 2021 | | Q4 2020 | | |
|------------------------------------|---------------|---------------|------------|---------------|-------------|------------------------|
| Total operating income | 13,870 | 13,716 | +1% | 13,066 | +6% | Net ECL level 5 bps |
| Total operating expenses | -6,097 | -5,671 | +8% | -5,842 | +4% | C/I 0.44 |
| Profit before credit losses | 7,773 | 8,045 | -3% | 7,224 | +8% | CET1 19.7% |
| Net expected credit losses etc. | -297 | -48 | | -841 | | RoE 12.9% |
| Operating profit | 7,476 | 7,997 | -7% | 6,382 | +17% | |

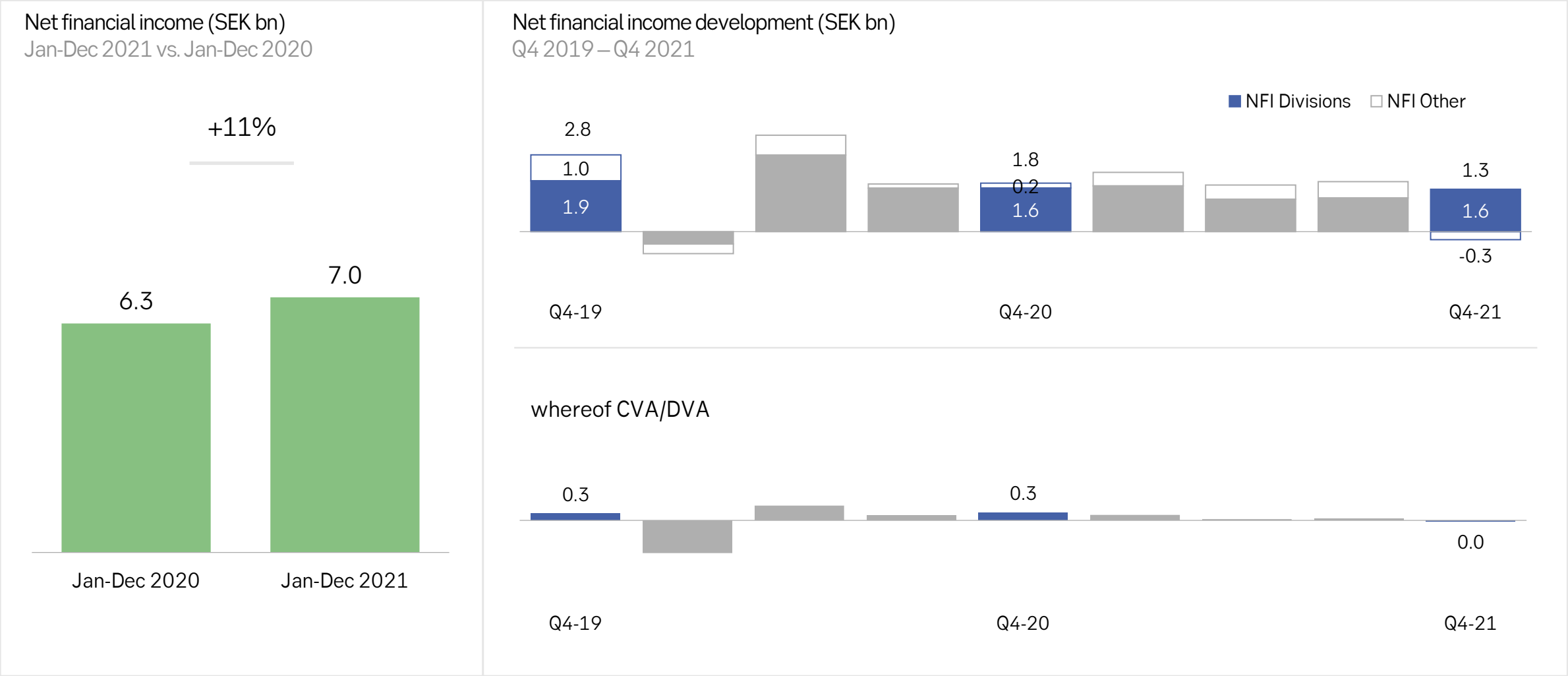
Net interest income development



Net fee & commission income development

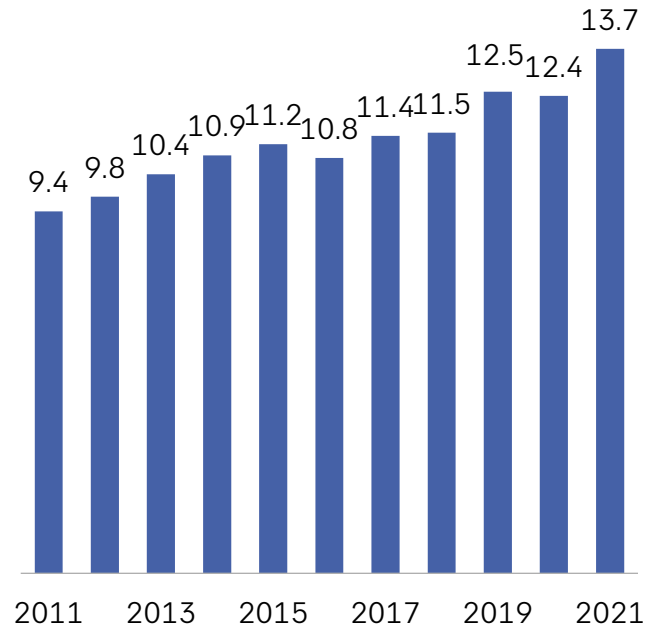


Net financial income development

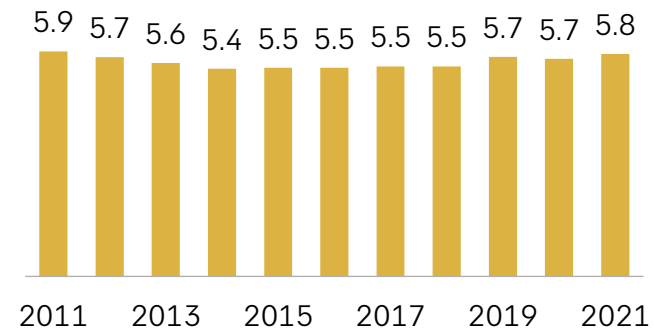


Operating leverage

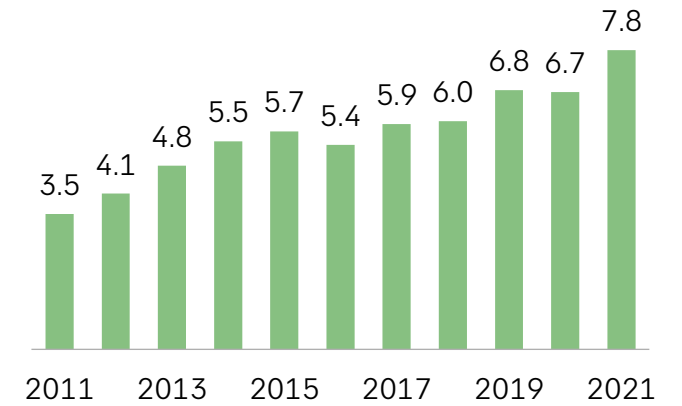
Average quarterly income (SEK bn)



Average quarterly expenses (SEK bn)

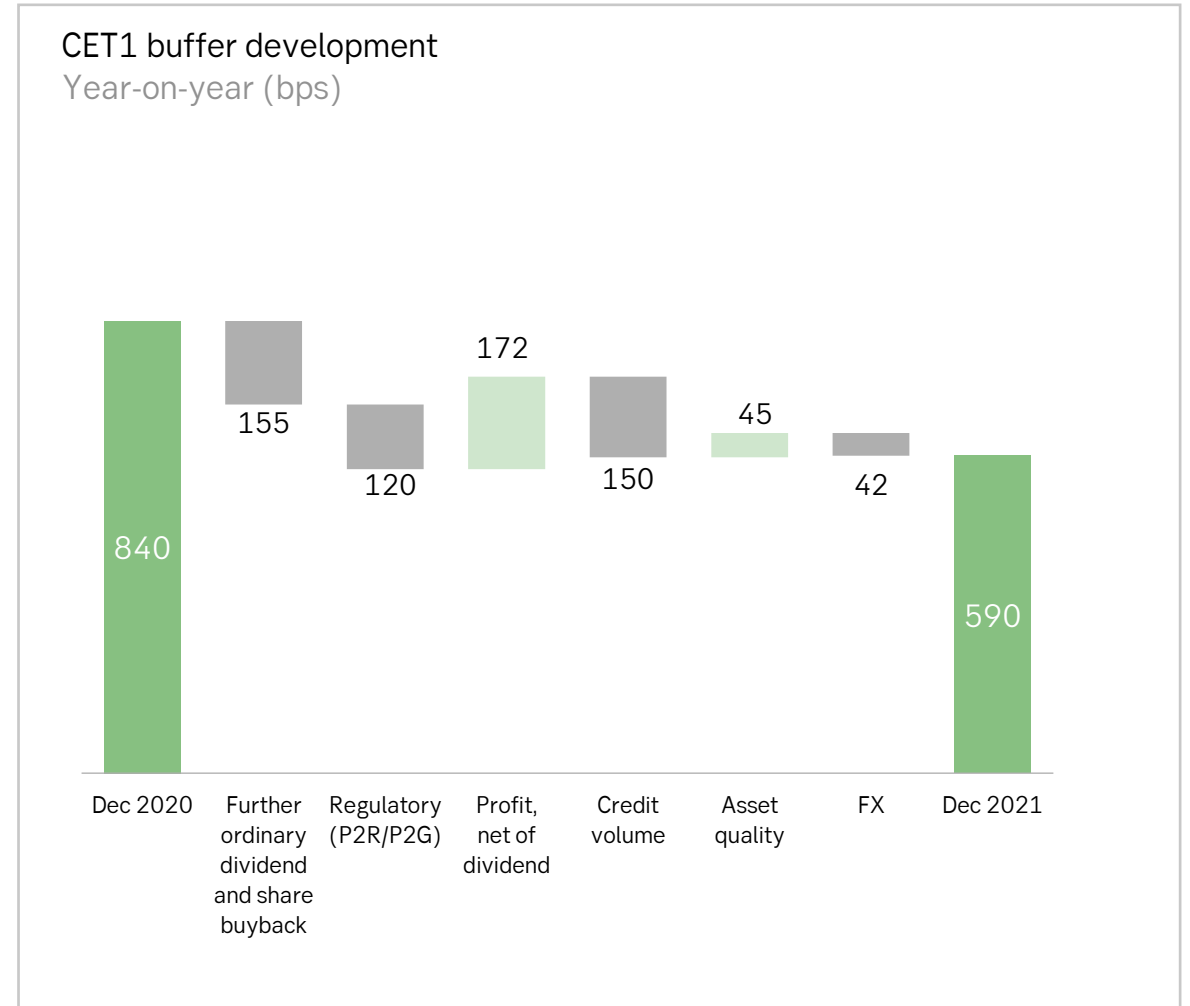
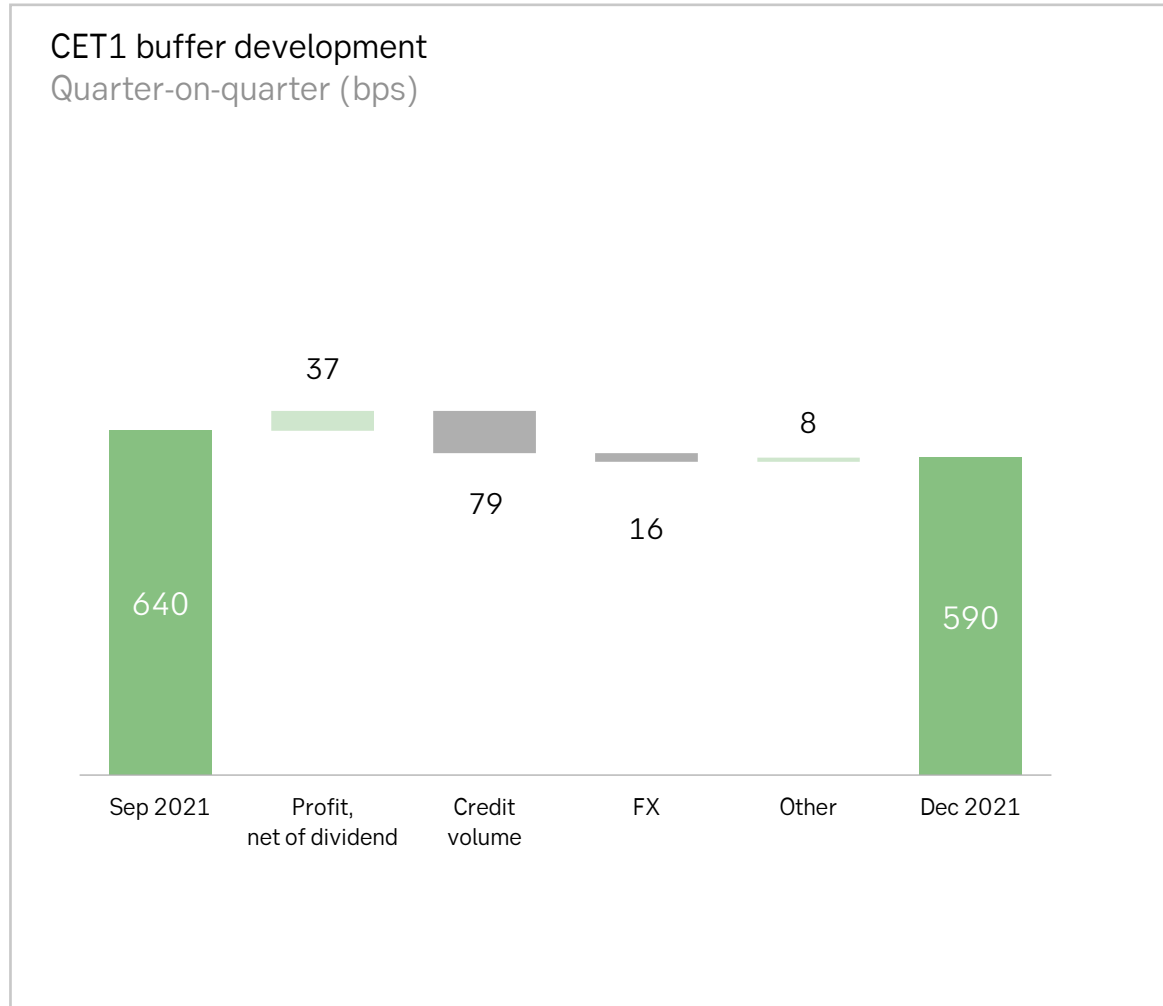


Average quarterly profit before credit losses (SEK bn)



Note: data exclude items affecting comparability.

Capital development



Strong asset quality and balance sheet

2020

Asset quality

Net expected credit loss level 26 bps

Funding & liquidity

Customer deposits (SEK) 1,371bn

Liquidity coverage ratio 163%

Capital

CET1 ratio (Basel 3) 21.0%

CET1 buffer above requirement 840 bps

Total capital ratio (Basel 3) 25.1%

Leverage ratio (Basel 3) 5.1%

2021

Asset quality

Net expected credit loss level 2 bps

Funding & liquidity

Customer deposits (SEK) 1,597bn

Liquidity coverage ratio 145%

Net Stable Funding Ratio (NSFR) 111%

Capital

CET1 ratio (Basel 3) 19.7%

CET1 buffer above requirement 590 bps

Total capital ratio (Basel 3) 23.1%

Leverage ratio (Basel 3) 5.0%

Financial aspirations for divisions evaluated annually

| | Return on Business Equity | | Cost/Income | |
|--|---------------------------|--------------------|-------------------------|--------------------|
| | Aspiration ¹ | <i>Actual 2021</i> | Aspiration ¹ | <i>Actual 2021</i> |
| Large Corporates & Financial Institutions | >13% | 14.5% | <0.50 | 0.43 |
| Corporate & Private Customers | >17% | 15.6% | <0.40 | 0.46 |
| Baltic | >20% | 22.3% | <0.40 (<0.35) | 0.40 |
| Life | >30% | 41.4% | <0.45 | 0.40 |
| Investment Management | >40% | 76.1% | <0.40 | 0.30 |
| SEB Group | ~15% | 13.9% | ~0.45 (<0.45) | 0.43 |
| Pro forma targets following organisational changes | | | | |
| Corporate & Private Customers – new org. | >16% | | <0.40 | |
| Private Wealth Management & Family Offices | >25% | | <0.50 | |

¹ To be viewed as long-term (5 year perspective) and will be updated based on other Nordic banks' performance.

SEB Group financial targets

~50%

Dividend payout ratio of EPS ¹

100-300 bps

CET1 ratio above requirement

Return on Equity
competitive with peers
(Long-term aspiration 15%)



Share repurchases will be the main form of capital distribution when SEB's capital buffer exceeds, and is projected to remain above, the targeted range of 100-300 basis points.

¹ Excluding items affecting comparability.

